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In order to prepare for the Salesforce ADX-211 exam, candidates should have a solid understanding of Salesforce and its various components. They should also have experience in administering and managing Salesforce environments. Additionally, candidates should have experience in developing and customizing Salesforce applications using Apex and Visualforce.

The Salesforce ADX-211 exam is designed for professionals who have experience in Salesforce administration and are looking to expand their knowledge and skills. It is recommended that candidates have at least six months of experience in administering Salesforce before taking the ADX-211 Exam. Administer, Extend, and Automate Salesforce certification is ideal for professionals who want to advance their careers in Salesforce administration and become experts in the field.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q13-Q18):

NEW QUESTION # 13

The Marketing Manager has requested that a field be added to each account that displays the number of contacts associated with that account. The manager wants to use this field as part of an email marketing segmentation strategy. How can this requirement be met?

- A. Create a custom field on the account. Use an Apex trigger to update the field when contacts are added or deleted.
- B. Create a roll-up summary field that counts the number of contacts and displays that count on the account.

- C. Create a custom field on the account. Use a workflow rule to update the field when contacts are added or deleted.
- D. Create a custom formula field on the account using the count() function to count the number of related contacts.

Answer: B

NEW QUESTION # 14

Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 new environments with the same metadata and data for each user.

What should the administrator do to meet the requirements?

- A. Use a scratch org definition to copy sandbox.
- B. Use clone a sandbox option from the existing sandbox.
- C. Use the existing sandbox as a sandbox template.
- D. Use refresh sandbox without Auto Activate.

Answer: C

NEW QUESTION # 15

What should a system administrator consider before using territory management? Choose three answers. * (1 Point)

- A. You need to contact Salesforce to have it enabled
- B. Forecasts are derived from Territory hierarchy not Role hierarchy
- C. It does not work parallel with sharing functions
- D. Once enabled it cannot be disabled

Answer: A,B,D

NEW QUESTION # 16

Cloud Kicks wants its sales reps to always use the same full zip code format with a hyphen where applicable.

What should the administrator implement to help ensure consistent formatting?

- A. Create a REGEX function to use in a validation rule on the field.
- B. Add a help text instructing the sales rep on how to enter this field.
- C. Add a quick create function for the sales reps to use.
- D. Edit the standard field length to five characters.

Answer: A

NEW QUESTION # 17

What should an administrator consider when enabling territory management? choose 3

- A. Users can only be a member of one territory at a time.
- B. Territory hierarchy must match the organization's role hierarchy.
- C. It limits the type of forecasting that can be used.(100%)
- D. Sharing for accounts, contacts, opportunities and cases is impacted.(100%)
- E. It is permanent and cannot be disabled.(100%)

Answer: C,D,E

NEW QUESTION # 18

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