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The SAP C-S4CS-2502 certification exam is a crucial part of career development in the tech sector. Cracking the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam strengthens your chances of landing high-paying jobs and promotions. Yet, preparing for the C-S4CS-2502 Exam can be challenging, and many working applicants struggle to find C-S4CS-2502 practice test questions they require to be successful in their pursuit.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q36-Q41):

NEW QUESTION # 36

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Division
- B. Sales group
- C. Plant
- D. Sales office

Answer: A

NEW QUESTION # 37

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The delivering plant determined or entered in the sales order item
- B. The shipping condition from the business partner master record of the sold-to party or ship-to party
- C. The transportation group from the material master record
- D. The transportation zone from the business partner master record of the ship-to party
- E. The loading group from the material master record

Answer: A,B,E

NEW QUESTION # 38

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process?

Note: There are 2 correct answers to this question.

- A. The current status of the customer's credit limit
- B. The current status of sales volumes and profit margins
- C. The current status of sales orders, quotations, and back orders
- D. The current status of warehouse stock levels

Answer: A,B

NEW QUESTION # 39

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Finished"
- B. When the project status is "In Progress"
- C. When the project status is "Completed"
- D. When the project status is "Not Started"

Answer: A

NEW QUESTION # 40

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Sales organization

- B. Storage location
- **C. Plant**
- D. Company code

Answer: C

NEW QUESTION # 41

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