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Salesforce Certified Advanced Administrator Sample Questions (Q100-Q105):

NEW QUESTION # 100

An administrator needs to create a junction object called Account Region to link the standard Account object with a custom object called Region.

Once the junction object is created, what are the next two steps the administrator should take?

Choose 2 answers

- A. Make a master-detail relationship field on the junction object to the Region object.
- B. Build a master-detail relationship field on the Region object to the junction object.
- C. Configure a master-detail relationship field on the junction object to the Account object.
- D. Create a master-detail relationship field on the Account object to the junction object.

Answer: A,C

Explanation:

A junction object is a custom object that has two master-detail relationships with two other objects. A junction object allows administrators to create many-to-many relationships between objects, such as relating multiple accounts to multiple regions. To create a junction object called Account Region to link the standard Account object with a custom object called Region, an administrator needs to do the following steps:

* A) Make a master-detail relationship field on the junction object to the Region object.

A master-detail relationship field is a field that links a child record to a parent record. The child record inherits the sharing and security settings of the parent record. By making a master-detail relationship field on the junction object to the Region object, an administrator can link each Account Region record to one Region record and make Region the first master of the junction object. References: https://help.salesforce.com/s

/articleView?id=sf.relationships_considerations.htm&type=5

* D) Configure a master-detail relationship field on the junction object to the Account object.

By configuring a master-detail relationship field on the junction object to the Account object, an administrator can link each Account Region record to one Account record and make Account the second master of the junction object. This allows administrators to relate multiple accounts to multiple regions through the junction object. References: https://help.salesforce.com/s/articleView? id=sf.relationships considerations.htm&type=5

NEW QUESTION # 101

Universal Containers needs to use a different pricebook for sales representatives in each of the US, LATAM, EMEA, and APAC regions. What should the system administrator do? * (1 Point)

- A. Clone the standard pricebook and create separate pricebooks for each region
- B. Add a different list price for products depending on the region
- C. Create a separate pricebook for each region

Answer: A

NEW QUESTION # 102

How should an administrator accomplish this?

- A. Write record-triggered flews whenever Room records are related, modified, or deleted.
- B. Configure a ral-up summary field on Equipment.
- C. Create a roll-up summary field on Room
- D. Make record-triggered flows whenever Equipment records are created, modified or deleted.

Answer: C

Explanation:

Explanation

A roll-up summary field is a type of field that calculates values from related records and displays them on the parent record. A roll-up summary field can be used to count, sum, min, or max values from child records. You can create a roll-up summary field on an object that has a master-detail relationship with another object. In this case, you can create a roll-up summary field on Room that counts the number of Equipment records related to it. References:

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fields_defining_field_types.htm&type=5

NEW QUESTION # 103

Choose the Forecast schedule type that is a revenue projection that can be expressed in dollar amount, units of product family, or both.

- A. Quota
- B. Pipeline
- C. Forecast

Answer: C

NEW QUESTION # 104

An auto-response rule sends en email using Template when the field Case Source Is 'email' and Template when Case Source is blank. A Process Builder updates Case Source to 'email' when a case is created using Email-to-Case and to web' when a case Is created using Web-to-Case. Otherwise, Case Source Is blank.

What will occur when a case is created from an Incoming email?

- A. An email is sent out using Template and then Case Source updates to email.
- B. An email la sent out using Template and then Case Source updates to 'email'.
- C. Case Source updates to 'email' and an email is sent out using Template2.
- D. Case Source updates to email and an email Is sent out using Template1.

Answer: C

Explanation:

Explanation

Case Source updates to 'email' before the record is saved because the Process Builder runs before the auto-response rule. Then, an email is sent out using Template2 because the auto-response rule evaluates the Case Source value after it is updated by the Process Builder and matches the criteria for Template2

NEW QUESTION # 105

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