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## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q109-Q114):

### NEW QUESTION # 109

Which two permissions should be enabled for users to view the Tableau CRM for Consumer Goods Cloud app?

- A. Tableau CRM Plus User
- **B. Tableau CRM View**
- C. Tableau CRM Modify All
- D. Tableau CRM Growth
- **E. CG Analytics User**

**Answer: B,E**

Explanation:

These permissions ensure that users have the necessary access to view and interact with the Tableau CRM for Consumer Goods Cloud app, providing critical analytics and insights.

### NEW QUESTION # 110

ABC Telecom is using Communications Cloud for their enterprise customers. ABC Telecom has a requirement wherein assets must be synchronized to the assurance platform as soon as the sale or MACD order completes fulfillment for wholesale products. There are about 5,000 orders placed by each reseller throughout the day. There are hundreds of active reseller users present in the system. How should a Consultant recommend that ABC Telecom integrate Communications Cloud with their assurance platform?

- A. Use Industries Order Management to inform the assurance platform as part of the orchestration plan
- B. Use an on-demand data pull from Communications Cloud using the REST API from Service assurance
- C. Use a Bulk API connector via middleware
- **D. Use Platform Events and GetAsset API**

**Answer: D**

Explanation:

ABC Telecom requires that assets be synchronized to their assurance platform immediately after fulfillment, and they operate in a high-volume wholesale environment (5,000+ orders per reseller/day and hundreds of concurrent users). Salesforce recommends event-driven, near-real-time integration for high-scale fulfillment notifications.

Platform Events are Salesforce's native, scalable publish/subscribe mechanism designed for high throughput and low latency. When an order completes fulfillment, Communications Cloud can publish an event that external systems subscribe to. The assurance platform can then call the GetAsset API to retrieve the exact asset structure needed for assurance workflows.

This pattern is explicitly recommended in Salesforce high-throughput integration architectures because it:

Eliminates polling

Handles large transaction volume

Provides near-real-time sync

Decouples fulfillment from assurance systems

Scales horizontally across resellers

Option A (using OM orchestration) is synchronous and not optimal for high throughput.

Option B (on-demand REST pull) causes latency and excessive polling.

Option C (Bulk API) is batch-oriented, not real-time, and unsuitable for near-immediate updates.

### NEW QUESTION # 111

Which of the following is accurate regarding the Einstein Vision model?

- A. The model is created in store as reps perform their daily tasks during phase 1 rollout
- B. The model is created via crowdsourcing of images available via public copyright licenses
- **C. The model needs to be created as part of the development process using a base set of images**
- D. The model is created automatically by Einstein based on uploading the perfect image

**Answer: C**

Explanation:

The Einstein Vision model is a representation of how objects are detected and counted in an image. The model needs to be created as part of the development process using a base set of images. The base set of images should contain images of the products that need to be detected on the shelf, as well as labels and annotations for each product. The model is then trained and tested using these images and can be improved by adding more images or adjusting the parameters. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

### NEW QUESTION # 112

Which three standard components are available for Assessment Task record pages when configuring Consumer Goods Cloud app screens?

- A. Cart Review
- **B. Promotion Details**
- **C. Promotion List**
- **D. Inventory Check**
- E. In Store Products

**Answer: B,C,D**

Explanation:

These components provide comprehensive information about promotions and inventory, vital for effective retail execution.

#### **NEW QUESTION # 113**

Which User persona manages day-to-day Retail Execution processes such as creating visits, creating tasks, and assigning visits to Field Representatives?

- A. Store Manager
- **B. Sales Manager**
- C. Divisional Manager
- D. Category Manager

**Answer: B**

Explanation:

A Sales Manager is the user persona that manages day-to-day Retail Execution processes such as creating visits, creating tasks, and assigning visits to Field Representatives. A Sales Manager is responsible for planning and overseeing the retail activities of a team of field reps, as well as analyzing and reporting on the performance and compliance of the retail stores in their territory. Verified

Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 18.

#### **NEW QUESTION # 114**

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