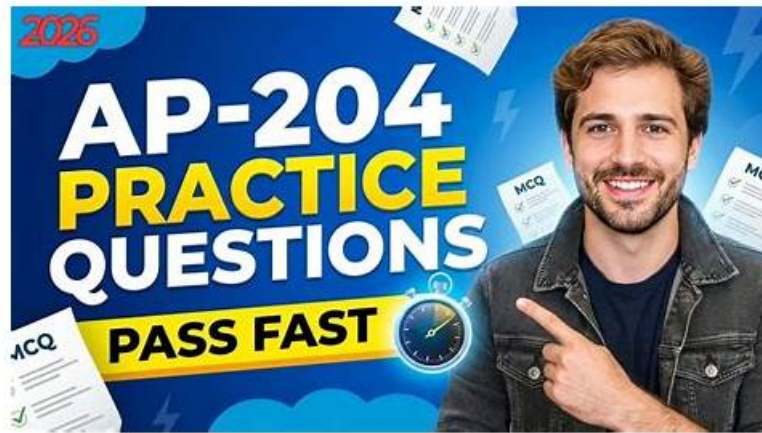


Salesforce AP-204 Exam | Valid Braindumps AP-204 Files - Quality and Value Guaranteed of Valid AP-204 Test Cost



If you feel that you just don't have enough competitiveness to find a desirable job. Then it is time to strengthen your skills. Our AP-204 exam simulating will help you master the most popular skills in the job market. Then you will have a greater chance to find a desirable job. Also, it doesn't matter whether have basic knowledge about the AP-204 training quiz for the content of our AP-204 study guide contains all the exam keypoints which you need to cope with the real exam.

With the increasing marketization, the product experience marketing has been praised by the consumer market and the industry. Attract users interested in product marketing to know just the first step, the most important is to be designed to allow the user to try before buying the Consumer Goods Cloud Accredited Professional study training dumps, so we provide free pre-sale experience to help users to better understand our products. The user only needs to submit his E-mail address and apply for free trial online, and our system will soon send free demonstration research materials of AP-204 Latest Questions to download. If the user is still unsure which is best for him, consider applying for a free trial of several different types of test materials. It is believed that through comparative analysis, users will be able to choose the most satisfactory AP-204 test guide.

>> Valid Braindumps AP-204 Files <<

Valid AP-204 Test Cost, New AP-204 Test Voucher

After purchasing our AP-204 exam questions, we provide email service and online service you can contact us any time within one year. Also we provide one year free updates of AP-204 learning guide if we release new version in one year, our system will send the link of the latest version of our AP-204 training braindump to your email box for your downloading. It is free of charge. And you can save a lot of time and money for our updates of AP-204 study guide. We make sure that you will have a happy free-shopping experience.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q64-Q69):

NEW QUESTION # 64

ABC Telecom wishes to offer certain offers to retain its outgoing customers. They would like to give pricing adjustments across the catalog. They also want their agents to have the ability to give runtime adjustments and wish to have the approval process defined around the same.

Which feature should the Consultant suggest to address the above requirements?

- A. Discounts
- B. Promotions
- C. Customizations using CPQ Hooks
- D. Adjustments using Context rules

Answer: A

Explanation:

In Salesforce Industries (formerly Vlocity) environments-especially relevant for Telecom, Media, and Energy-scenarios involving runtime price changes, agent-driven adjustments, and approval workflows are handled through Discounts, not Promotions or Context Rules. Discounts are specifically designed to allow flexible, rule-driven, and approval-controlled adjustments across the catalog, making them ideal when a company wants to equip call-center or retention agents with the ability to negotiate offers with outgoing customers.

Salesforce's public guidance explains that Discounts support both manual and automated application methods. Administrators can enable runtime/manual discounts, specify discount types (percentage or fixed amount), and attach approval rules via the Industries Pricing Compliance framework. These can be targeted across the entire product catalog, specific product hierarchies, or only selected offers. This aligns perfectly with ABC Telecom's requirement to apply pricing adjustments across the catalog and allow agents to make on-the-spot price changes.

While Promotions are useful for predefined marketing offers, they do not support agent-driven runtime flexibility. Context Rules automate pricing logic but do not provide agent-level manual control. CPQ Hooks require custom development and are not intended for business-driven discounting workflows.

Therefore, Discounts are the recommended and Salesforce-aligned feature for agent-controlled runtime adjustments, catalog-wide applicability, and approval process integration, exactly matching the needs of a telecom retention team.

NEW QUESTION # 65

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location

- A. Account Insight
- **B. White Space Analysis**
- C. Sales Rep Performance
- D. Sales Manager- Territory Performance

Answer: B

Explanation:

White Space Analysis is a Tableau CRM dashboard that shows opportunities to sell new products in a retail store location. It analyzes the sales performance and product distribution across different stores and segments, and identifies gaps or white spaces where new products can be introduced or existing products can be expanded. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

NEW QUESTION # 66

An Organization wants to maintain data related to the line items and assets in custom objects under the line items (Object 'A') and assets (Object Name 'B').

What will ensure the data is saved under assets during assetization and can be leveraged for MACD Orders?

- A. Use Object Mapper to Map the line item object from A to B.
- B. Use Field Mapper to map fields from Object A to B and another mapping from Object B to A.
- C. Write an APEX Hook Class during Checkout and AssetToOrder for creating the records as a post step on the API.
- **D. Use Object Mapper to map the line item object from A to B and another mapping from Object B to A.**

Answer: D

Explanation:

This scenario involves managing the lifecycle of data stored in custom child objects (Object A attached to Order Items, and Object B attached to Assets). To ensure data integrity throughout the full commercial cycle-Sale (Assetization) and Change (MACD)-a bidirectional mapping strategy is required using the Custom Object Map feature (referred to as Object Mapper in the options). Assetization (Order to Asset Flow):

When an order is completed, the system runs the "Assetize" process.

To move data from the custom object under the Order Item (Object A) to the custom object under the Asset (Object B), you must define a Source-to-Destination mapping.

This is the A \rightarrow B mapping. Without this, the custom data entered during the sale would be lost and not stored on the customer's asset record.

MACD / Asset-Based Ordering (Asset to Order Flow):

When a customer requests a Move, Add, Change, or Delete (MACD), the system creates a new Order/Quote by reading the existing Asset data.

To ensure the new "Change Order" includes the current details from the Asset (Object B) back onto the line items (Object A) for the agent to view or modify, the system requires a reverse mapping.

This is the B \rightarrow A mapping.

Why other options fail:

Option A (Apex Hook): While feasible for complex edge cases, using Apex is not the best practice when a declarative configuration tool (Object Maps) exists for this exact purpose. It increases maintenance debt.

Option B (Map A to B only): This handles the initial sale but fails during MACD. When the customer tries to change their service later, the data from Object B would not copy back to the new order, leading to data loss or errors.

Option C (Field Mapper): Field Mappers are typically used for mapping specific fields on the primary objects (e.g., OrderLineItem.Description to Asset.Description). For mapping entire related child objects, the Object Map mechanism is the correct architectural component.

NEW QUESTION # 67

Which two permissions should be enabled for users to view the Tableau CRM for Consumer Goods Cloud app?

- A. Tableau CRM View
- B. Tableau CRM Growth
- C. Tableau CRM Plus User
- D. CG Analytics User
- E. Tableau CRM Modify All

Answer: A,D

Explanation:

These permissions ensure that users have the necessary access to view and interact with the Tableau CRM for Consumer Goods Cloud app, providing critical analytics and insights.

NEW QUESTION # 68

Which User persona manages day-to-day Retail Execution processes such as creating visits, creating tasks, and assigning visits to Field Representatives?

- A. Store Manager
- B. Category Manager
- C. Divisional Manager
- D. Sales Manager

Answer: D

Explanation:

A Sales Manager is the user persona that manages day-to-day Retail Execution processes such as creating visits, creating tasks, and assigning visits to Field Representatives. A Sales Manager is responsible for planning and overseeing the retail activities of a team of field reps, as well as analyzing and reporting on the performance and compliance of the retail stores in their territory. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 18.

NEW QUESTION # 69

.....

There are multiple choices on the versions of our AP-204 learning guide to select according to our interests and habits since we have three different versions of them: the PDF, the Software and the APP online. The PDF version of our AP-204 exam dumps can be printed. And the Software and APP online versions of our AP-204 Preparation materials can be practiced on computers or phones. They are new developed for the reason that electronics products have been widely applied to our life and work style.

Valid AP-204 Test Cost: <https://www.actualvce.com/Salesforce/AP-204-valid-vce-dumps.html>

Salesforce Valid Braindumps AP-204 Files To stay updated and competitive in the market you have to learn new in-demand skills, On the one hand, according to the statistics from the feedback of all of our customers, the pass rate among our customers who prepared for the exam with the help of our AP-204 guide torrent has reached as high as 98%to 100%, There is an old saying goes, the customer is king, so we follow this principle with dedication to achieve high customer satisfaction on our AP-204 exam

- [illegible]