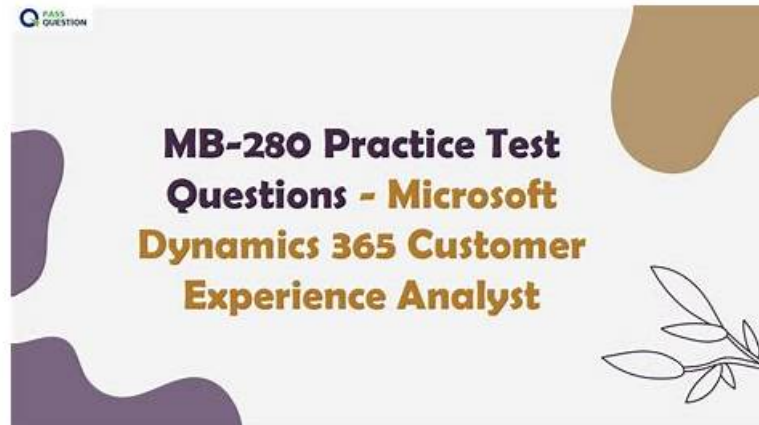


Microsoft MB-280 Guaranteed Questions Answers - MB-280 Latest Exam Discount



DOWNLOAD the newest PDF Braindumps MB-280 PDF dumps from Cloud Storage for free: https://drive.google.com/open?id=1xb7_QhlufV2jBtCFELNT64FGGOKaw25J

The pass rate is 98% for MB-280 training materials, and our exam materials have gained popularity in the international for its high pass rate. If you choose us, we can ensure that you can pass your exam just one time. In addition, MB-280 exam dumps are high-quality, and you can use it with ease. You can obtain MB-280 exam materials within ten minutes, and if you don't receive, you can email to us, and we will solve this problem for you immediately. You can enjoy the free update for 365 days after purchasing, and the update version for MB-280 Exam Braindumps will be sent to you automatically, you just need to exam your email and change your practicing ways according to the new changes.

Just like the saying goes, it is good to learn at another man's cost. In the process of learning, it is more important for all people to have a good command of the method from other people. The Microsoft Dynamics 365 Customer Experience Analyst exam questions from our company will help you find the good study method from other people. Using the MB-280 Test Guide from our company, you can not only pass your exam, but also you will have the chance to learn about the different and suitable study skills. We believe these skills will be very useful for you near life.

>> Microsoft MB-280 Guaranteed Questions Answers <<

Microsoft MB-280 Latest Exam Discount - MB-280 Guide

Where there is life, there is hope. Never abandon yourself. You still have many opportunities to counterattack. If you are lack of knowledge and skills, our MB-280 guide questions are willing to offer you some help. Actually, we are glad that our MB-280 Study Materials are able to become you top choice. Just look at the warm feedbacks from our MB-280 learning braindumps, we are very popular in the whole market. And our MB-280 exam guide won't let you down.

Microsoft MB-280 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.
Topic 2	<ul style="list-style-type: none">Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.
Topic 3	<ul style="list-style-type: none">Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.

Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q76-Q81):

NEW QUESTION # 76

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen, You recently implemented Dynamics 365 Sales within your organization ' s sales team. Based on the initial evaluation, adoption is limited as most sales users prefer to work from Microsoft Outlook.

You decide to enable the Dynamics 365 App for Outlook.

You need to perform the various actions required. Each correct action is part of the solution but does NOT solve the problem completely.

Action: You test the email configuration and enable the mailboxes for the Dynamics 365 App for Outlook designated users.

Does this meet the goal?

- A. Yes
- B. No

Answer: A

Explanation:

Correct:

* : From the email settings in the Advanced settings, you migrate email router data from server-side synchronization to Dynamics 365 app for Outlook. [See step 1 below. Use Server-side synchronization]

* You test the email configuration and enable the mailboxes for the Dynamics 365 App for Outlook designated users. [Yes, see step 2 below] Incorrect:

* Within the system settings and email configuration, you set Process Email Using to Dynamics 365 for Outlook. [No, set this to Server-side synchronization. See step 1 below] Note:

Deploy and install Dynamics 365 App for Outlook

Step 1: Set the default synchronization method

To use Dynamics 365 App for Outlook, you need to set server-side synchronization for your email processing.

1. From your app, go to Settings > Advanced Settings.
2. Go Settings > Administration and then select System Settings.
3. Select the Email tab, and set Process Email Using to Server-Side Synchronization.

Step 2: Test email configuration and enable mailboxes

Enable and test your user mailboxes so they can use Dynamics 365 App for Outlook.

Reference:

<https://learn.microsoft.com/en-us/dynamics365/outlook-app/deploy-dynamics-365-app-for-outlook>

NEW QUESTION # 77

A Company uses Exchange Online. Users require their appointments and tasks to automatically synchronize with those available in Outlook.

You need to set up the default mailbox configuration.

What should you select for each field? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

NEW QUESTION # 78

Drag and Drop Question

You are implementing Dynamics 365 Sales for a beverage company.

The company sells drinks by individual cans, by the dozen, or by the case of 48 cans as follows:

- There are three flavors: strawberry, vanilla, and chocolate.

- Each can costs \$5.00.
- A dozen cans cost \$55.00.
- Each case has four dozen cans and costs \$200.00.
- A combination case includes a dozen cans of each flavor and costs \$160.00.
- Purchases of four or more cases receive an extra 10 percent off the price.

You need to set up the product catalog.

Which components should you use? To answer, move the appropriate components to the correct entry descriptions. You may use each component once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation:

Drink flavors list - Products

Since the company sells drinks in different flavors (strawberry, vanilla, and chocolate), these are set up as Products in the product catalog.

Four or more cases - Discount Lists

A Discount List applies when a customer purchases four or more cases and receives a 10% discount.

Combination case - Price Lists

A Price List defines the pricing structure, including the special \$160.00 price for a combination case.

One can - Unit Groups Explanation: Unit Groups define different selling units, such as one can, a dozen, or a case of 48.

NEW QUESTION # 79

DRAG DROP

Your sales team has now managed to get all the email communication in place and want to take it a step further by implementing SMS channel.

You need to configure an SMS provider.

Which four actions should you perform in sequence? To answer, move the four appropriate actions from the list of actions to the answer area. Arrange the four actions in the correct order.

Answer:

Explanation:

Explanation:

NEW QUESTION # 80

You are configuring Dynamics 365 Sales as part of a new implementation at your organization. Your organization has Sales Professional licensing.

Your organization sells over 100 different types of products across different divisions. A lot of selling occurs at conferences where sellers meet prospects and gather business cards to create leads.

After reviewing the requirements from your business stakeholders, you identify that:

1. Sellers sometimes only want to convert leads gathered at events to contacts before they start tracking any deals with that contact.
2. Sellers must be given multiple different options for specifying the final status of deals they have been tracking.

Your current System Settings is as follows:

Use the drop-down menus to select the answer choice that answers each question. NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Reference:

Steps to Configure the Quality Lead Experience Setting:

Navigate to Settings > Administration > System Settings.

Go to the Sales tab.

