

# L4M4資格トレーニング & L4M4受験準備



P.S. JpshikenがGoogle Driveで共有している無料かつ新しいL4M4ダンプ：<https://drive.google.com/open?id=1JX0vb7GZUs0wShKmiRHITk5uBL-CnSm>

L4M4認定資格を取得して、専門能力を高めてください。認定資格を取得すると、より良い仕事の機会とより高い給料を得ることができます。それでは、L4M4試験トレーニングガイドから準備を始めましょう。Jpshikenが提供するL4M4実践PDFは、すべてのお客様に適した最新かつ有効なものです。無料デモは、特に購入前に無料でダウンロードして試してみることができます。L4M4模擬試験ダンプから多くを取得し、L4M4認定を簡単に取得できます。

## CIPS L4M4 認定試験の出題範囲：

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.</li></ul>
トピック 2	<ul style="list-style-type: none"><li>This section examines analyzing market data, obtaining quotations</li><li>tenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.</li></ul>
トピック 3	<ul style="list-style-type: none"><li>Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.</li></ul>
トピック 4	<ul style="list-style-type: none"><li>Understand the key processes that can be applied to the analysis of potential external suppliers:</li></ul>

>> L4M4資格トレーニング <<

## L4M4受験準備 & L4M4受験対策書

私たちはL4M4試験参考書について多くのユーザーと話し合ったので、あなたの希望の資料だと思います。ユーザーのニーズに合わせるために、私たちのL4M4試験参考書が絶えず改善されています。私たちのL4M4試験参考書のは世界からのユーザーを引きつけてきます。そして私たちのL4M4試験参考書は理解しやすいです。L4M4試験参考書を作る専門家は問題集の内容の研究に取り組んでいます。

## CIPS Ethical and Responsible Sourcing 認定 L4M4 試験問題 (Q25-Q30):

### 質問 # 25

A buyer is procuring metals. The following trends are observed:

- \* January and April: supplier's local currency is strong
- \* November: demand is lowest
- \* May: demand is highest

Which month should the buyer place the order?

- **A. November**
- B. April
- C. May
- D. January

正解: A

解説:

Demand and currency fluctuations affect commodity pricing. November shows lowest demand, which usually reduces price pressure. Conversely, May (high demand) and months with strong supplier currencies (January, April) would increase costs. By ordering in November, the buyer leverages demand cycles to obtain lower prices. Responsible sourcing requires buyers to monitor market intelligence and seasonal trends to time purchases effectively, mitigating risks of price volatility while ensuring supply continuity. This reflects CIPS' s emphasis on category management and proactive procurement planning.

Reference: CIPS L4M4 Study Guide (v2), LO: "Application" - demand cycles, timing of orders, commodity sourcing

#### 質問 # 26

Kiran is appraising some potential suppliers and has noticed that one of these suppliers has an extremely high gearing ratio. What would this suggest?

- **A. the supplier has a lot of long-term debt**
- B. the supplier has a high cost of sales
- C. the supplier is extremely profitable
- D. the supplier has a strong return on investment

正解: A

解説:

The correct answer is 'the supplier has a lot of long-term debt'. Gearing is a measure of how the business is being funded and looks at the ratio of debt to equity. For example if they have taken out lots of loans and mortgages, this would equate to a lot of debt which means a poor gearing ratio.

Gearing is a hot topic for the exam.

#### 質問 # 27

When assessing social responsibility elements of a supplier's proposal, what type of supporting evidence could a supplier provide?

- A. Results of a customer service survey on delivery performance
- **B. Evidence of compliance with fair trade standards**
- C. Quality control reports documenting quality checks in the manufacturing process
- D. Financial statements detailing profit and loss accounts

正解: B

解説:

Compliance with fair trade standards demonstrates the supplier's commitment to social responsibility, including fair wages and ethical working conditions. This aligns with responsible sourcing practices, ensuring that suppliers maintain ethical labor standards, as advocated in the principles of ethical sourcing.

#### 質問 # 28

Ivan is an investor who is looking to invest in new businesses. He is reviewing several companies and working out what his equity would be. Which of the following does Ivan need to know to calculate shareholder equity?

Select TWO.

- A. net income
- **B. total liabilities**
- C. net profit
- **D. total assets**

正解: B、D

解説:

Shareholder Equity = Total Assets - Total Liabilities

### 質問 # 29

GDP is an economic index that a procurement professional can use to measure economic data. What does GDP tell you?

- A. the monetary value of the goods manufactured in a financial period
- B. average changes in price over a year
- C. the value of public limited companies within a country
- D. the value of commodities such as steel, oil and wheat at a point in time

正解: A

解説:

GDP = gross domestic product = "the monetary value of goods and services manufactured or supplied in a financial period".

People use it to say whether a country's economy is strong or weak.

Stock markets look at the value of public limited companies within a country.

Commodity indices look at the value of commodities such as steel, oil and wheat at a point in time Average changes in price over a year can be measured by CPI or PPI

### 質問 # 30

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もし君がサラリーマンで、もし君が早い時間でCIPSのL4M4認定試験に合格したいなら、Jpshikenは君のベストな選択になります。うちのCIPSのL4M4学習教材はJpshikenのIT専門家たちが研究して、実践して開発されたものです。それは十年過ぎのIT認証経験を持っています。うちの商品を使ったら、君は最も早い時間で、簡単に認定試験に合格することができます。

L4M4受験準備: [https://www.jpshiken.com/L4M4\\_shiken.html](https://www.jpshiken.com/L4M4_shiken.html)

- ハイパスレートのL4M4資格トレーニング一回合格-ユニークなL4M4受験準備 □ [ [www.mogixam.com](http://www.mogixam.com) ] の無料ダウンロード ( L4M4 ) ページが開きますL4M4テスト参考書
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- ユニークなL4M4資格トレーニング一回合格-信頼的なL4M4受験準備 □ URL ▷ [www.mogixam.com](http://www.mogixam.com) ◁ をコピーして開き、 ➡ L4M4 □ を検索して無料でダウンロードしてくださいL4M4テスト参考書
- 試験の準備方法-効率的なL4M4資格トレーニング試験-認定するL4M4受験準備 □ 時間限定無料で使える▷ L4M4 ◁ の試験問題は ⇒ [www.goshiken.com](http://www.goshiken.com) ⇐ サイトで検索L4M4テスト参考書
- CIPS L4M4 Exam | L4M4資格トレーニング - 確実にL4M4試験に合格するのを助ける □ 時間限定無料で使える ➡ L4M4 □ □ □ の試験問題は 【 [www.passtest.jp](http://www.passtest.jp) 】 サイトで検索L4M4試験概要
- CIPS L4M4資格トレーニング: Ethical and Responsible Sourcing - GoShiken簡単に勉強できるようにします □ ➡ [www.goshiken.com](http://www.goshiken.com) □ □ □ に移動し、 ✓ L4M4 □ ✓ □ を検索して無料でダウンロードしてくださいL4M4日本語版対応参考書
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