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HPE GreenLake Solutions Sample Questions (Q30-Q35):

NEW QUESTION # 30

A financial institution is interested in hybrid IT solutions with dynamic scalability. Which GreenLake solution should you recommend?
Response:

- A. HPE GreenLake for Colocation

- B. HPE GreenLake for Private Cloud Enterprise
- C. HPE Nimble Storage
- D. HPE GreenLake for SaaS

Answer: B

NEW QUESTION # 31

Which step is essential for successfully delivering an HPE GreenLake solution?

Response:

- A. Aligning delivery with the customer's expectations and agreed SOW
- B. Avoiding discussions on scalability
- C. Registering the opportunity with HPE
- D. Standardizing GreenLake configurations for all customers

Answer: A

NEW QUESTION # 32

What financial features are critical for HPE GreenLake customers?

(Select two.)

Response:

- A. Limited scaling options
- B. Upfront capital investments
- C. Flexible payment models
- D. Customized leasing options

Answer: C,D

NEW QUESTION # 33

How can partners ensure that GreenLake delivery meets customer expectations?

Response:

- A. By avoiding scalability discussions
- B. By standardizing all GreenLake solutions
- C. By focusing only on pre-sales agreements
- D. By aligning delivery with the customer's business objectives and SOW

Answer: D

NEW QUESTION # 34

What differentiates GreenLake sizing from traditional sizing methods?

Response:

- A. Fixed capacity allocation for all customers
- B. Dynamic resource allocation based on consumption
- C. Dependency on legacy hardware
- D. Manual adjustment of infrastructure size

Answer: B

NEW QUESTION # 35

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