

C-TS462-2023 Valid Exam Simulator - C-TS462-2023 100% Correct Answers



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SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 2	<ul style="list-style-type: none"> Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 3	<ul style="list-style-type: none"> Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 4	<ul style="list-style-type: none"> Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

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C-TS462-2023 Valid Exam Simulator – The Best 100% Correct Answers for C-TS462-2023: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q41-Q46):

NEW QUESTION # 41

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Validity period
- B. Calculation type
- C. Quantity
- D. Scale

Answer: A,B

NEW QUESTION # 42

Which field from the material master is used in route determination in a sales order?

- A. Weight group
- B. Material freight group
- C. Loading group
- D. Transportation group

Answer: D

Explanation:

The transportation group, maintained in the material master, plays a key role in determining the route for shipping the material in sales and distribution processes. It is used in conjunction with other factors like the shipping point and the ship-to party's location to determine the most appropriate route for delivery.

NEW QUESTION # 43

Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. It is possible to maintain one condition column cell with multiple result column cells for each table row.
- B. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- C. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- D. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.

Answer: B

NEW QUESTION # 44

To what do you assign a material listing procedure?

- A. Sales item category
- B. Sales area, document pricing procedure, and customer pricing procedure
- C. Sales document type
- D. Sales organization and sales document type

Answer: D

Explanation:

This assignment ensures that material listing (or exclusion) checks are performed based on the combination of sales organization and the type of sales document being processed.

NEW QUESTION # 45

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

- A. The lead time in days
- B. The billing type settings
- C. The item category determination
- D. The immediate delivery setting

Answer: B,D

