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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none"> • Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none"> • Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q69-Q74):

NEW QUESTION # 69

What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Checks
- B. Bank transfer
- C. Credit card
- D. Cash

Answer: A,B

NEW QUESTION # 70

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Activity
- B. Customer 360
- C. Campaign
- D. Opportunity

Answer: D

NEW QUESTION # 71

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.

What should be defined to implement this procedure in the system?

- A. A default and enforced bin location
- **B. A receiving bin location**
- C. A drop ship warehouse

Answer: B

NEW QUESTION # 72

An A/R invoice was added to the system but an inventory transaction was NOT created.

What could be the reasons?

- A. The items in the invoice are missing the unit of measure group.
- **B. The invoice is based on a delivery document.**
- C. The in-stock quantity of these items falls below the minimum level.
- D. The customer has exceeded their credit limit

Answer: B

NEW QUESTION # 73

Which transaction would cause an increase to the balance of a revenue account?

- A. Incoming payment
- **B. A/R invoice**
- C. A/R credit memo
- D. Capitalization

Answer: B

NEW QUESTION # 74

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You can change the difficulty of these questions, which will help you determine what areas pertain to more study before taking your SAP C-TB120-2504 Exam Dumps. Here we listed some of the most important benefits you can get from using our SAP C-TB120-2504 practice questions.

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