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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q77-Q82):

NEW QUESTION # 77

Which of the following is NOT true about article types in Salesforce Knowledge? * (1 Point)

- A. Article Types are typically short HTML documents.
- B. Article Types may include attachments.
- C. Article Types should enable 'actionable' content.
- D. An organization must have 2 article types to enable Knowledge.

Answer: D

NEW QUESTION # 78

What type of prices can the system administrator set for an organization's products?

- A. Discount prices.
- B. Sales prices.(100%)
- C. List prices.(100%)
- D. Standard prices.(100%)
- E. Product prices.

Answer: B,C,D

NEW QUESTION # 79

AW Computing has a new requirement from its security team where audit information relating to an account must be recorded in a new custom object called Audit. Audit records need to be preserved for 10 years and only accessible by the audit team.

What relationship should be used to relate the Audit object to the Account object?

- A. Master-Detail
- B. Lookup
- C. Many-To-Many
- D. Self

Answer: B

Explanation:

In this scenario, a Lookup relationship is the most appropriate choice for relating the Audit custom object to the Account object. This relationship allows for flexibility, especially when it comes to data retention and access control requirements, as outlined by AW Computing's security team.

Lookup Relationship:

A Lookup relationship links two objects, allowing records from the custom Audit object to be associated with the Account object. Unlike a Master-Detail relationship, it offers greater flexibility in terms of record ownership, sharing, and visibility controls, which is particularly useful for sensitive data.

The Lookup relationship will enable administrators to set specific permissions, ensuring that only the audit team has access to the records, as required.

Additionally, records in the Lookup relationship are independent. Therefore, if the Account record is deleted, the Audit record can persist, aligning with the need to retain Audit records for 10 years.

Preservation and Access Control:

Given the 10-year retention requirement, the independence of records under a Lookup relationship is ideal. It ensures that Audit

records are not automatically deleted when an associated Account record is removed.

Access to Audit records can be restricted to the audit team by setting up custom sharing rules or permissions, which is achievable through the Lookup relationship's flexible sharing model.

Incorrect options:

Master-Detail: In a Master-Detail relationship, the detail (child) records are dependent on the master (parent) record. Deleting an Account would automatically delete any associated Audit records, which would conflict with the retention requirement.

Many-To-Many: This type of relationship involves a junction object to associate multiple records from both sides. It is not necessary in this case, as the requirement is a one-to-many relationship from Account to Audit records.

Self: A self-relationship would allow records within the Audit object to be related to each other. This does not apply to linking the Audit object to the Account object.

In conclusion, the Lookup relationship provides the necessary flexibility for data preservation and access control, making it the optimal choice for this requirement.

NEW QUESTION # 80

Cloud Kicks has a Process Builder which should trigger upon a status change from on approval process. The Process Builder triggers if the status is updated manually, but not as a result of the approval process update.

What could the administrator do to troubleshoot the issue?

- A. Change the value with a Specific New Field Value so the Process Builder knows what value to look for.
- B. Turn Recursion on the Process Builder under the Advanced Settings so the Process Builder fires again.
- **C. Check the Reevaluate Workflow Rules After Field Change box on the Approval Process Field Update Action.**
- D. Check the Approval Process to make sure it is on the correct version.

Answer: C

NEW QUESTION # 81

Cloud Kicks has a policy of closed opportunities being uneditable. At times, adjustments have to be made on the Opportunity for accounting reasons. In order to keep the original Opportunity's integrity, a custom object to track adjustments has been created. The users need a Roll-Up Summary field to track the number of adjustments.

How should the administrator accomplish this?

- **A. Create a Master-Detail Relationship field on adjustment**
- B. Create a Lookup Relationship on opportunities.
- C. Create a Master-Detail Relationship on opportunities.
- D. Create a Lookup Relationship field on adjustments.

Answer: A

NEW QUESTION # 82

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