

Nonprofit-Cloud-Consultant Visual Cert Exam, Valid Test Nonprofit-Cloud-Consultant Test



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Salesforce Nonprofit Cloud is a powerful tool that helps nonprofits manage their operations, fundraising, and programs more effectively. It is designed to help nonprofits streamline their processes, improve communication, and increase their impact. The Nonprofit-Cloud-Consultant certification equips you with the skills and knowledge necessary to help nonprofits leverage the power of Salesforce Nonprofit Cloud.

Salesforce Nonprofit-Cloud-Consultant certification exam is a valuable credential for professionals who want to advance their careers in the nonprofit sector. It validates one's skills and expertise in designing and implementing Salesforce solutions for nonprofits, and it is a great way to demonstrate to employers and clients that one has the knowledge and experience to help nonprofits achieve their goals using the Salesforce platform. With the right preparation and experience, one can successfully pass the exam and become a Salesforce Certified Nonprofit Cloud Consultant.

Salesforce Nonprofit-Cloud-Consultant Exam is an ideal way to gain practical skills and demonstrate your expertise in successfully implementing Salesforce solutions for nonprofit organizations. Nonprofit-Cloud-Consultant exam evaluates your knowledge on various topics including fundraising, marketing, donor management, program management, and other essential components of nonprofit operations. Additionally, you will need to demonstrate your ability to apply best practices relevant to nonprofit organizations by leveraging the features and functionalities of Salesforce Nonprofit Cloud.

>> **Nonprofit-Cloud-Consultant Visual Cert Exam** <<

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q135-Q140):

NEW QUESTION # 135

A nonprofit wants to integrate its existing proprietary event management system with Salesforce. The nonprofit wants to automatically send event and attendee data from its external system and create Campaigns and Campaign Members in Salesforce on a daily basis.

What should the consultant recommend?

- A. Use a middleware tool to integrate the external system with Salesforce.
- B. Use NPSP Batch Data Import to schedule regular Imports from the external system.
- C. Use NPSP Data Importer Templates to import the necessary data.
- D. Use Salesforce Connect to integrate the external system with Salesforce.

Answer: A

Explanation:

To integrate an existing proprietary event management system with Salesforce and automatically send event and attendee data daily, the consultant should recommend using a middleware tool. Middleware tools facilitate the integration between different systems, enabling seamless data transfer and synchronization.

Key Benefits:

Automation: Middleware tools can automate data transfers, ensuring that event and attendee data is regularly updated in Salesforce.

Customization: Middleware solutions offer customizable integration workflows to meet specific business requirements.

Steps to Implement:

Select a Middleware Tool:

Choose a middleware tool that supports integration with both the proprietary event management system and Salesforce (e.g., MuleSoft, Zapier, or Dell Boomi).

Configure Integration:

Set up the integration workflows in the middleware tool to map data fields between the event management system and Salesforce.

Schedule the data transfers to occur daily, ensuring that event and attendee data is consistently updated.

Reference:

Salesforce Integration Patterns and Best Practices

Middleware Tool Documentation (e.g., MuleSoft, Zapier, Dell Boomi)

NEW QUESTION # 136

A nonprofit needs to clean up large amounts of Contact address data from its street canvassing and telemarketing operations on a monthly basis.

What should the consultant use to standardize addresses in NPSP?

- A. Batch Data Import
- B. Seasonal Addresses
- C. NPSP Data Importer
- D. Address Verification

Answer: D

Explanation:

Explanation

(<https://powerofus.force.com/s/article/NPSP-Configure-Addresses#topic-2559>)

NEW QUESTION # 137

A large nonprofit organization is a social enterprise that functions in many ways like a for-profit corporation. The organization does not accept individual donations, but mostly engages with corporations, sponsors, and vendors by selling its own products to further its mission. The organization needs to manage Leads and track its Opportunity pipeline. Which account model should the consultant recommend?

- A. Household Account Model without NPSP
- B. Individual "Bucket" Account Model in NPSP

- C. Salesforce Account Model without NPSP
- D. Administrative Account Model in HEDA
- E. Household Account Model in NPSP

Answer: C

Explanation:

For a large nonprofit organization functioning like a for-profit corporation and needing to manage Leads and track its Opportunity pipeline:

Salesforce Account Model without NPSP: This model is suitable as it aligns with for-profit business processes, focusing on managing business accounts, leads, and opportunities. The Household Account Model in NPSP is more suited for organizations managing individual donors, which is not applicable here.

Using the standard Salesforce Account Model allows the organization to leverage Salesforce's CRM capabilities tailored for B2B interactions.

Reference:

Salesforce Account Model Documentation

Salesforce Trailhead: Managing Leads and Opportunities

NEW QUESTION # 138

The executive director at a nonprofit organization wants to have a report to see how much each board member has raised by either direct gifts or gifts they helped to influence for this fiscal year. There is a custom checkbox field on the Contact record to indicate board members.

How should the consultant create this report?

- A. Use the Opportunities report type. Add a cross filter for Contacts with Board Member = TRUE. Summarize the Total Gifts this Year and Soft Credits this Year fields.
- B. Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Add a cross filter for Opportunities with Soft Credits. Group results by Giving Totals.
- C. Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Include the Total Gifts this Year and Soft Credits this Year fields.
- D. Use the Opportunities report type. Add a field filter for Contacts with Board Member = TRUE. Group results by the Total Gifts this Year and Soft Credits this Year fields.

Answer: C

NEW QUESTION # 139

A nonprofit has asked a consultant to configure Lightning Record Pages to optimize the user interface.

Which two resources should the consultant use to ensure the nonprofit staff are up to date on the latest Salesforce platform features and best practices?

Choose 2 answers

- A. Trailhead
- B. Salesforce Known Issues
- C. Power of Us Hub
- D. Salesforce Help

Answer: A,C

Explanation:

To keep nonprofit staff up to date on the latest Salesforce platform features and best practices, the following resources are recommended:

* Trailhead:

* Trailhead is Salesforce's free, interactive learning platform. It offers modules, projects, and trails that cover new features, best practices, and hands-on activities to help users learn and apply Salesforce skills.

* Regularly check Trailhead for new content related to Salesforce updates and best practices.

* Power of Us Hub:

* The Power of Us Hub is an online community specifically for Salesforce.org users, including nonprofits. It provides a wealth of resources, discussions, and updates about Nonprofit Cloud and related Salesforce features.

* Join the Power of Us Hub to stay informed about new features, best practices, and upcoming releases.

References:

Trailhead: trailhead.salesforce.com

Power of Us Hub: powerofus.force.com

NEW QUESTION # 140

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