

# Online Salesforce Rev-Con-201 Version | Valid Test Rev-Con-201 Vce Free

originales en el techo. Líneas simples, hormigón a la vista y estuco blanco, enormes ventanas, lucernas y fregaderos en nichos, dos terrazas en voladizo y una lene de rampas que potencia las circulaciones y conecta recintos en distintos niveles, son parte de los elementos que refuerzan su impresión racionalidad y dinamismo.

Al momento de concebirlo, ligólo a su manifiesto: cómo se pensaba en incorporar ciertos rasgos de la arquitectura moderna brasileña en su diseño: uso de pilares cilíndricos y esbeltas en la zona del living, pavimentos de hormigón con incrustaciones de pedras y bronce, y todo tipo de recursos para potenciar las circulaciones y, sobre todo, vincular interior y exterior. Tiene especial protagonismo su paleta bioecológica influenciada por una filosofía nórdica de regeneración que permite la depuración de su agua.

En pandemia, asesorados por una topografía y sanseoria, continuaron con el proyecto del jardín y un patio interior, como almidón de ventilación en construir un huerto en cajones sobre parte de la cubierta (el resto de la superficie tiene paneles solares).

Asimismo, pusieron énfasis en airear y abrigar la luminosidad de su casa, cuidando decoraciones. Para el comedor «un día a la cocina» optaron por conservar la mesa y las sillas que recibieron como regalo de matrimonio, y en el living, al principio pusieron un sofá de lino en L, de dos módulos que luego se cambiaron por sillones. Des sillós Vallés, su antigua mesa de terraza y sillas de arte de autores locales como Cristian Villaseca, Constanza Ochoa, Andrés García, Alfredo Gálvez, Pablo Contreras, Santiago Alcalá y Sergio Abarca. Además de un grabado del arquitecto portugués Eduardo Souto de Moura, complementan este sector que, en un alma fresca y contemporánea, también cuenta con plantas en macetas de follaje vistoso como filodendros, monstera y Ficus lyrata, entre otras especies. VD



Tanto adentro como afuera, una serie de rampas dan mayor dinamismo a los recorridos y conectan los diversos niveles.

**PARCELAS LOMA ALTA**

**EL PROYECTO INMOBILIARIO DE OSVALDO GONZÁLEZ**  
PARCELAS DE 5000M<sup>2</sup> EN TOMÉ, CONCEPCIÓN

Tras una exitosa carrera deportiva en la Universidad de Chile y ahora, como capitán de Universidad de Concepción, Osvaldo González emprende un nuevo desafío: Loma Alta. Este exclusivo proyecto de parcelas, estratégicamente ubicado a 10 minutos de la costa de Tomé, abre sus puertas en su etapa de lanzamiento. Una oportunidad única para invertir en un entorno privilegiado, con la confianza y el respaldo de un gran

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CUOTAS

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Are you an aspiring Salesforce professional looking to pass the Salesforce Certified Revenue Cloud Consultant (Rev-Con-201) exam? Look no further than our platform for real Rev-Con-201 exam dumps. Many candidates struggle to find reliable study materials, leading them to prepare with outdated material and ultimately waste their resources. But with our platform, you can access updated Salesforce Rev-Con-201 Practice Questions and pass the certification test on your first try. Don't let a lack of credible study materials hold you back - trust our platform to help you achieve your career goals.

## Salesforce Rev-Con-201 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li><b>Asset Management:</b> This section of the exam assesses the skills of Asset Management Administrators, focusing on the concepts, capabilities, and applications of Salesforce Asset Management. It evaluates the ability to implement out-of-the-box solutions for managing assets throughout their lifecycle, ensuring that changes, renewals, and updates align with organizational requirements.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li><b>Catalog Management:</b> This section of the exam measures the skills of Product Catalog Administrators and covers understanding and applying the core concepts of Catalog Management. It includes selecting the correct out-of-the-box tools to structure and maintain a catalog and implementing catalog solutions based on given business scenarios to ensure accurate product organization and availability.</li> </ul>

Topic 3	<ul style="list-style-type: none"> <li>Revenue Cloud Platform Concepts: This section of the exam measures the skills of Revenue Cloud Consultants and covers the foundational Salesforce features required to configure Revenue Cloud. It focuses on setting up flows, Lightning components, permission set licenses, and permission sets, while also identifying core platform capabilities such as Context Service, OmniStudio, the Business Rules Engine, and available APIs. The section also includes creating context-aware dashboards, selecting meaningful KPIs, and understanding the key Revenue Cloud objects, fields, and data relationships that support end-to-end revenue processes.</li> </ul>
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### Salesforce Certified Revenue Cloud Consultant Sample Questions (Q68-Q73):

#### NEW QUESTION # 68

A customer purchased a few subscription ramp products on June 20, 2025, with a term of 1 year. On July 5, 2025, they called the sales rep to cancel the service effective June 29, 2025. The sales rep informed the customer that the cancellation cannot be processed for that date.

What is the earliest cancellation date that the subscription can be canceled?

- A. July 5, 2025 - Cancel effective today
- B. June 20, 2025 - Cancel the entire term
- C. June 20, 2026 - Cancel once term expires

**Answer: A**

Explanation:

Explanation (150-250 words)

In Salesforce CPQ and Subscription Management, subscription cancellations cannot be backdated to a date earlier than the current date when the amendment or cancellation action is performed. This rule ensures data integrity between contracts, billing schedules, and revenue recognition.

In this case, the customer requested cancellation effective June 29, 2025, but the cancellation request was received on July 5, 2025. Salesforce enforces that the earliest possible effective date is the date the amendment or cancellation is executed-July 5, 2025-not any past date.

The only scenario where a contract can be canceled from the start date (June 20, 2025) is if the entire subscription term is voided before any billing or revenue recognition has occurred. Since the service was already active, that option isn't valid.

Exact Extract from Salesforce Subscription Management Guide:

"Cancellations are effective on or after the date they are performed. Backdating cancellations before the current amendment date is not supported." References:

Salesforce Subscription Management Implementation Guide - Subscription Amendments and Cancellations  
Salesforce CPQ Implementation Guide - Amendment Rules and Effective Dates  
Salesforce Revenue Cloud Contract Lifecycle Management - Subscription Termination Behavior

#### NEW QUESTION # 69

A Revenue Cloud Consultant is configuring a product catalog in Salesforce Revenue Cloud for an electronics manufacturer. The team requires real-time product filtering during the quote process, based on customer tier, location, and purchase history. The consultant needs to use a context definition to pass the required data to the qualification rule.

Which configuration correctly uses a context definition for this customer?

- A. Use the Product2 object to create custom fields and assign page layouts that dynamically control product availability using context definition tags and validation rules.
- B. Create a Sales Transaction context definition to control which products are visible in the catalog based on the user's profile, leveraging context tags to enforce record visibility.
- **C. Configure a Product Discovery context definition with nodes and attribute mappings for account tier and location, so this data can be evaluated by the rules during Browse Catalog.**

**Answer: C**

Explanation:

Exact Extracts from Salesforce CPQ & Subscription Management Implementation Guides:

- \* "Product Discovery Context Definitions provide the framework for dynamic filtering and qualification rules during catalog browsing and product configuration."
- \* "Context definitions can include nodes that map Account, Contact, and related attributes (such as customer tier, geography, or historical data) for rule evaluation."
- \* "This enables dynamic, real-time product visibility and eligibility control during Browse Catalog." Step-by-Step Reasoning:
- \* Requirement:
- \* Dynamic catalog filtering during quoting based on Account Tier, Location, and Purchase History.
- \* Correct Mechanism:
- \* Product Discovery Context Definition - defines what contextual data (Account, Tier, Location, etc.) is available for evaluation in qualification rules.
- \* Why A is Correct:
- \* It uses declarative context definition mapping (no code) to feed rule logic during catalog browsing.
- \* Why B and C are Incorrect:
- \* B: Sales Transaction Context applies to pricing and calculation logic, not catalog discovery visibility.
- \* C: Product2 custom fields and layouts don't control dynamic filtering or interact with context definitions; they're static metadata.

References :

- \* Salesforce CPQ Implementation Guide - Product Discovery Context Definitions and Qualification Rules
- \* Salesforce Subscription Management Implementation Guide - Dynamic Product Eligibility using Context Definitions

### NEW QUESTION # 70

A cloud storage company offers a subscription service where customers pay a base platform fee plus usage-based charges. For an Enterprise tier, pricing varies by storage, data transfer, and API calls, with tiered pricing where rates decrease at higher volumes. The company needs an automated way to manage the entire lifecycle of consumption-based products. How should a solution architect use Revenue Cloud to meet this requirement?

- A. Build a custom solution with Apex and custom objects to store usage data and batch calculate charges.
- B. Use Digital Wallet Management Consumption to sell usage products and track drawdowns.
- **C. Use Usage Management to automatically ingest, aggregate, and rate consumption data against the products and pricing schedules defined in the Salesforce Product Catalog.**

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Revenue Cloud provides Usage Management, which fully supports usage-based pricing, rating, and invoicing.

From the Subscription Management and Billing Implementation Guides:

- \* "Usage Management allows ingestion of raw usage records."
- \* "Usage data is aggregated, rated, and billed based on the product's rate plan."
- \* "Tiered pricing is supported natively through usage rate tiers."

Option B refers to Digital Wallet, which is for prepaid drawdowns-not rating usage or supporting tiered charges.

Option A is unnecessary because Salesforce provides end-to-end usage aggregation, rating, and billing out of the box.

References:Salesforce Billing Implementation Guide - Usage Management; Tiered Usage Pricing; Rating Engine.

### NEW QUESTION # 71

What should a consultant use to create Renewal Opportunities and Quotes/Orders out of the box?

- A. Revenue Cloud Subscription Settings
- **B. Renewal Flow Templates**

- C. Managed Apex classes

**Answer: B**

Explanation:

Renewal Flow Templates are the out-of-the-box solution for creating Renewal Opportunities and Quotes /Orders in Revenue Cloud. Salesforce provides prebuilt flow templates specifically designed to automate the renewal process without requiring custom development.

According to Salesforce Help documentation on Flow Templates for Renewal Automation, Revenue Cloud includes the "Create and Update Renewal Opportunities" flow template. This template automatically creates renewal opportunities for forecasting purposes when assets are created, and keeps them synchronized when customers amend or cancel subscriptions. The flow template is triggered by platform events and uses standard Revenue Cloud invocable actions.

The renewal flow templates utilize the InitiateRenewal invocable action, which is a standard out-of-the-box Apex action provided by Salesforce. This action can create either renewal quotes or renewal orders based on specified parameters, and it properly links these transactions to renewal opportunities for accurate forecasting.

The flow templates handle the complexity of tracking asset end dates, calculating renewal amounts, and maintaining synchronization between assets and renewal opportunities.

Option A (Revenue Cloud Subscription Settings) is a configuration area but does not directly create renewal opportunities or quotes. Option C (Managed Apex classes) would require custom development and is not the out-of-the-box approach. The Renewal Flow Templates provide a declarative, point-and-click solution that administrators can activate and customize using Flow Builder, making them the correct out-of-the-box tool for automating renewal opportunity and quote creation in Revenue Cloud.

References: Salesforce Help - Flow Templates to Automate Renewal Opportunity Creation and Asset Renewal, Summer '25 Release Notes for Revenue Cloud

#### NEW QUESTION # 72

What should business stakeholders and product owners do to ensure a successful discovery and design phase in a Revenue Cloud project?

- A. Create a list of key challenges and success metrics for the project.
- B. Review all available APIs on the Revenue Cloud Developer Guide.
- C. Review and map customer challenges to Revenue Cloud features.

**Answer: A**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Revenue Cloud project methodology emphasizes that early stages (discovery and design) must:

\* Identify key business challenges clearly.

\* Define measurable success metrics and outcomes (for example, quote cycle time reduction, billing accuracy, etc.).

While mapping challenges to features (B) is important, it comes after stakeholders align on what problems they are solving and how success will be measured. Reviewing APIs (A) is a technical task, not the primary responsibility of business stakeholders.

References:

Revenue Cloud Implementation Guide - Discovery & Design Best Practices

Salesforce Project Methodology - Success Metrics and Stakeholder Alignment

#### NEW QUESTION # 73

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The Salesforce Certified Revenue Cloud Consultant (Rev-Con-201) certification is the way to go in the modern Salesforce era.

Success in the Salesforce Rev-Con-201 exam of this certification plays an essential role in an individual's future growth. Nowadays, almost every tech aspirant is taking the test to get Salesforce Rev-Con-201 Certification and find well-paying jobs or promotions.

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