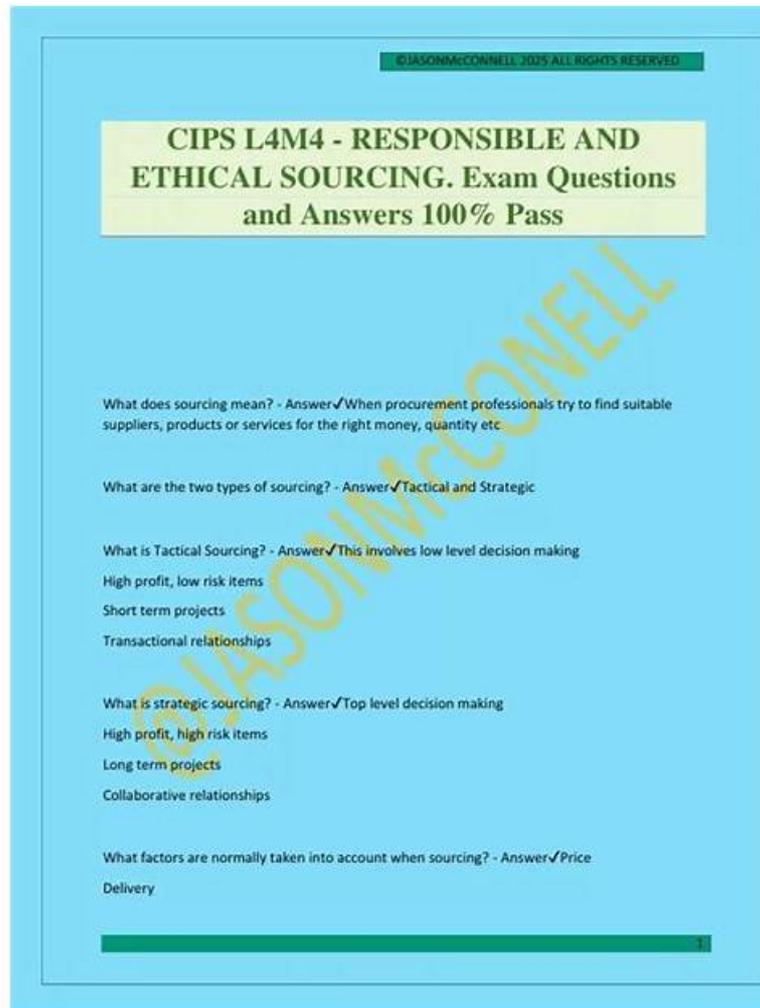


# Pass Guaranteed 2026 L4M4: High Hit-Rate Exam Ethical and Responsible Sourcing Quiz



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Hence, memorizing them will help you get prepared for the CIPS L4M4 examination in a short time. The product of DumpsValid comes in PDF, desktop practice exam software, and Ethical and Responsible Sourcing (L4M4) web-based practice test. To give you a complete understanding of these formats, we have discussed their features below.

## CIPS L4M4 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Understand the key processes that can be applied to the analysis of potential external suppliers:</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.</li> </ul>

- This section examines analyzing market data, obtaining quotations
- tenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.

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**CIPS Ethical and Responsible Sourcing Sample Questions (Q236-Q241):****NEW QUESTION # 236**

You have been asked to purchase 500 pens of a specific brand. You decided to use a weighted points system for assessment of proposals. Is this approach appropriate?

- A. Yes, you should follow the same procurement process irrespective of the circumstances
- B. Yes, a weighted points system is always the best way to evaluate bids
- **C. No, it is not necessary as in this case, you are mainly concerned with price**
- D. No, you should only use a weighted points system for high-spend procurement

**Answer: C**

Explanation:

Weighted points systems are appropriate for complex or high-value purchases where multiple factors (e.g., quality, sustainability, delivery) must be balanced. For simple, low-value purchases like pens, price is typically the only differentiating factor. Using a weighted points system would overcomplicate the process, wasting resources. Responsible sourcing requires proportionality - applying robust evaluation methods where justified, while keeping processes simple and efficient for routine purchases. This ensures efficiency without compromising governance, freeing procurement resources for strategic projects.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implementation" - proportionality in procurement methods.

**NEW QUESTION # 237**

Curly Cake Incorporated makes lots of different types of confectionary items. Although they are most famous for their cakes, they also have a smaller line of cereal bars and biscuits. Which of the following would be the most appropriate items for Curly Cake Incorporated to outsource? Select TWO

- **A. facilities management**
- **B. cleaning**
- C. cereal bars and biscuits
- D. cakes

**Answer: A,B**

Explanation:

Cleaning and Facilities Management are the most appropriate items to outsource. They would not outsource the making of confectionary products as this is the 'core' business.

See p.4 for "what is outsourcing?"

**NEW QUESTION # 238**

Which of the following should form part of the initial evaluation process for non-domestic vendor supply proposals?

- A. Contract management
- B. Supplier development

- C. Internal benchmarking
- **D. Incoterm classifications**

**Answer: D**

Explanation:

In the initial evaluation of non-domestic vendor supply proposals, understanding and applying the correct Incoterm classifications is crucial. Incoterms (International Commercial Terms) define the responsibilities of buyers and sellers in international transactions, including the point at which risk transfers from seller to buyer.

Evaluating these terms early ensures clarity in logistics, costs, and risk management.

Exact Extract from Study Guide:

"When sourcing from international suppliers, it is important to be aware of the key legislative and regulatory requirements in both the home country as well as the country of origin. Depending on product and service type, for example, you may need to consider product safety measures, industry regulations, and environmental regulations. In terms of organizational requirements, it is important to pay attention to details such as applicable payment terms and local labor practices."

### NEW QUESTION # 239

What is a risk of pre-warning a supplier that you will conduct an audit of their facilities?

- A. they will not perform regular duties that day
- B. they will not achieve KPIs
- **C. they may coach staff in what to say**
- D. they will not be able to make that time and date

**Answer: C**

Explanation:

A risk of pre-planning an audit is the supplier has time to prepare for it. It's a good thing in that they can get their paperwork in order but the downside is they can overprepare so you don't get a realistic representation of what they're doing. One way they can do this is coaching staff in what to say to the auditors.

### NEW QUESTION # 240

Which of the following are key areas of regulations governing responsible procurement and supply?

- A. Company culture, product branding, and staff uniforms
- B. Competitive pricing, unsecured loans, and threats of new entrants
- C. Digitisation, artificial intelligence, and innovations
- **D. Ethical practice, data protection, and marketplace competition**

**Answer: D**

Explanation:

Regulatory frameworks that affect procurement focus on ethical practice (anti-bribery, modern slavery, human rights), data protection (GDPR and similar), and competition law (to prevent collusion and monopolistic practices). While digitisation and innovation are important trends, they are not regulatory requirements. Similarly, culture, branding, and uniforms are internal matters, not regulatory areas.

Responsible sourcing requires procurement professionals to ensure compliance with these regulations to protect stakeholders, maintain fairness, and safeguard organisational reputation.

Reference: CIPS L4M4 Study Guide (v2), LO: "Concepts" - legal and regulatory environment of ethical sourcing.

### NEW QUESTION # 241

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