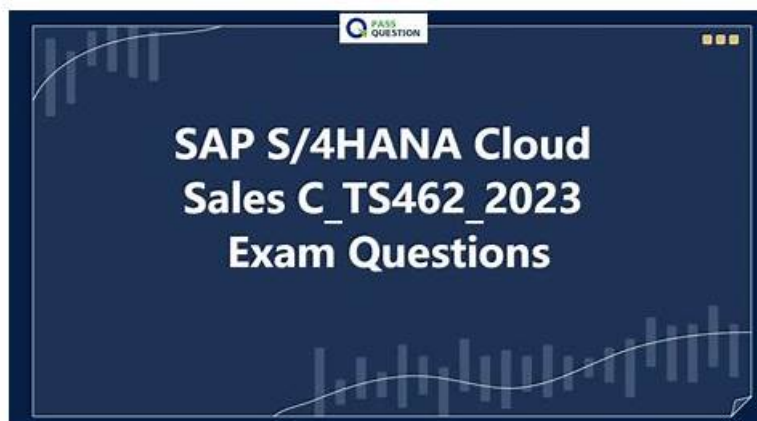


# C-TS462-2023 Pass Test Guide - 100% Pass Quiz 2026

## First-grade SAP C-TS462-2023: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Latest Test Answers



The SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) practice test is being offered in three different formats. These SAP C-TS462-2023 exam questions formats are PDF dumps files, web-based practice test software, and desktop practice test software. All these SAP C-TS462-2023 Exam Dumps formats contain real, updated, and error-free SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam questions that prepare you for the final C-TS462-2023 exam.

### SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.</li></ul>
Topic 6	<ul style="list-style-type: none"><li>Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).</li></ul>

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### Quiz Realistic C-TS462-2023 Pass Test Guide - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Latest Test Answers

The SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales certification provides beginners and professionals with

multiple great career opportunities. The SAP Exam C-TS462-2023 examination is one of the most demanding SAP tests. There are multiple benefits you can get after cracking the C-TS462-2023 test. The top-listed benefits include skill verification, high-paying jobs, bonuses, and promotions in your current organizations. All these benefits of earning the C-TS462-2023 certificate help you level up your career in the tech sector.

## **SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q51-Q56):**

### **NEW QUESTION # 51**

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:  
There are 2 correct answers to this question.

- **A. OData**
- **B. SOAP**
- C. IDoc
- D. RFC

**Answer: A,B**

### **NEW QUESTION # 52**

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- **A. Shipping conditions**
- B. Transportation group
- **C. Plant**
- D. Sales document type
- **E. Loading group**

**Answer: A,C,E**

### **NEW QUESTION # 53**

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- **A. Outbound delivery type**
- B. Shipping point
- C. Material
- D. Outbound delivery item category

**Answer: A**

Explanation:

Shipping Process and Customizing

### **NEW QUESTION # 54**

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Quotation type
- **B. Copying control**
- C. Order item category
- D. Order type

**Answer: B**

Explanation:

Shipping Process and Customizing

### NEW QUESTION # 55

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set the Item Relevant for Delivery indicator in the item category.
- B. You need to set the Schedule Lines Allowed indicator in the item category.
- C. You need to set up the item category as relevant for delivery-related billing.
- D. You need to set up copying control in Logistics Execution System for the item category.

**Answer: A,D**

Explanation:

Required settings to deliver a product include:

B . You need to set up copying control in Logistics Execution System for the item category: This determines how data is transferred from sales to delivery documents.

D . You need to set the Item Relevant for Delivery indicator in the item category: This specifies that items of this category should be included in deliveries.

### NEW QUESTION # 56

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