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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.
Topic 2	• Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 3	• Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 4	• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 5	• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q104-Q109):

NEW QUESTION # 104
The order object represents which two statements? (Choose 2)

- A. An overall summary of the order being processed
- B. The customer's intent at the time or purchase
- C. The invoice data for accounting purposes
- D. The initial exchange of funds for goods or services

Answer: B,D

NEW QUESTION # 105
What are two ways an administrator can export data from order Management?
(Choose 2)

- A. Use workbench to access the daase

- B. User the developer console
- C. Write APEX classes to query the daase and write to a file
- D. Find an application on AppExchange
- E. Use data loader

Answer: A,E

NEW QUESTION # 106
What can an administrator use to control what inventory is exposed on specific selling channels?

- A. Product Filter Status
- B. Selling Channel Status
- C. Selling Channel Flag
- D. Product Eligibility Flag

Answer: D

Explanation:
The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels. Reference: Order Management Objects, [Product Eligibility Flag]

NEW QUESTION # 107
What type of relationship exists between FulfilmentOrder and Location?

- A. Many-to-One Lookup (Location) FulfilledfromLocationId
- B. Junction (Many to Many)
- C. One-to-many Lookup (Location) FulfilledFromLocation
- D. One-to-one Lookup (Location) FulfilledFromLocationId

Answer: D

NEW QUESTION # 108
An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. This is not possible, all Products require a Pricebook Entry
- B. Edit the Product page layout to make the Pricebook field not require
- C. Go to Setup. Order settings, and select Enable Optional Price Books for Orders
- D. Create an External Data Source in Setup which references the external platform where the Pricebook is held

Answer: D

Explanation:
The best way for the administrator to meet this requirement is to create an External Data Source in Setup that references the external platform where the Pricebook is held. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or 4.0 adapters, which support read-only access to data in relational databases. This way, the administrator can access the Product Price Book data from the external platform without importing it into Salesforce. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5

NEW QUESTION # 109
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