

Actual Salesforce ADM-201 Tests, New ADM-201 Exam Duration



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Exam Topics

As for the domains measured in the official ADM-201 validations, they are as follows:

Managing Data: While taking your ADM-201 test you will need to prove you know how to import, update, transfer, and delete data, including CSV files, and what tools are the most appropriate for each process. You will also have to show competence in explaining ways to backup data and the capabilities of data validation tools.

Automation of Workflow and Processes: Within such an area, the candidates are expected to be able to automate email templates, leads, and cases, as well as set up work rules.

Standard and Custom Objects: As you are preparing for the Salesforce ADM-201 exam, you need to make sure that you understand and can describe relationship model and standard object architecture, as well as maintain data quality, work with page layouts, administer standard fields, create formula fields, work with various record types, and create selection fields.

Security and Access: Here, one must be able to restrict logins, set up record access, manage field-level security, determine object access, control access to events, tackle record access exceptions, and implement role hierarchy to manage records.

Sales and Marketing Applications: Among other things, candidates should know how to describe Salesforce Content capability, campaign management, lead automation tools, as well as understand the implications and capabilities of the sales process.

Service and Support Applications: The issues here will mainly have to do with the capabilities of case management. Thus, you will be asked several questions about case processes, settings, and assignments. In addition, before enrolling in the official exam make sure you have a clear understanding of Salesforce Knowledge and Salesforce Communities.

Analytics-Reports and Dashboards: This topic will get into the options available when creating or customizing a report, or modifying dashboards. Additionally, to do well on the test, it's a must for you to know how to share a model on reports including the impact of sharing, and have a solid understanding of the capabilities of custom reports.

2025 ADM-201: Salesforce Certified Administrator –Accurate Actual Tests

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Salesforce Certified Administrator Sample Questions (Q82-Q87):

NEW QUESTION # 82

When using sharing rules, what can records be shared with? (2 answers)

- A. Profiles
- B. Queues
- C. Roles and subordinates
- D. Public Groups

Answer: C,D

NEW QUESTION # 83

You can set a default value for a custom field.

- A. False
- B. True

Answer: B

NEW QUESTION # 84

DreamHouse Realty regularly holds open houses for the selling of both houses and condominiums. For condominium open houses, there are a few extra steps that need to be taken. Agents need to be able to submit requests and receive approvals from the homeowners' association.

How can the administrator ensure these extra steps only appear when creating open house records for condominiums?

- A. Create two page layouts. Use business processes and record types to display the appropriate picklist values.
- B. Create two page layouts, one with a House Status field and the other with a Condominium Status field.
- C. Create one page layout. Use record types to ensure the proper status picklist values display.
- D. Create one page layout. Use business processes to ensure the proper status picklist values display.

Answer: A

NEW QUESTION # 85

Formula and roll-up summary fields are included in backup exports

- A. False
- B. True

Answer: A

NEW QUESTION # 86

Record type picklist filtering applies to dependent picklists.

- A. False
- B. True

Answer: B

Explanation:
Section: Volume E

NEW QUESTION # 87

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