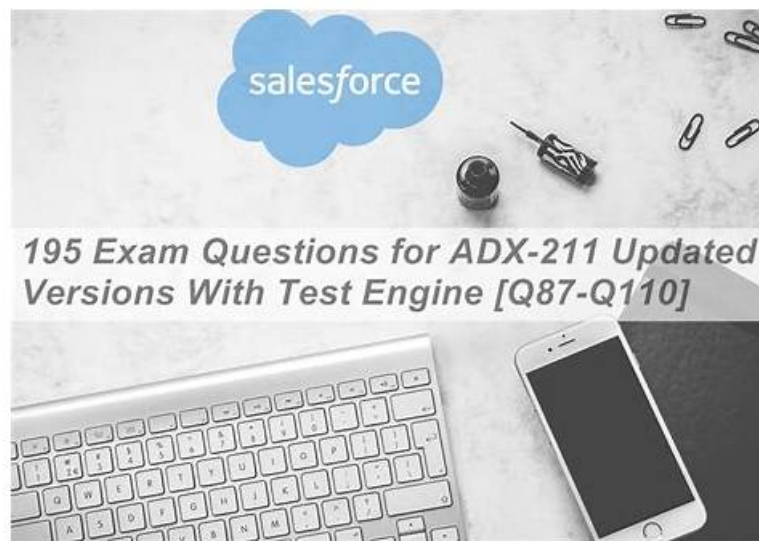


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The ADX-211 exam covers a wide range of topics related to Salesforce administration, including managing users, data, security, and access. It also tests your knowledge of customizing and extending Salesforce by creating custom objects, fields, and workflows. Additionally, this certification exam evaluates your ability to automate business processes using Salesforce automation tools like Process Builder, Workflow Rules, and Apex Triggers. By passing the ADX-211 Exam, you'll gain a comprehensive understanding of how to use Salesforce to streamline business operations, improve productivity, and drive success.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q193-Q198):

NEW QUESTION # 193

The finance director at Cloud Kicks asks the administrator for an exception report that shows all B2C accounts that are missing the credit card number. The credit card number is a classic encrypted field.

What action should the administrator take to meet this requirement?

- **A. Build a custom checkbox called 'Has Credit Card' that Finance checks when a credit card is recorded and a tabular report filtered on the checkbox equal to false.**
- B. Create a summary report that includes a cross-filter to the Account object with a sub-filter for credit card number equal to null.
- C. Add 'View Encrypted Fields' to a permission set assigned to Finance and system administrators and a summary report filtered by credit card number.
- D. Unmask the encrypted credit card number field to make it available and add a custom filter to a report where credit card number is blank.

Answer: A

NEW QUESTION # 194

Which of the following features is NOT unique to Salesforce Knowledge? * (1 Point)

- A. Synonym Search
- B. Article Types
- C. Categories
- **D. Custom Page Layouts**

Answer: D

NEW QUESTION # 195

When converting a lead to an existing account, the user is getting an error of insufficient privileges.

Which two options could be preventing the user from converting the lead to the existing account?

Choose 2 answers

- **A. Account is owned by someone above them in the role hierarchy.**
- B. Organisation wide sharing is set to Controlled by Parent for Account and Contact.
- **C. Account is owned by someone in the same role.**
- D. Organisation-wide Sharing Is set to Private for Account and Contact.

Answer: A,C

NEW QUESTION # 196

The administrator at Cloud Kicks needs to set up automation to update three fields on the Shipment custom object. Because of the effect these updates will have on some programmatic customizations, they need to happen in a very specific order.

How should the administrator configure the field updates to ensure the proper order.

- A. Create a process with three criteria nodes and stop after each action.
- **B. Create a process with one criteria node and three field updates in the correct order.**
- C. Create a workflow rule with three field updates entered in the correct order.
- D. Create three workflow rules in order, one workflow rule for each field update.

Answer: B

Explanation:

To ensure that multiple field updates occur in a specific order on a custom object, the administrator should create a process with one criteria node and three field updates arranged in the correct order. This approach allows the updates to execute sequentially within a single automation framework, ensuring that they happen in the intended order.

Using Process Builder with a Single Criteria Node:

In Process Builder, the administrator can define a single criteria node that triggers the field updates. By adding multiple field updates within this single node and arranging them in the desired sequence, Salesforce will execute them in that specific order.

This setup provides better control over the sequence of updates compared to multiple workflow rules, as Process Builder will

execute each field update step by step as configured within the node.

Advantages Over Workflow Rules:

Unlike workflow rules, where the order of execution can be less predictable due to separate triggers, Process Builder enables precise control over the execution sequence within the same process.

Using multiple workflow rules or multiple criteria nodes with stop actions would complicate the setup without guaranteeing the specific order. Process Builder's structure ensures that updates proceed in the exact order defined.

Incorrect options:

Option A (Three workflow rules): Creating separate workflow rules for each update does not ensure a specific order of execution, as workflow rules are not guaranteed to run sequentially.

Option C (Three criteria nodes with stop actions): This approach would execute each node separately, and the stop action after each node adds unnecessary complexity, without ensuring the sequential order required.

Option D (One workflow rule with three field updates): Workflow rules do not guarantee the order of field updates within a single rule. Using Process Builder with a single node is more reliable for sequential execution.

In conclusion, Process Builder with one criteria node and ordered field updates is the most effective approach to ensure a specific execution sequence for multiple field updates on the Shipment object.

NEW QUESTION # 197

An administrator created and activated several record-triggered flows that are configured to run before the record is saved on the same object.

What should the administrator consider about the order of execution for flows?

- A. The last created date of the flow will determine the order.
- B. The flow type will determine the order of execution.
- **C. The order of flow execution is unpredictable.**
- D. The flows will execute in alphabetical order based on their names.

Answer: C

Explanation:

When you have multiple record-triggered flows that are configured to run before the record is saved on the same object, the order of flow execution is unpredictable. This means that you cannot guarantee which flow will run first or last, or how they will affect each other's field updates. Therefore, you should avoid creating multiple before-save flows on the same object and instead consolidate them into one flow if possible. Reference: https://help.salesforce.com/s/articleView?id=sf.flow_considerations_recordtriggered_before.htm&type=5

id=sf.flow_considerations_recordtriggered_before.htm&type=5

NEW QUESTION # 198

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