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Salesforce Certified Platform App Builder Sample Questions (Q116-Q121):

NEW QUESTION # 116

Universal Container want to store an area code and wants to be able to search for it in applications (apex).

Which are possible fields to store the data. Choose 2

- A. Multi Picklist
- **B. Number**
- C. Phone
- **D. Text**
- E. Email

Answer: B,D

NEW QUESTION # 117

An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

- A. Groups cannot be the last item in the navigation menu.
- B. Groups is not included in the selectCreate a criteria based sharing rule using the projects department that grd list for the navigation menu
- **C. Groups is included in the smart search items but not on the navigation menu**
- D. Groups is showing up in the recent section and not in the navigation menu

Answer: C

Explanation:

Explanation

Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation menu, groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section.

https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_sl_nav_about.htm

NEW QUESTION # 118

Cloud Kicks (CK) Is finding sales reps are Inconsistent in data entry when deals are won. CK requires that custom shoes are shipped within two weeks after the close date. A custom field called Scheduled Ship Date on the opportunity records the ship date. How should the app butler ensure this field is properly filed out before setting the opportunity to closed won?

- **A. OR(ISPICKVAL(StageName , "Closed Won") && (Scheduled_Ship_Date__c > CloseDate) > 14, ISBLANK(Scheduled_Ship_Date__c))**
- B. ISPICKVAL(StageName = CloseDate) > 14,losed Won") && (CloseDateScheduled_Ship_Date__c) > 14
- C. ISPICKVAL(StageName , "Closed Won") && (Scheduled_Ship_Date__c - CloseDate) > 14
- D. OR(ISPICKVAL(StageName = "Closed Won") && (Scheduled_Ship_Date__c - CloseDate) > 14, ISBLANK(Scheduled_Ship_Date__c))

Answer: A

Explanation:

The correct validation rule formula to ensure that the Scheduled Ship Date field is properly filled out before setting the Opportunity to Closed Won is:

OR(ISPICKVAL(StageName , "Closed Won") && (

Scheduled_Ship_Date__c > CloseDate) > 14, ISBLANK(Scheduled_Ship_Date__c)) This formula checks two conditions: if the

StageName is Closed Won and the Scheduled Ship Date is more than 14 days after the Close Date, or if the Scheduled Ship Date is blank. If either condition is true, the validation rule will fire and prevent saving the record. The other formulas are incorrect because they either use incorrect syntax (such as "=" instead of ">") or missing parentheses) or incorrect logic (such as checking if the Scheduled Ship Date is less than 14 days after the Close Date)

NEW QUESTION # 119

A business user wants a quick way to edit a record's status and enter a custom due date field from the record's feed in Salesforce Mobile App.

What should be used to accomplish this?

- A. Custom URL formula Field

- B. Custom quick access link
- C. Custom button
- **D. Custom action**

Answer: D

Explanation:

To allow quick editing of a record's status and entering a due date from the record's feed in the Salesforce Mobile App:

A . Custom action. This option enables users to perform specific tasks directly from the record page in the Salesforce Mobile App, such as editing fields.

Steps to create a custom action:

Navigate to Setup → Object Manager → select the relevant object.

Click Buttons, Links, and Actions → New Action.

Set Action Type to 'Update a Record'.

Configure the action layout to include the Status and Custom Due Date fields.

Add the action to the Salesforce Mobile layout.

This setup provides an efficient way for users to update key fields without navigating away from the record feed.

For detailed setup instructions, see Salesforce's documentation on Creating Quick Actions.

NEW QUESTION # 120

The brokers at DreamHouse Realty (DR) are having an Issue when using the Salesforce mobile app on their (Phones). There are several key fields on the contact record they need access to at a glance. Because of the small screen, they currently have to scroll down the page to view the information.

What should the app builder at DR use to configure the Salesforce mobile app to show these key fields at the top of the screen?

- **A. Compact layout**
- B. Object specific action
- C. Mobile navigation
- D. Record Detail component

Answer: A

Explanation:

The Compact Layout in Salesforce mobile app configuration determines the fields that appear at the top of the record in the mobile app, providing quick access to key information.

Reference:

Salesforce Help - Compact Layouts

NEW QUESTION # 121

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