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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q133-Q138):

NEW QUESTION # 133

Which are true about Engagement Program

- A. When merged prospects are members of the same engagement program, it's possible for one to skip steps or move through the same step twice. The new master prospect restarts a program from the step that any of its merged prospects touched most recently
- B. If you remove a prospect from a program's recipient list, and then add the prospect back later, they start where they left off in the program
- C. If a prospect opts out of a list used for a program, they still move through the program, but don't receive program emails
- D. When no new prospects are added to or processed in a program for 365 days, it becomes inactive
- E. A single rule step can evaluate up to five conditions
- F. When no new prospects are added to or processed in a program for 30 days, it becomes inactive
- G. If a prospect is removed from a list that a program uses, that prospect stops moving through the program

Answer: A,B,C,E,F,G

NEW QUESTION # 134

What is important to remember when creating custom prospect fields in Marketing Cloud Account Engagement?

- A. Marketing Cloud Account Engagement cannot sync with multi picklist in Salesforce
- B. The matching field in Salesforce must have the exactly the same name on the lead and contact object in order for Marketing Cloud Account Engagement to synch to both objects.
- C. You can only create 50 custom fields in Marketing Cloud Account Engagement.
- D. Marketing Cloud Account Engagement cannot sync with formula fields in Salesforce

Answer: B

NEW QUESTION # 135

The LenoxSoft sales team has received an influx of leads from the Product Interest form. Many of the leads are not located in the United States. LenoxSoft only sells to customers in the United States so the sales team has requested that these inbound leads get qualified based on country before being assigned.
How should they ensure only qualified prospects who submit the form are sent to the sales team as new leads?

- A. Add a completion action to the Product Interest form to assign prospects only if their Country field is
- B. Create an automation rule set to match any with the criteria of Product Interest form completed and Country field equal to United States with an action to assign prospects.
- C. Add a completion action to the Product Interest form to assign prospects, then have sales users delete those not in the United States.
- D. Create an automation rule set to match all with the criteria of Product Interest form completed and

Answer: D

NEW QUESTION # 136

The marketing team likes to thoroughly test emails before sending them. This includes being able to view the links and variable tags as prospects will see them. What Marketing Cloud Account Engagement feature of email now can be used to run these tests?

- A. Create a one off email test send by entering an email address in the Send to Emails section of the testing tab
- B. Create a test list of approved users to use in the testing tab of the email now.
- C. Create a dynamic list of approved users to use as the recipient list in the sending tab.
- D. Create a static list of approved users to use as the recipient list in the sending tab.

Answer: B

NEW QUESTION # 137

What three features in Marketing Cloud Account Engagement can utilize Handlebars Merge Language (HML) merge fields?
Choose 3 answers

- A. User Notifications
- B. User Signatures
- C. Email Templates
- D. Dynamic Content
- E. Social Posts

Answer: B,C,D

NEW QUESTION # 138
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