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# **IIBA CPOA Exam Syllabus Topics:**

Topic	Details
Topic 1	Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Topic 2	Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.
Topic 3	Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.

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# IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q57-Q62):

### **NEW QUESTION #57**

What happens when the product ownership analysis (POA) practitioner rejects a product backlog item (PBI) that has been marked done and the team decides the work cannot be completed?

- A. The change is added to the product backlog for revision work in the next iteration
- B. The change is added to the product backlog for revision work to change the road map
- C. The change is added to the product backlog for revision work to update the stakeholders
- D. The change is added to the product backlog for revision work in the next release

#### Answer: A

#### Explanation:

If a PBI marked as done is rejected and the team cannot complete the work, the POA practitioner adds it back to the product backlog for revision in the next iteration, ensuring the issue is addressed promptly without delaying ongoing delivery cycles.

#### **NEW QUESTION #58**

When delivery metrics are defined, why would a product ownership analysis (POA) practitioner conduct an assessment on the metric or group of metrics?

- A. To ensure the metrics are clearly described
- B. To confirm the timing of the delivery metrics
- C. To determine whether delivery goals are being met
- D. To verify that they are measurable

#### Answer: C

#### Explanation:

Assessing delivery metrics allows the POA practitioner to determine whether delivery goals are being met, ensuring that progress aligns with planned objectives and value delivery expectations.

# **NEW QUESTION #59**

In waterfall, software development life cycle (SDLC), when does the validation of the product feature occur?

- A. After development
- B. At the beginning of user acceptance testing (UAT)
- C. Prior to the production release date
- D. Near the end of testing

#### Answer: D

#### Explanation:

In the waterfall SDLC, product feature validation typically occurs near the end of testing, as the process follows a sequential approach where verification and validation happen after the build phase is complete.

#### **NEW QUESTION #60**

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. \$100 test
- B. Value proposition canvas
- C. Empathy map
- D. Product roadmap

#### Answer: A

# Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

#### **NEW QUESTION #61**

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Grooming the product backlog
- B. Applying human-centered design principles
- C. Revising the minimal viable product (MVP)
- D. Storyboarding the solution

#### Answer: C

### Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

# **NEW QUESTION #62**

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