

Useful Valid B2B-Solution-Architect Vce Supply you Realistic Dumps Free Download for B2B-Solution-Architect: Salesforce Certified B2B Solution Architect Exam to Prepare casually

Download valid B2B Solution Architect exam dumps to pass your exam easily

Exam : **B2B Solution Architect**

Title : **Salesforce Certified B2B
Solution Architect Exam**

<https://www.passcert.com/B2B-Solution-Architect.html>

1/4

P.S. Free 2026 Salesforce B2B-Solution-Architect dumps are available on Google Drive shared by Exam4Labs:
<https://drive.google.com/open?id=1qqt4gljNrLw2SRnBmLILNo3W7yX-vK6X>

What we provide for you is the latest and comprehensive B2B-Solution-Architect exam dumps, the safest purchase guarantee and the immediate update of B2B-Solution-Architect exam software. Free demo download can make you be rest assured to buy; one-year free update of B2B-Solution-Architect Exam software after payment can assure you during your preparation for the exam. What's more, what make you be rest assured most is that we develop the exam software which will help more candidates get B2B-Solution-Architect exam certification.

There is no denying that no exam is easy because it means a lot of consumption of time and effort. Especially for the upcoming B2B-Solution-Architect exam, although a large number of people to take the exam every year, only a part of them can pass. If you are also worried about the exam at this moment, please take a look at our B2B-Solution-Architect Study Materials which have become the leader in this career on the market. And if you have a try on our B2B-Solution-Architect preparation quiz, you will be satisfied.

>> Valid B2B-Solution-Architect Vce <<

B2B-Solution-Architect Dumps Free Download - Test B2B-Solution-Architect Sample Online

We have special online worker to solve all your problems. Once you have questions about our B2B-Solution-Architect latest exam guide, you can directly contact with them through email. We are 7*24*365 online service. We are welcome you to contact us any time via email or online service. We have issued numerous products, so you might feel confused about which B2B-Solution-Architect Study Dumps suit you best. You will get satisfied answers after consultation.

Salesforce B2B-Solution-Architect Certification is highly valued in the industry and is recognized as a mark of excellence for professionals who work with B2B customers. Certified B2B Solution Architects are in high demand, as companies seek to leverage the power of the Salesforce platform to drive growth and innovation in their B2B operations. Holding this certification can open up new career opportunities and help professionals advance their careers in the Salesforce ecosystem.

Salesforce Certified B2B Solution Architect Exam Sample Questions (Q75-Q80):

NEW QUESTION # 75

Universal Containers (UC) is an international company with activities in Europe and the U.S. UC has two separate Salesforce orgs, one for each region. Quotes are built in different legacy systems, depending on their country. Orders are processed centrally by the back-office team with an ERP. Customer information is saved in both legacy systems and the ERP. The analyst team complains about the inconsistency of customer data between different systems and the lack of connection between a single piece of customer data across all of the systems.

Which approach would make it possible to set up this single source of truth and ensure scalability for orders?

- **A. Use MuleSoft Anypoint Platform as the single point of data orchestration across the different systems and Salesforce environments.**
- B. Map all of the points of data with a different ETL tool for each Salesforce environment and drive synchronization from Salesforce to the other systems.
- C. Map all of the points of data within a custom data manager and drive synchronization between the different systems with a point-to-point approach.
- D. Use each Salesforce org as its own system of record (SOP.) and use Salesforce Connect to synchronise the two Salesforce orgs.

Answer: A

NEW QUESTION # 76

Universal Containers is in the process of implementing CPQ and Billing while integrating with ERP for order fulfillment. The Development team is looking to gather regular feedback from the business stakeholders through each sprint. Also, supporting an Agile methodology, they have agreed on a reasonable amount of flexibility in requirements during the course of the project. Which area should a Solution Architect look to receive feedback on at the earliest?

- **A. Product and Pricing structure setup in CPQ**
- B. Invoice capabilities in ERP to accommodate billing
- C. Pricing sync between CPQ and ERP
- D. Modifications required to ERP for integration purposes

Answer: A

NEW QUESTION # 77

Different teams at Universal Containers (UC) are experiencing challenges using their existing tools. The Sales team can only access their application from the office, the Marketing team has to manually import leads coming from the website into their campaign tool, and the Support team lacks a communication history repository between email, social networks, and calls. The website was developed by the IT team, and the Legal team is responsible for the Consent Management Platform used to meet GDPR requirements.

UC wants to improve its relationship with customers, so a digital redesign program is starting with the goal of moving to Salesforce solutions.

Which three steps are necessary to set up a program roadmap?

Choose 3 answers

- A. Identify the high-level workload capacity and planning of the IT and Legal teams.
- B. Prioritize the transformation of activities involving the least development.
- C. Create project plans for each of the projects that will be on the roadmap.
- D. Explain how the program contributes to the business's goals.
- E. Prioritize the transformation of activities related to customers' interactions.

Answer: A,C,D

NEW QUESTION # 78

3D Scanners needs to apply a discount automatically on the Quote Line for Distributors while in the Quote Line Editor. The percentage discount applied depends on attributes of the Distributor Account and that of the specific Product. Sales users can add additional discounts; however, those will need to go through an approval process that allows for resubmitting to only those that previously rejected the additional discount.

Which two options should a Solution Architect recommend to meet the requirements while keeping the user experience in mind?

Choose 2 answers

- A. CPQ Plus license
- B. Flow
- C. Price Rules
- D. CPQ license

Answer: A,C

NEW QUESTION # 79

Universal Containers is currently utilizing B2B Commerce Cloud, Service Cloud, and Field Service for its Sales teams, call center, and Field Service teams. The Field Service team would like to have visibility of Commerce Cloud data because customers in the held will often ask about sales order details.

What should the Solution Architect recommend to give this kind of data access?

- A. Give Sales Cloud license to the Field Service team to view Order and Order Item data.
- B. Create a new permission set that grants access to the Order and Order Item object and assign it to the Field Service users.
- C. Create a new profile that grants access to the Order and Order Item object and assign it to the Field Service users.
- D. Give Commerce Cloud license to the Field Service team to view Order and Order Item data.

Answer: B

NEW QUESTION # 80

.....

We will give you free update for 365 days after purchasing B2B-Solution-Architect study guide from us, that is to say, in the following year, you don't need to spend extra money on update version, and the latest version for B2B-Solution-Architect exam dumps will be sent to your email address automatically. Furthermore, B2B-Solution-Architect exam dumps are high quality and accuracy, and they can help you pass the exam just one time. In order to strengthen your confidence to B2B-Solution-Architect Study Guide, we are pass guarantee and money back guarantee, if you fail to pass the exam we will give you full refund, and there is no need for you to worry about that you will waste your money.

B2B-Solution-Architect Dumps Free Download: <https://www.exam4labs.com/B2B-Solution-Architect-practice-torrent.html>

- Professional Valid B2B-Solution-Architect Vce by www.vce4dumps.com Go to website ➡ www.vce4dumps.com open and search for ► B2B-Solution-Architect to download for free Certification B2B-Solution-Architect Exam
- 2026 Salesforce Latest B2B-Solution-Architect: Valid Salesforce Certified B2B Solution Architect Exam Vce Immediately open www.pdfvce.com and search for ►► B2B-Solution-Architect to obtain a free download Reliable B2B-Solution-Architect Exam Practice
- B2B-Solution-Architect Pdf Braindumps ⇄ B2B-Solution-Architect Questions Pdf B2B-Solution-Architect Latest Exam Fee Search for 【 B2B-Solution-Architect 】 and easily obtain a free download on www.pdfdumps.com B2B-Solution-Architect Latest Exam Fee

