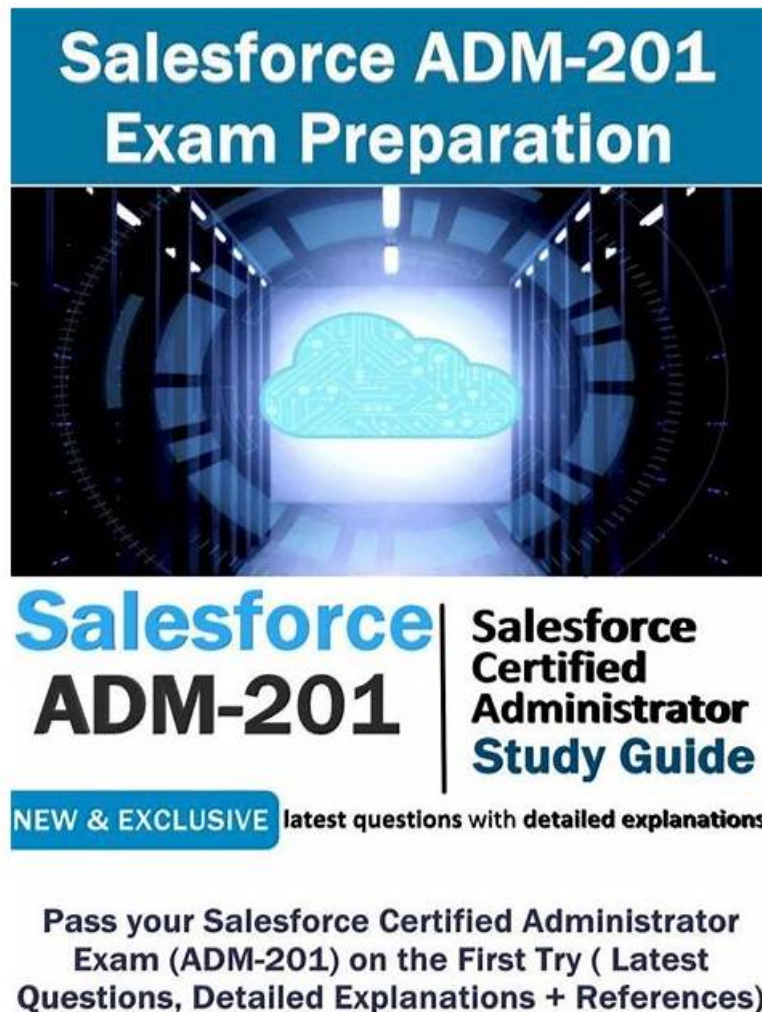


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Georgio Daccache

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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q95-Q100):

NEW QUESTION # 95

A bookstore sells legal textbooks on its B2B Commerce site. An Administrator needs to make their custom field named "Edition" on the product object no longer searchable.

How can the Administrator make the product field no longer searchable within the Manage Searchable Fields?

- A. Click on the plus (+) icon next to Edition to change the icon to a checkmark icon.
- B. Click on the plus (+) icon next to Edition to change the icon to a minus sign (-).
- C. Click on the checkmark icon next to Edition to change the icon to a plus sign (+).
- **D. Add the Product field to the Search Field Exclusion list.**

Answer: D

Explanation:

To make a custom field named "Edition" on the product object no longer searchable within the Manage Searchable Fields in a Salesforce B2B Commerce site, the Administrator should D. Add the Product field to the Search Field Exclusion list. This action explicitly removes the field from the list of fields that are indexed and considered during search operations, thereby making it non-searchable.

NEW QUESTION # 96

AB2B Administrator needs to set up a user so they have the ability to switch between accounts in the store to purchase for multiple accounts.

Which three tasks are necessary to allow this user to switch to another account?

- A. Assign the Buyer Manager permission to the purchasing user.
- **B. Assign the Account Switcher User permission to the purchasing user.**
- C. Create an External Managed Account record.
- **D. Share the Account with the purchasing user.**
- **E. Add the Switch Accounts component to the Store home page.**

Answer: B,D,E

Explanation:

To allow a user to switch between accounts in the store to purchase for multiple accounts, the necessary tasks include A. Add the Switch Accounts component to the Store home page, B. Assign the Account Switcher User permission to the purchasing user, and C. Share the Account with the purchasing user. These steps enable a user-friendly mechanism for buyers to manage purchases across different accounts, enhancing the purchasing experience.

NEW QUESTION # 97

Which profile or permission set is needed for Buyer Managers on the storefront? 10m 22s

- A. B2B Commerce Super User
- **B. B2B Commerce User**
- C. Commerce User
- D. Account Switcher User

Answer: B

Explanation:

For Buyer Managers on the storefront, the appropriate profile or permission set is typically B2B Commerce User (D). This profile or permission set is designed to provide the necessary permissions for users to perform tasks related to managing purchases, viewing orders, and accessing account-specific pricing and products. The B2B Commerce User role encompasses the functionalities needed by Buyer Managers to efficiently manage their purchasing activities within the B2B Commerce environment.

NEW QUESTION # 98

What does an Administrator need to configure to enable Activity Tracking in the storefront?

- A. Set a Cookie for Tracking.
- B. Deploy Commerce Einstein.
- C. Leverage Google Analytics.
- D. Configure Time to Live with Experience Builder.

Answer: C

Explanation:

To enable Activity Tracking in the storefront, an administrator needs to D. Leverage Google Analytics. By integrating Google Analytics with the B2B Commerce storefront, the administrator can track user activities, providing insights into user behavior and improving the overall shopping experience.

NEW QUESTION # 99

Which three options does an Administrator have for adding content to a Product out of the box?

- A. One or more Product Banner Images
- B. One or more Attachments
- C. Only one Product Detail Image
- D. Up to eight Product Detail Images
- E. Only one Product List Image

Answer: A,B,D

Explanation:

In Salesforce B2B Commerce, administrators can enhance product pages by adding various types of content. Out of the box, the options include:

B) One or more Attachments: Administrators can attach multiple files to a product. These attachments can include manuals, specifications, or additional information relevant to the product.

C) Up to eight Product Detail Images: This allows for a more comprehensive display of the product from different angles or in different use cases, enhancing the buyer's understanding and visualization of the product.

E) One or more Product Banner Images: These can be used to highlight key features, promotions, or any other important information related to the product at the top of the product page.

These features are designed to provide a rich, informative, and engaging product experience for the buyers, directly out of the box, without the need for custom development.

NEW QUESTION # 100

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