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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q185-Q190):

NEW QUESTION # 185

While creating Layout Templates it is possible to Import Layout from certain URL

- A. False
- B. True

Answer: B

NEW QUESTION # 186

LenoxSoft does not use the Leads object in their Salesforce instance. This requires Marketing Cloud Account Engagement to create

Contacts only if a new prospect record is created in Marketing Cloud Account Engagement and then assigned to a sales user. The sales manager also requires assignments to be distributed evenly across the sales teams.

How should LenoxSoft get started?

- A. Enable the appropriate "optional Salesforce connector setting" and create an Automation rule to assign to a sales user.
- B. Build an Automation rule looking for new prospects and add new records to Salesforce as contacts and assign via Salesforce Assignment rules.
- **C. Enable the reverse sync feature through Marketing Cloud Account Engagement Support and create an Automation rule to assign prospects to a user in a group.**
- D. Build a Dynamic List looking for new prospects and create an Automation rule to assign members of that list via Salesforce Assignment rules as contacts.

Answer: C

NEW QUESTION # 187

Recommend a model to route qualified and unqualified leads across the business. Place in order from most qualified to least qualified lead.

- A) Low Grade | Low Score
- B) High Grade | Low Score
- C) High Grade | High Score
- D) Low Grade | High Score

- **A. CDBA**
- B. CDAB
- C. ABDC
- D. CBDA

Answer: A

NEW QUESTION # 188

Which one is Marketing Cloud Account Engagement Video Connector

- A. Vimeo
- B. YouTube
- **C. Wistia**
- D. Dailymotion

Answer: C

NEW QUESTION # 189

A marketing user wants an automated way to notify the assigned user whenever a prospect submits a specific form. However, this form has been active for six months so they want to make sure notifications will only go out for prospects that submit the form moving forward.

What should be created to notify the assigned user?

- **A. Completion action on the form submission**
- B. Dynamic list based on the form submission
- C. Segmentation rule based on the form submission
- D. Automation rule based on the form submission

Answer: A

Explanation:

Explanation

<https://www.Marketing Cloud Account Engagement.com/blog/completion-actions/>

NEW QUESTION # 190

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