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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 2	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 3	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

Topic 4	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 5	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 6	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 7	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 8	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q36-Q41):

NEW QUESTION # 36

When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size?

Note: There are 2 correct answers to this question.

- A. 100 MB per file
- B. 160 MB per ZIP file
- C. 100 MB per ZIP file
- D. 160 MB per file

Answer: A,C

NEW QUESTION # 37

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Create a sales order with a dedicated order type.
- B. Mark the down payment checkbox at item level.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Enter an appropriate item in the billing plan of the sales order.

Answer: D

NEW QUESTION # 38

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document.

Which document item characteristics must be identical?

Note: There are 2 correct answers to this question.

- A. Ship-to party
- B. Incoterms
- C. Payer
- D. Billing date

Answer: C,D

NEW QUESTION # 39

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- A. Highlight areas that require configuration or customization decisions.
- B. Conduct end-user training on active scope items.
- C. Demonstrate SAP Best Practice business processes in the starter system.
- D. Determine set up instructions for customer-driven integrations.

Answer: A,C

NEW QUESTION # 40

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. Permission to migrate the data has been assigned
- B. All previous migration projects are in the "Finished" status
- C. Predecessor objects have been migrated
- D. You select the same migration method previously used for other objects

Answer: A,C

NEW QUESTION # 41

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