

Salesforce Advanced-Administrator Valid Exam Preparation & Advanced-Administrator Lab Questions



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Salesforce Certified Advanced Administrator Sample Questions (Q156-Q161):

NEW QUESTION # 156

The sales team has requested that a new field called Current Customer be added to the Accounts object. The default value will be "No" and will change to "Yes" if any related opportunity is successfully closed as won.

What can an administrator do to meet this requirement?

- **A. Use an Apex trigger on the Account objects that sets the Current Customer field when an opportunity is won**
- B. Configure Current Customer as a text field and use an approval process to recalculate its value
- C. Configure Current Customer as a roll-up summary field that will recalculate whenever an opportunity is won
- D. Use a workflow rule on the Opportunity object that sets the Current Customer field when an opportunity is won

Answer: A

NEW QUESTION # 157

When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

- A. When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.
- B. When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
- C. When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
- D. When an organization has opted out of using the standard profiles and created custom profiles.

Answer: A

Explanation:

Explanation

As explained in question 13, permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. Permission sets are useful when a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team for some specific tasks or functions. For example, a user may need access to a custom object or field that is not available to their profile, but only for a limited time or project. In this case, assigning a permission set to the user can grant them the additional access they need without affecting their profile or other users with the same profile. References: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

NEW QUESTION # 158

How can you display a dynamic traffic light style image (Red Amber, Green) on the Lead Object, depending on a custom Lead Score field?

- A. Create an Image field and set a default formula using the IMAGE() function
- B. Enable the Lead Score image field
- C. Use a formula field with the IMAGE() function
- D. Create a workflow rule to automatically update a custom field with the relevant image

Answer: C

NEW QUESTION # 159

How do you create an Exception Report?

- A. Use an Exception report type
- B. Create a cross filter on the custom report type
- C. Create a cross filter on the report builder
- D. Create a custom report type with a "without" filter

Answer: C

NEW QUESTION # 160

A company wants to track newly created Chatter Groups which are maintained by 4 Divisions: Corporate, Partners, Best Practices and Marketing. What will the System Admin do to best achieve this requirement?

- A. List Views
- B. Create Picklist and Summary Report
- C. Create Picklist and Summary Report
- D. Create Buckets and Summary Report

Answer: B

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