

Valid ADX-211 Exam Syllabus | ADX-211 Dumps Questions

Weekly Test - 2



Date: 13 Oct 2024

CAPF Rakshak 2025

01

Chemistry

• Matter & Its States

02

History

• Indus Valley Civilization

03

Geography

• Latitude and Longitude

04

Polity

• Constituent Assembly and Other Committees

05

Economics

• Basics of Economy

Instructions

- This test contains a total of 45 Questions.
- Total time allotted for the test is 50 mins.
- For every correct answer 2 marks will be awarded.
- For every incorrect answer, 1/3rd of the mark, i.e., 0.66 mark will be deducted.
- Test will be live every Sunday at 10:00 A.M.
- The Leaderboard will be shared every Monday evening or latest by Tuesday.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q113-Q118):

NEW QUESTION # 113

An administrator has a request to write a report listing accounts that have sales from this year and that have a completed activity in the last 30 days.

What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?

- A. Joined Report
- B. Summary Report
- C. Cross-Filter
- D. Filter Logic

Answer: C

Explanation:

A cross-filter lets you filter records based on related objects and their fields. For example, you can filter accounts that have at least one opportunity from this year and at least one completed activity in the last 30 days. Reference:

https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5

NEW QUESTION # 114

Recruiters at Universal Containers want to associate a position with their related job applications using two custom objects-Position and Job always have a related position. If a position is deleted, the corresponding job applications are deleted. What type of object relationship will meet this requirement? * (1 Point)

- A. Junction
- B. Master-detail
- C. Hierarchical
- D. Lookup

Answer: B

NEW QUESTION # 115

What are two capabilities of Enterprise Territory Management?

Choose 2 answers.

- A. Territory hierarchy replaces the role hierarchy for sharing
- B. Prioritize territories to indicate highest priority or lowest priority
- C. The ability to use 20 territories assignment rules per model
- D. The ability to use filter-based opportunity criteria to expand assignment rules

Answer: B,D

NEW QUESTION # 116

How should an administrator support a finance team that is trying to use Opportunity data to keep an eye on their pipeline rather than manually calculating anticipated income for the quarter?

- A. Run a report at the end of each quarter to update the finance team on pipeline status.
- B. Set up collaborative forecasting to view quota against the open pipeline.
- C. Create a custom Forecasting object to inform the finance team on the status of deals.
- D. Show the finance team how to use the Opportunity Kanban List View.

Answer: B

NEW QUESTION # 117

Universal Containers' support team needs to track service level agreements for customers. Today, they manually look up contracts by name when a customer calls.

How should an administrator automate this process?

- A. Enable entitlements and add the tabs for entitlements and service contracts.
- B. Configure a workflow rule that sends an email alert of old cases to the support manager.
- C. Create a private Chatter group for customers with high-priority service level agreements.
- D. Enable Case Feed and add a Contracts custom publisher to the Case Feed layout.

Answer: A

NEW QUESTION # 118

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