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Salesforce Certified Omnistudio Consultant Sample Questions (Q101-Q106):

NEW QUESTION # 101
A consultant is tasked with migrating Calculation Matrices and Procedures as Decision Matrices and Expression Sets respectively.
What is a key consideration when migrating Calculation Matrices and Procedures?

- A. Procedures can be migrated without considerations.
- B. Looping procedures cannot be migrated as expression sets.
- C. Matrices can be migrated without considerations.
- D. Matrices can be migrated with minimal considerations.

Answer: B

Explanation:
The task involves migrating legacy Calculation Matrices to Decision Matrices and Calculation Procedures to Expression Sets in OmniStudio. A key consideration arises from the differences in functionality between these tools, particularly with looping logic, making D the correct answer.
Here's why D. Looping procedures cannot be migrated as Expression Sets is the correct answer:
* Migration Context:
* Calculation Matrices # Decision Matrices: Calculation Matrices (from older Vlocity tools) are lookup tables that map inputs to

outputs. They migrate to Decision Matrices in OmniStudio, which serve the same purpose (e.g., returning a discount based on inputs) and are generally straightforward to convert, as both are data-driven tables stored as Salesforce metadata.
* Calculation Procedures # Expression Sets: Calculation Procedures are sequential, logic-driven processes that can include formulas, conditions, and loops. They migrate to Expression Sets in OmniStudio, which are collections of reusable expressions (formulas or conditions) executed in a specific order.
* Key Consideration - Looping:
* Calculation Procedures: These legacy procedures support looping logic, such as iterating over a list of items (e.g., processing multiple line items in a quote to calculate totals).
* Expression Sets: Expression Sets in OmniStudio are designed for linear, non-iterative calculations. They execute a series of expressions (e.g., Total = Price * Quantity) but do not natively support looping constructs like "for each" or "while" loops. Looping requires an Integration Procedure or custom Apex in OmniStudio, not Expression Sets.
* Impact: If a Calculation Procedure includes looping (e.g., summing values across a JSON array), it cannot be directly migrated to an Expression Set without rearchitecting the logic. The consultant must consider alternative tools (e.g., an Integration Procedure with a Loop Block) to handle such cases.
* Why It's Key: Failing to account for looping can break the migrated process, as Expression Sets lack this capability. Identifying and addressing looping logic upfront is critical to ensure functional equivalence post-migration.
Now, let's examine why the other options are incorrect:
* A. Procedures can be migrated without considerations: This is false. Calculation Procedures often include complex logic (e.g., loops, branching), and Expression Sets have limitations (e.g., no looping), requiring careful analysis and potential redesign during migration.
* B. Matrices can be migrated with minimal considerations: While migrating Calculation Matrices to Decision Matrices is relatively straightforward (both are lookup tables), "minimal considerations" understates potential issues like data mapping or deprecated features, though looping isn't a factor here.
This isn't the key consideration compared to D.
* C. Matrices can be migrated without considerations: This is incorrect. Even for matrices, considerations like field mappings, data type compatibility, or version differences exist, though they're less complex than procedure migrations.
References:
* Salesforce OmniStudio Documentation: Migration Guide - Discusses migrating Calculation Matrices and Procedures, noting limitations like looping in Expression Sets.
* Salesforce OmniStudio Developer Guide: Expression Sets - Confirms Expression Sets lack looping, unlike Integration Procedures.

NEW QUESTION # 102
A business has the following requirements:
* To display cases for an account
* The user should see all of the cases on the canvas
* The user should be able to create a new case from the canvas
The consultant decides to use states to enable this functionality.
Which type of state should the consultant recommend to allow users to create a new case from the canvas?

* A. Edit Mode State
* B. Blank Card State
* C. Active Card State
* D. New Card State

Answer: D

Explanation:
The type of state that the consultant should recommend to allow users to create a new case from the canvas is New Card State. A New Card State is a state that allows creating new records in a FlexCard using an OmniScript or an Integration Procedure. The consultant can use a New Card State to enable users to create a new case from the canvas, by invoking an OmniScript or an Integration Procedure that writes data to the Case object in Salesforce.

NEW QUESTION # 103
An insurance company decides to implement a sales console for the sales representatives that displays or provide access to customer information. The consultant reviews all the information required and determines that FlexCards would be the best solution to display part of the required information.
Which two pieces of data should the consultant recommend displaying using FlexCards' Choose 2 answers

- A. Terms and Conditions for each policy
- B. Customer name, title, phone, email
- C. Policies including type, issue date, amount
- D. Guided troubleshooting process

Answer: B,C

Explanation:
The two pieces of data that the consultant should recommend displaying using FlexCards are: Policies including type, issue date, amount and Customer name, title, phone, email. A FlexCard is a tool that can display data and actions in a card format. The consultant can use FlexCards to show important and summary information about the customer and their policies, such as name, title, phone, email, type, issue date, and amount. These pieces of data are suitable for FlexCards because they are concise and relevant for the agents

NEW QUESTION # 104
Which three functions are performed by Action elements in OmniScript?
Choose 3 answers

- A. Get and update data in Salesforce
- B. Organize data into multiple pages
- C. Get and update data through APIs
- D. Display error messages to the user
- E. Send DocuSign emails for signature

Answer: A,C,E

Explanation:
The three functions that are performed by Action elements in OmniScript are get and update data through APIs, send DocuSign emails for signature, and get and update data in Salesforce. Action elements are used to perform various operations on data within an OmniScript. Display error messages to the user is not a function of Action elements, but of Error elements. Organize data into multiple pages is not a function of Action elements, but of Page elements.

NEW QUESTION # 105
A company has a legacy application to display customer information. The application currently uses custom CS / HTML to display information in the company's color scheme and fonts. The application also provides users will access to more than 25 processes.
Recently, a new project was started to build a 360° view using FlexCards to replace the legacy application.
In this scenario, which three FlexCard features should the consultant recommend?
Choose 3 answers

- A. Custom Styles
- B. Menu elements
- C. Newport Design System
- D. Actions
- E. Data tables

Answer: A,D,E

Explanation:
FlexCards are used to display contextual customer information in a compact and customizable way. They can also provide access to related processes or actions. In this scenario, the features that the consultant should recommend are:
* Actions: These are buttons or links that can launch OmniScripts, DataRaptors, or other processes from the FlexCard. They can help the users to perform tasks related to the customer information displayed on the FlexCard.
* Custom Styles: These are CSS classes that can be applied to the FlexCard elements to match the company's color scheme and fonts. They can help the users to have a consistent and branded user interface.
* Data Tables: These are elements that can display tabular data from one or more data sources on the FlexCard. They can help the users to see relevant data in a structured and sortable way.
The features that the consultant should not recommend are:
* Menu Elements: These are elements that can display a list of options or submenus on the FlexCard.
They are not suitable for this scenario because they do not provide access to processes or actions, but only to other FlexCards or

pages.
* Newport Design System: This is a design system that provides a set of predefined styles and components for OmniStudio applications. It is not suitable for this scenario because it does not match the company's color scheme and fonts, and it may require additional customization.

NEW QUESTION # 106

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