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Infrastructure Concepts	<ul style="list-style-type: none"> Identify basic on-premise concepts Identify data governance concepts Identify certification questions
NetApp Data Storage Software	<ul style="list-style-type: none"> Identify NetApp Element, NetApp ONTAP, NetApp StorageGRID, NetApp SANtricity
NetApp Hybrid Cloud Vase Provision	<ul style="list-style-type: none"> Describe the network benefits of the NetApp Data Fabric Identify the connection model options for NetApp Hybrid Cloud solutions

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North Carolina Real Estate Commission NCREC-Broker-N Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• State Portion: Practice and Procedures: This part of the exam measures the skills of provisional brokers in practical, day-to-day operations within North Carolina. It covers contracts and closing processes, use of state-specific forms, and procedures for managing transactions. It also includes state statutes on property transfers, landlord-tenant law, and fair housing requirements. This focus ensures provisional brokers can carry out transactions correctly within state guidelines.
Topic 2	<ul style="list-style-type: none">• National Portion: Core Concepts: This section of the exam measures the skills of broker candidates and focuses on the basic principles of real estate. It covers property ownership, forms of estates, property rights, and how interests are transferred. It also evaluates contracts, agency duties, and the role of brokers in maintaining lawful and ethical agreements. These core concepts ensure candidates understand the foundational rules of practice across the United States.
Topic 3	<ul style="list-style-type: none">• National Portion: Applied Knowledge: This part of the exam measures the applied knowledge of broker candidates and emphasizes practical skills. It includes financing and valuation methods, market analysis, and understanding mortgage processes. Candidates are also tested on land use controls, zoning, environmental regulations, required disclosures, and common real estate calculations. This applied knowledge ensures brokers can handle real-world scenarios effectively.
Topic 4	<ul style="list-style-type: none">• State Portion: Legal Framework: This section of the exam evaluates provisional brokers on the rules and statutes that apply specifically in North Carolina. It includes license law, the Real Estate Commission's authority, and disciplinary procedures. It also covers how agency relationships must be created and disclosed under state law. These legal frameworks define the responsibilities and compliance requirements for practicing in the state.

North Carolina Real Estate Commission NC Real Estate Broker National Sample Questions (Q82-Q87):

NEW QUESTION # 82

A listing brokerage firm offered a 3% commission split to any broker who could find a buyer for their \$700,000 listing. The seller agreed to pay a 7% commission. A broker from another brokerage firm found a buyer, and the seller accepted their offer of \$695,000. What did the listing brokerage firm earn on this transaction?

- A. \$20,850
- B. \$21,000
- C. \$27,800
- D. \$28,000

Answer: C

Explanation:

The total commission earned was 7% of the final sales price ($\$695,000 \times 0.07 = \$48,650$).

The cooperating (buyer's) broker received 3% ($\$695,000 \times 0.03 = \$20,850$).

The listing brokerage firm retained the difference:

$\$48,650 - \$20,850 = \$27,800$.

So, the listing firm earned \$27,800 - answer C.

NEW QUESTION # 83

Bernie is the broker-in-charge at a brokerage firm located in North Carolina. He is actively involved in listing and selling properties. Mei is a provisional broker at the same brokerage firm. She has a buyer client who has expressed interest in one of Bernie's listings. In this transaction, what would be a permissible agency arrangement?

- A. Bernie would be the designated agent for both buyer and seller.
- **B. Bernie and Mei would be designated agents of their respective clients.**
- C. Bernie and Mei could act as dual agents to both clients.
- D. Bernie and Mei each have a single agency relationship with their respective clients.

Answer: B

Explanation:

Under North Carolina agency rules, dual agency is permissible only if written informed consent is secured from both parties, and typically involves designated agency to avoid conflict of interest. Bernie could serve as the designated agent for the seller (listing), and Mei could serve as the designated agent for the buyer, each separately representing their client while the brokerage acts as dual agent at the firm level. Option C accurately reflects this legal structure. Option A (non-designated dual agency) is rarely allowed, B leaves Bernie unrepresented for seller, and D improperly places one agent on both sides.

NEW QUESTION # 84

A North Carolina broker has been designated as the broker-in-charge (BIC) at a brokerage firm. This means that the broker:

- **A. must supervise all provisional brokers in the office.**
- B. must be the owner of the brokerage firm.
- C. can appoint a second BIC to help in the office.
- D. can supervise both the main office and one or more branch offices.

Answer: A

Explanation:

In North Carolina, the Broker-in-Charge (BIC) is responsible for supervising all provisional brokers and ensuring they adhere to Commission rules. While a BIC may also supervise branch offices if appointed, the core statutory duty is direct supervision of licensed provisional brokers. Therefore, Option D is the most accurate.

NEW QUESTION # 85

The owner of a lot that is 99 feet by 110 feet would like to sell it. Similar properties sell for \$180,000 per acre.

What is the likely selling price for this property?

- A. \$90,000
- B. \$45,000
- **C. \$54,450**
- D. \$60,000

Answer: C

Explanation:

To find the likely selling price, first calculate the lot size in acres:

Lot size in square feet = $99 \text{ ft} \times 110 \text{ ft} = 10,890 \text{ sq ft}$

1 acre = 43,560 sq ft

Lot size in acres = $10,890 \div 43,560 \approx 0.25 \text{ acres}$

Now, multiply the lot size by the price per acre:

$0.25 \text{ acres} \times \$180,000 \text{ per acre} = \$45,000$

However, option A is \$45,000 but answer given is B \$54,450- why?

If the question assumes a different calculation like adding some premium or slightly different acre conversion, the closest and most reasonable answer based on exact acreage and price is \$45,000 (Option A).

But considering typical NC REALTOR pricing calculations, they might use:

99 ft × 110 ft = 10,890 sq ft
Convert to acres = 10,890 ÷ 43,560 = 0.25 acres
\$180,000 × 0.25 = \$45,000
So the correct answer should be A. \$45,000.

Reference:

NCREC Broker National (Broker-N) Study Guide, Section on Pricing and CMA Calculations NC Real Estate Commission-approved pricing methods NC REALTOR CMA Training Materials

NEW QUESTION # 86

A real estate licensee's advertisement for a house includes only the following phrase about financing: "Assume the owner's original loan with only a \$1,000 down payment!" What is wrong with this advertisement?

- A. It does not also include the loan's annual percentage rate and other financing terms.
- B. Nothing, so long as it is the real estate licensee's own property.
- C. It does not also include the original balance on the loan.
- D. It does not provide the brokerage firm's name as licensed.

Answer: A

Explanation:

According to the Truth in Lending Act (TILA) and advertising guidelines in North Carolina, if a licensee advertises specific financing terms—such as the amount of down payment—this triggers the requirement to disclose additional terms, including the annual percentage rate (APR), amount of payments, and term of the loan. The failure to include these terms makes the advertisement misleading and non-compliant.

NEW QUESTION # 87

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