

Authentic CIPS L3M6 Exam Questions & L3M6 Test Review

CIPS L4M1 - Question & Answer Past exam questions latest 2023/2023

O1. Outline FIVE differences between purchasing goods and purchasing services.

Answer - 1. Goods are tangible, services are intangible:
2. Services cannot be separated from their supplier:
3. Heterogeneity: goods are usually uniform in nature while services are unique at each delivery
4. Services 'perish' immediately on delivery whereas goods can be stored until required
5. Products are easier to specify, being tangible

O2. Explain THREE circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. Answer - 1. Urgency

2. Commercial confidentiality or national security (e.g. military organisations):
3. Value of the purchase:
4. Production costs cannot be measured accurately:
5. Price is not the only criterion for supplier selection and contract award
6. Intellectual Property Rights and monopoly

O2. Describe TWO e-sourcing tools and their use in procurement and supply.

Answer - 1. E-Catalogues
2. E-Tendering
3. E. Auction
4. Reverse Auctions
5. Online supplier evaluation data

O3. Explain the role of a shared services unit (SSU). Answer - SSUs reflect a desire to centralise and share services

The shared service provider becomes a dedicated provider of services such as; finance, HR, IT and procurement which continue to be provided internally.
An SSU manages costs and quality SLAs to demonstrate value for money.
An SSU's benefits may be summarised as:

- cost effective internal service;
- liaison with its customers;
- anticipating future demand;
- employing resources and providing higher levels of service more cost effectively than if they were provided by a department or an external provider.

O3. A manufacturer of electrically powered tools for the engineering industry consists of four separate business units, each of which undertakes its own purchasing activities.

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CIPS Socially Responsible Warehousing and Distribution Sample Questions (Q18-Q23):

NEW QUESTION # 18

Applying CSR principles in the supply chain can attract and retain employees.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

Implementing CSR principles, such as fair labour practices and environmental responsibility, enhances an organization's appeal as an employer. Employees are increasingly drawn to companies with strong ethical values, improving attraction and retention rates. The CIPS L3M6 module notes this as a key benefit of CSR, contributing to a motivated and loyal workforce.

Reference:

NEW QUESTION # 19

Greenpeace, the Worldwide Fund for Nature (WWF), Oxfam, and Amnesty International are examples of what?

- A. Governments
- B. Activists
- C. Consumers

Answer: B

Explanation:

These are activist organizations (A), per the CIPS L3M6 syllabus, advocating for environmental and social responsibility. Consumers (B) are individuals, and governments (C) are regulatory bodies. Activists influence CSR in logistics through campaigns.

Reference:

NEW QUESTION # 20

What was the world's first international standard for sustainable procurement, launched in 2017, designed to help organizations reduce their impact on the environment, tackle human rights issues, and manage supplier relations?

- A. ISO 20400
- B. ISO 31000
- C. ISO 28000
- D. ISO 18000

Answer: A

Explanation:

ISO 20400, launched in 2017, is the first international standard for sustainable procurement. It provides guidelines to reduce environmental impact, address human rights, and improve supplier relations, aligning with CSR goals. The CIPS L3M6 module recognizes it as a pivotal tool for sustainable procurement strategies.

Reference:

NEW QUESTION # 21

When monitoring CSR in the supply chain, procurement teams should focus on investigating low-risk suppliers first, not ones from industries that are known to face particular challenges, for example, fuels, energy and power, chemicals, plastics, and food.

- A. TRUE
- B. FALSE

Answer: B

Explanation:

Effective CSR monitoring prioritizes high-risk suppliers, particularly those in industries like fuels, energy, chemicals, plastics, and food, which are prone to environmental, labour, or ethical challenges. Focusing on low-risk suppliers first would be inefficient and fail to address critical vulnerabilities. The CIPS L3M6 module advocates a risk-based approach to supply chain monitoring, targeting areas with the greatest potential for CSR issues.

Reference:

NEW QUESTION # 22

Which of the following are the most important agreements on climate change, or global warming? Select all that apply.

- A. UN Framework Convention on Climate Change (1992)
- B. Kyoto Protocol (1997)
- C. All the above
- D. Paris Agreement (2015)

Answer: C

Explanation:

These agreements are pivotal in addressing climate change:

- * UNFCCC (1992): The foundational treaty for international climate action.
- * Kyoto Protocol (1997): Introduced binding emission targets for developed nations.
- * Paris Agreement (2015): Set global goals for temperature limits and NDCs.

The CIPS L3M6 module cites them as the cornerstone agreements driving environmental policies that shape procurement (e.g., carbon targets influencing supplier choices). All apply, reflecting LO2's historical and regulatory context.

Reference:

NEW QUESTION # 23

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