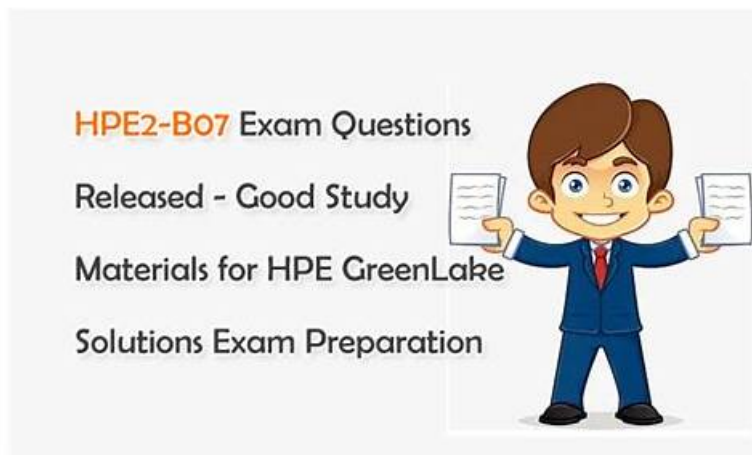


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HPE GreenLake Solutions Sample Questions (Q40-Q45):

NEW QUESTION # 40

What are key considerations for ordering GreenLake solutions?

(Select two.)

Response:

- A. Avoiding scalability requests during ordering
- B. Standardizing order configurations for all customers
- C. Documenting customer-specific requirements
- D. Collaborating with HPE delivery teams

Answer: C,D

NEW QUESTION # 41

What industries benefit most from HPE GreenLake solutions?

(Select two.)

Response:

- A. Education with non-variable workloads
- **B. Finance with dynamic workloads**
- **C. Manufacturing requiring rapid scalability**
- D. Retail with fixed IT budgets

Answer: B,C

NEW QUESTION # 42

A partner needs to ensure delivery aligns with the customer's business objectives and agreed SOW. What is the best practice?

Response:

- A. Limit flexibility in the delivered solution
- **B. Monitor delivery progress and provide updates**
- C. Standardize configurations across industries
- D. Avoid scalability discussions post-delivery

Answer: B

NEW QUESTION # 43

How does HPE Financial Services enable cost optimization for customers?

Response:

- A. By reducing cloud integration capabilities
- B. By mandating capital expenditures upfront
- **C. By enabling pay-per-use models**
- D. By limiting financing to hardware only

Answer: C

NEW QUESTION # 44

What best practices should partners follow during the proposal process?

(Select two.)

Response:

- A. Limiting proposals to on-premises workloads
- **B. Ensuring solutions align with customer goals**
- **C. Highlighting the benefits of consumption-based pricing**
- D. Avoiding scalability discussions

Answer: B,C

NEW QUESTION # 45

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