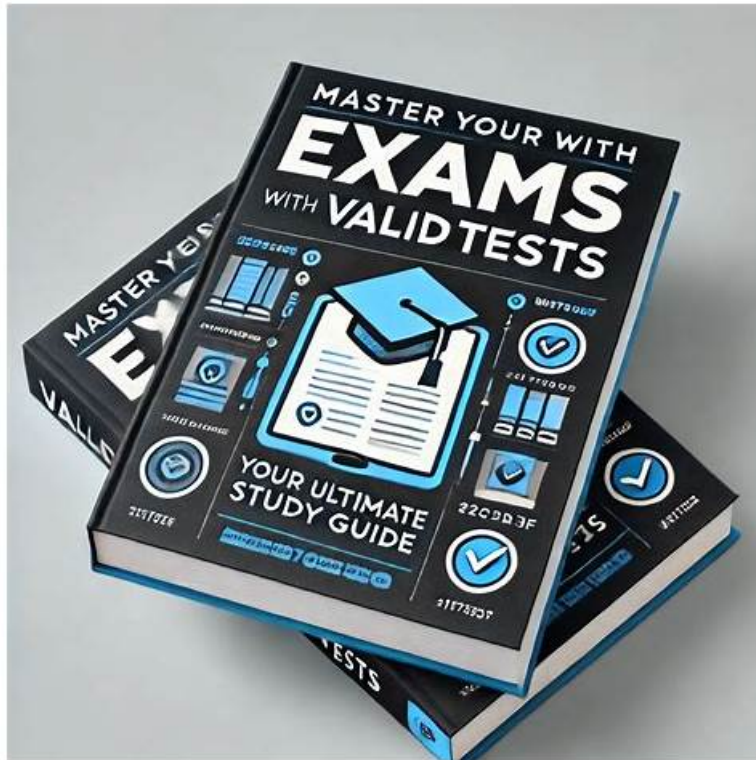


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## Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q25-Q30):

### NEW QUESTION # 25

"LenoxSoft's marketing team developed a cross-selling engagement studio program for customers who have 1 or more of their products. They want to empower sales users who have Salesforce Engage licenses to make sure their contacts are included in the program.

What is the best way to allow sales to accomplish this?

- A. Use the Add to List completion action on forms.
- **B. Add contacts to the program's Campaign as campaign members.**
- C. Use the Add to Nurture action on page layouts.
- D. Export contacts from Salesforce and import them into Marketing Cloud Account Engagement.

**Answer: B**

#### NEW QUESTION # 26

When warning a dedicated IP, what would support good delivery rates with initial email sends and build the IP's sending reputation?

- A. Segment the best and most active contacts for initial email sends.
- B. Segment prospects with free email service providers for initial email sends.
- C. Segment cold prospects with a low score to reengage for initial email sends.
- **D. Segment internal employees with high scores for initial email sends.**

**Answer: D**

#### NEW QUESTION # 27

There is limitation of 50 forms and 50 landing pages in Marketing Cloud Account Engagement Growth Edition and also you can't create more than one Scoring Category in this edition

- A. False
- **B. True**

**Answer: B**

#### NEW QUESTION # 28

LenoxSoft just purchased Marketing Cloud Account Engagement and will be migrating to Marketing Cloud Account Engagement from another marketing automation tool. On the initial kickoff call, the Marketing Manager shares their existing tool's contract ends in 3 weeks. Given the accelerated timeframe, what is the recommended first step?

- A. Complete the technical setup items and create Marketing Cloud Account Engagement users. Conduct a Strengths Weaknesses Opportunities and Threats (SWOT) analysis of their current marketing strategies
- B. Install the Salesforce AppExchange Package and verify the Salesforce connector
- C. Salesforce Connector User has 'Read1' permission to the custom object
- **D. Export all the data and assets from the existing tool**

**Answer: D**

#### NEW QUESTION # 29

Which are true about Marketing Cloud Account Engagement Recycle Bin

- A. Content files are permanently deleted and cannot be undeleted and they are not listed in the recycle bin
- B. A deleted prospect is restored when the Salesforce record it's syncing with is undeleted
- **C. Tags are deleted permanently and don't appear in the recycle bin**
- **D. Items in the recycle bin don't count toward usage limits**
- **E. If you delete a campaign, the prospects associated with the campaign remain in the system tagged with the deleted campaign**
- **F. Admins can permanently delete prospects in the recycle bin. Marketing Cloud Account Engagement no longer tracks prospects when they're permanently deleted**
- **G. Content files are permanently deleted and cannot be undeleted, but they are listed in the recycle bin**

**Answer: C,D,E,F,G**

#### NEW QUESTION # 30

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