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SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 2	• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 3	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.

Topic 4	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 5	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 6	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

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Quiz Fantastic SAP - C_TS462_2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Exam Quiz

We have hired professional staff to maintain C_TS462_2023 practice engine and our team of experts also constantly updates and renew the question bank according to changes in the syllabus. With C_TS462_2023 learning materials, you can study at ease, and we will help you solve all the problems that you may encounter in the learning process. If you have any confusion about our C_TS462_2023 Exam Questions, just contact us and we will help you out.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q16-Q21):

NEW QUESTION # 16
When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Shipping point
- B. Material
- C. Outbound delivery item category
- D. Outbound delivery type

Answer: D

Explanation:
Shipping Process and Customizing

NEW QUESTION # 17
Which of the following is a prerequisite for billing?

- A. You need a billing type that is configured to be billing relevant.
- B. You need an order item category that is configured to be billing relevant.
- C. You need an billing item category that is configured to be billing relevant.
- D. You need a sales document type that is configured to be billing relevant.

Answer: B

Explanation:
A prerequisite for billing is:
C . You need an order item category that is configured to be billing relevant: This ensures that items in the order can be included in the billing document based on their category configuration.

NEW QUESTION # 18
You want to be able to create and goods issue an outbound delivery for a stock material.
What settings should you make? Note: There are 3 correct answers to this question.

- A. Define the goods movement type in the schedule line category.
- B. Activate schedule lines allowed in the order item category.
- C. Define the goods movement type in the delivery item category.
- D. Set the order item category to be relevant for delivery.
- E. Set the schedule line category to be relevant for delivery.

Answer: A,B,E

Explanation:
Shipping Process and Customizing

NEW QUESTION # 19
In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?

- A. Condition class
- B. Condition function
- C. Header condition
- D. Exclusion indicator

Answer: A

NEW QUESTION # 20
You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Warehouse number
- B. Shipping point
- C. Distribution channel
- D. Plant

Answer: B

Explanation:
Master Data

NEW QUESTION # 21
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Preparing for SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C_TS462_2023) exam can be a challenging task, especially when you're already juggling multiple responsibilities. People who don't study with updated SAP C_TS462_2023 practice questions fail the test and lose their resources. If you don't want to end up in this unfortunate situation, you must prepare with actual and Updated C_TS462_2023 Dumps of TestsDumps. At TestsDumps, we believe that one size does not fit all when it comes to SAP C_TS462_2023 exam preparation. Our team of experts has years of experience in providing SAP C_TS462_2023 exam preparation materials that help you reach your full potential.

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