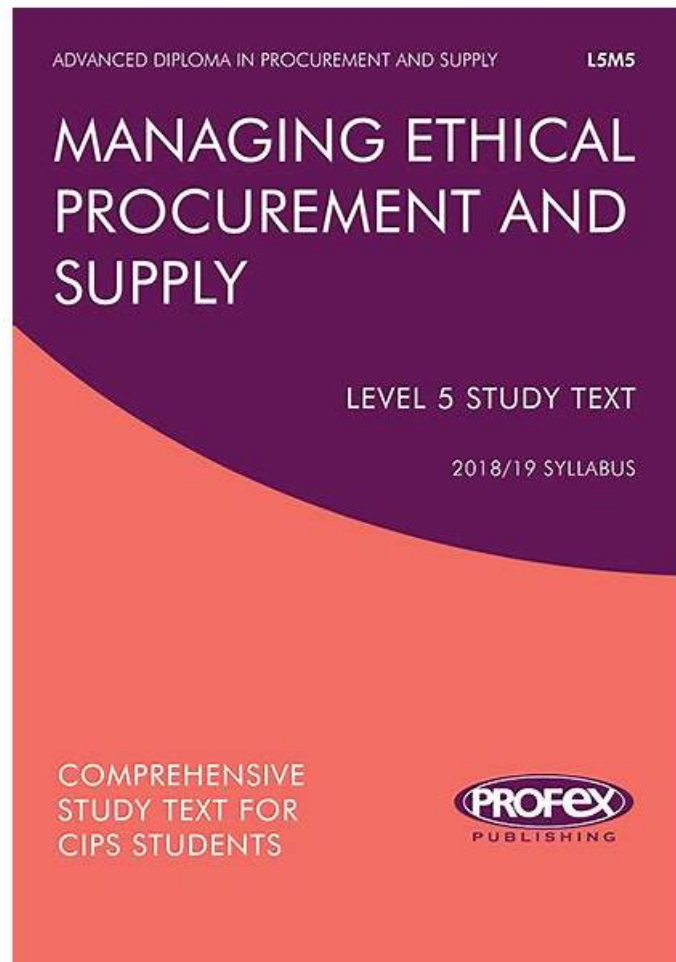


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CIPS L5M5 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> Understand the importance of compliance with ESG (Environmental, Social, and Governance) factors to achieve ethical and sustainable procurement and supply arrangements: This section of the exam measures skills of Supply Chain Specialists and covers methods to ensure compliance with ESG standards in procurement. It includes the use of supply chain mapping, risk management, stakeholder engagement, and contractual terms to secure sustainable practices. Candidates also learn how to monitor supplier performance, handle non-compliance, and utilize third-party auditors to maintain ethical standards. Relationship management strategies, corrective actions, and escalation processes are emphasized as part of ensuring suppliers meet ESG expectations.
Topic 2	<ul style="list-style-type: none"> Understand initiatives and standards related to ESG (Environmental, Social, and Governance) that support ethical and sustainable procurement and supply: This section of the exam measures the skills of Procurement Leaders and covers the global frameworks and standards that shape ethical supply practices. It explores international labour standards set by organizations such as the UN and ILO, and labour codes like the Ethical Trading Initiative and SA800. Candidates also examine external environmental frameworks, industry accreditations, and their role in meeting ESG goals. Finally, this section addresses fair trade principles, organizations such as WFTO and Fairtrade International, and the need to align internal governance with global standards.
Topic 3	<ul style="list-style-type: none"> Understand the impact of ESG (Environmental, Social, and Governance) considerations on ethical and sustainable supply chains: This section of the exam measures the skills of Procurement Managers and covers how ESG principles are applied to secure ethical and sustainable supply chains. It looks at the role of environmental, social, and governance factors in procurement decisions, alongside risks and benefits of ESG adoption. Learners also explore issues such as modern slavery, bribery, and human rights, as well as the importance of diversity, inclusion, and stakeholder management. The section highlights how globalization, culture, and labour practices shape supply strategies and examines potential conflicts that may arise when balancing ESG priorities with business demands.

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CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q13-Q18):

NEW QUESTION # 13

Which of the following strategies can procurement professionals use to effectively manage language and cultural barriers in global sourcing?

1. Improving foreign language skills
 2. Think and act with an open mind
 3. Insisting that English is the only business language used
 4. Ensuring proper documentation for all the imports to comply with regulations
- A. 1 and 2
 - B. 2 and 3
 - C. 4 and 1
 - D. 2 and 4

Answer: A

Explanation:

Managing language and cultural barriers

- O View culture within the language
- O Choose location carefully
- O Know and communicate business goals
- O Check and monitor relationships
- O Communicate well
- O Improve foreign language skills
- O Think and act with an open mind
- O Have patience
- O Be respectful

The correct answer is Option A.

Reference:

LO-1.3; Page 82-84; Language and culture

NEW QUESTION # 14

The Rampal Power Station, a 1320 MW coal-fired power plant, has recently faced accusations of poor health and safety standards in the workplace. Workers have reported being forced to work without safety masks, exposing them to air pollution. If Rampal Power Station fails to improve its health and safety standards, which of the following is the most likely primary consequence?

- A. Acquisition of poor quality materials from suppliers
- B. Destruction of the environment
- C. Loss of reputation
- D. Complexity in calculating insurance coverage

Answer: C

Explanation:

Choice B - Loss of reputation and damage to brand is a primary consequence of poor safety standards in the workplace for the power plant.

Incorrect answer:

Choice A - This option suggests that poor health and safety standards might lead to a decrease in the quality of materials sourced. While safety issues can affect worker performance and productivity, they do not directly relate to the quality of materials acquired from suppliers. Poor health and safety standards are more likely to impact employee morale and retention rather than the procurement process.

Choice C - Environmental effect is an indirect consequence for Rampal power plant but more so to the locals living there and natural habitat. If health and safety standards are not improved, it could lead to environmental issues, but this would be a broader consequence rather than a primary one related to workplace conditions.

Choice D - Although in cases of workers injury or death, calculating insurance would be complex, as not all injury and health related costs are covered by insurance, like sick pay, lost time, fines etc. But this is more of a secondary internal challenge and not a primary consequence of the power plant.

Reference:

LO-1.3; Page 99-100; Health and safety standards

NEW QUESTION # 15

McKesson is a leading healthcare company specializing in wholesale medical supplies and equipment, pharmaceutical distribution, and healthcare technology solutions. Recently, public hospitals placed an urgent request for medical supplies. Which of the following is NOT a method for identifying urgent orders?

- A. Establish economic order quantities (EOQ) based on profit margins
- B. Assess supply chain capability
- C. Identify strategically important customers and leverage goodwill for commercial renegotiations
- D. Develop a standardized order policy to manage urgent requests, including appropriate cost allocation

Answer: A

Explanation:

The correct answer is Option B. A company should establish a minimum order quantity (MOQ) rather than an economic order quantity (EOQ) based on profit margin. MOQ is the minimum order amount set by a supplier or retailer, whereas EOQ determines

the optimal order quantity to meet customer demand while minimizing holding and ordering costs. Identifying urgent orders requires optimising order management, rate renegotiation, customer sales, effective communications and warehouse to transport system automation. This includes the following.

- Defining standard customer service levels and variations in commitments
- Identifying strategically important customers and leverage of goodwill to broader commercial renegotiations
- Managing customer expectations and established trading terms
- Supply chain capability and performance penalties
- Identifying the cost of excessive usage of urgent orders
- Providing a financial incentive for customers to improve order efficiency
- Establishing minimum order quantities based on profit margin not order value
- Developing a standard order policy to handle urgent, sub-optimal or unplanned orders including the application of proper forecasting Supply

Reference: LO-1.4; Page 113; Demand Management and the need for urgent orders

NEW QUESTION # 16

Abed, the CEO of a manufacturing firm, plans to introduce an ESG policy. During a board meeting, concerns were raised about potential employee resistance to the initiative. What could be the most likely cause of this resistance?

- A. ESG policies require change which the employees are afraid of
- B. Negative publicity
- C. ESG policies require extra resources in both time and money
- D. A good ESG strategy promotes innovation

Answer: A

Explanation:

Choice D- ESG policies require change and many employees are worried by change. Thus D is the correct answer!

Incorrect answer:

Choice A- ESG agendas increases business reputation and does not negatively publicize.

Choice B- Requiring extra resources is a matter of the management and does not concern the employees.

Choice C- Promoting innovation is a positive effect of ESG policies and leads to more engaged employees.

Reference:

LO-1.1; Page 7; Analyze the application of ethical and ESG (Environmental, Social and Governance) factors in supply chains

NEW QUESTION # 17

A global manufacturing company is looking for a collaborative platform to enhance its environmental, social, and governance (ESG) practices. It requires access to practical tools, peer networking, and resources to tackle challenges such as climate change, water sustainability, and supply chain management.

Which organization would best meet the company's needs?

- A. International Procurement Organization (IPO)
- B. United Nations Environment Programme (UNEP)
- C. Greenpeace
- D. Global Environmental Management Initiative (GEMI)

Answer: D

Explanation:

Option B- GEMI is tailored for businesses seeking tools, resources, and collaborative opportunities to enhance their ESG practices. Unlike other options, GEMI specializes in corporate environmental management and provides solutions to the practical challenges companies face in their operations.

Incorrect answer:

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