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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q41-Q46):

NEW QUESTION # 41

Salesforce Knowledge offers the ability to store PowerPoint files, PDFs, office documents, and any other type of file with no restriction on size or length. * (1 Point)

- A. True
- B. False

Answer: B

NEW QUESTION # 42

Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration.

Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator?

Choose 2 answers

- A. Set up users and password management.
- B. Manage custom objects and customize nearly every aspect.
- C. Configure updates to sharing rules.
- D. Make updates to permission set configurations.

Answer: A,D

Explanation:

A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup.

Some functions that delegated administrators can perform are:

A) Set up users and password management.

Delegated administrators can set up and manage users who belong to specified roles or territories, including creating, editing, freezing, and unlocking users; resetting passwords; assigning permission sets; and managing public groups. Reference:

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5 D) Make updates to permission set

configurations Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to

manage users by an administrator. Reference: https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5

NEW QUESTION # 43

What would prevent a user from syncing a quote with an opportunity?

- A. Another quote is already synced with the opportunity.
- B. The quote has already passed its expiration date.
- C. Another quote is already synced with the opportunity and is awaiting approval.
- D. The quote has a validation rule preventing it from being updated.

Answer: A

Explanation:

Another quote is already synced with the opportunity will prevent a user from syncing a quote with an opportunity. Only one quote can be synced with an opportunity at a time. If a user tries to sync another quote, they will get an error message saying that the opportunity already has a synced quote. Reference: https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION # 44

Which two values roll up the hierarchy to the manager for Collaborative Forecasting?

Choose 2 answers.

- A. Quota amount
- B. Product quantity
- C. Opportunity amount
- D. Expected revenue

Answer: C

NEW QUESTION # 45

The administrator at Cloud Kicks has been asked to delete a large number of quote line items. They receive a .csv file with the record IDs to be deleted. The administrator uses Data Loader to delete them and selects Use Bulk API. When the job runs, every record shows an 'entity is deleted' error in the error file that is created.

What is the reason for the error?

- A. This is the standard error message when records are deleted using Bulk API.
- B. Deleting with Data Loader can only be done in Batch API mode.
- C. One of the IDs in the batch referenced a record that was in the recycle bin.
- D. The batch size selected was greater than the 200 record limit.

Answer: C

Explanation:

One of the IDs in the batch referenced a record that was in the recycle bin because deleting records with Bulk API does not delete records permanently but moves them to the recycle bin. Therefore, if a record ID in the batch matches an existing record ID in the recycle bin, an 'entity is deleted' error will occur.

NEW QUESTION # 46

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