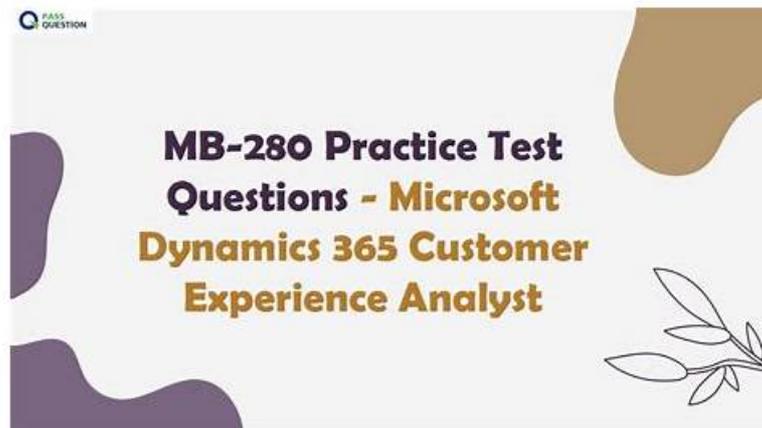


MB-280 Echte Fragen, MB-280 Originale Fragen



Unser PrüfungFrage hat langjährige Schulungserfahrungen über IT-Zertifizierungsprüfungen. Die Schulungsunterlagen zur Microsoft MB-280 Prüfung von PrüfungFrage sind zuverlässig. Unser Eliteteam aktualisiert ständig die neuesten Schulungsunterlagen zur Microsoft MB-280 Prüfung. Unsere Angestellten haben sich sehr viel Mühe dafür gegeben, um Ihnen zu helfen, eine gute Note in der Prüfung zu bekommen. Es ist sicher, dass PrüfungFrage Ihnen die realen und besten Schulungsunterlagen zur Microsoft MB-280 Prüfung bietet.

Microsoft MB-280 Prüfungsplan:

Thema	Einzelheiten
Thema 1	<ul style="list-style-type: none">• Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.
Thema 2	<ul style="list-style-type: none">• Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.
Thema 3	<ul style="list-style-type: none">• Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.
Thema 4	<ul style="list-style-type: none">• Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.

>> MB-280 Echte Fragen <<

MB-280 Originale Fragen & MB-280 Zertifikatsdemo

Die Hit-Rate der MB-280 Prüfungsunterlagen von PrüfungFrage beträgt bis zu 100%. Es kann den Erfolg der Prüfung für jeden Benutzer sein. Natürlich bedeutet es nicht, dass Sie nicht fleißig zu arbeiten brauchen. Was Sie arbeiten sollen, lernen Sie ernst alle MB-280 Prüfungsfragen. Danach können Sie die MB-280 Prüfung sehr leicht fühlen. GUT! Die Prüfungsunterlagen von PrüfungFrage können Sie viel Zeit sparen. Es ist Ihre Garantie, Microsoft MB-280 Zertifizierungsprüfung zu bestehen. Wollen Sie diese MB-280 Prüfungsunterlagen kaufen? Klicken Sie bitte PrüfungFrage und kaufen sie. Außerdem können Sie zuerst kostenlose Demo von der Prüfungsfragen und Antworten herunterladen. Damit können Sie die Qualität der Prüfungsunterlagen kennen.

Microsoft Dynamics 365 Customer Experience Analyst MB-280 Prüfungsfragen mit Lösungen (Q18-Q23):

18. Frage

A bakery uses Dynamics 365 Sales. All loaves of bread sold at the bakery are priced the same. Special bread flavors are developed regularly.

You need to add a new flavor to the product catalog.

What should you do for each scenario? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

The screenshot shows the 'Answer Area' in Dynamics 365. It contains two scenarios and two action lists. The first scenario is 'Add a new flavor to the product catalog.' The second is 'An existing opportunity wants to change an order to one of the new bread flavors.' The action lists are: 1. Create a product property, Create a unit, Create a price list item, Create a product family, Create a product property. 2. Select the new bread flavor in the opportunity product, Update the price list, Modify and publish the product, Delete the opportunity product and readd the item, Select the new bread flavor in the opportunity product.

Antwort:

Begründung:
Answer Area

This screenshot is identical to the previous one but with red boxes highlighting the correct actions. For the first scenario, 'Create a product property' is highlighted. For the second scenario, 'Select the new bread flavor in the opportunity product' is highlighted.

Reference:

Steps to Create a Product Property:

Go to Sales > Product Catalog > Products.

Open the existing product (bread) and navigate to Product Properties.

Add a new property (flavor) and define the possible values (e.g., new flavors).

Save and publish the product with the updated properties.

Scenario 2: Changing an Order to a New Bread Flavor in an Opportunity

When a customer wants to change their order to a new flavor within an existing opportunity, the selected product in the opportunity can be updated to reflect the new flavor.

Since flavors are configured as product properties, you can select the specific flavor for the opportunity product directly without needing to recreate or delete the product from the opportunity.

This approach leverages product properties, ensuring that the change is streamlined and does not require re-adding or modifying the core product.

Steps to Select a New Flavor in the Opportunity Product:

Open the specific opportunity record in Dynamics 365.

Navigate to the product line items and select the bread product.

In the product properties, update the flavor to the new option as required.

Save the changes to ensure the opportunity reflects the new flavor selection.

These actions allow the bakery to manage new flavors flexibly within their product catalog and seamlessly adjust opportunities to accommodate flavor changes, enhancing customer satisfaction and operational efficiency.

19. Frage

You need to create a custom insight card to display tier change notifications per the global sales lead's request.

Which five actions should you perform in sequence? To answer, move the five appropriate actions from the list of actions to the answer area a. Arrange the five actions in the correct order.

Actions	Order
Create a Power Automate flow with a Dataverse When a row is added, modified or deleted trigger.	
Set the table and column conditions for the triggering event.	
Enable premium Sales Insights features.	
Create a recurring Power Automate flow that runs every day.	
Save and test the flow by manually performing an update.	
Update the insight card item to select the flow.	
Add a step to create a Power Automate notification.	
Add a step to call the Create card for assistant action.	

Antwort:

Begründung:
actions

Create a Power Automate flow with a Dataverse When a row is added, modified or deleted trigger.
Set the table and column conditions for the triggering event.
Enable premium Sales Insights features.
Create a recurring Power Automate flow that runs every day.
Save and test the flow by manually performing an update.
Update the insight card item to select the flow.
Add a step to create a Power Automate notification.
Add a step to call the Create card for assistant action.

Order
Create a Power Automate flow with a Dataverse When a row is added, modified or deleted trigger.
Set the table and column conditions for the triggering event.
Add a step to call the Create card for assistant action.
Save and test the flow by manually performing an update.
Update the insight card item to select the flow.

20. Frage

Your sales team has now managed to get all the email communication in place and want to take it a step further by implementing SMS channel.

You need to configure an SMS provider.

Which four actions should you perform in sequence? To answer, move the four appropriate actions from the list of actions to the answer area. Arrange the four actions in the correct order.

Actions

- Publish all customizations.
- In **General Settings**, create a new SMS provider.
- Add a unique phone number to Dynamics 365 Sales.
- Enter SMS provider-specific values.
- Sign in to your Sales app and change the area to **App Settings**.

Order

-
-
-
-

Antwort:

Begründung:

Actions

- Publish all customizations.
- In **General Settings**, create a new SMS provider.
- Add a unique phone number to Dynamics 365 Sales.
- Enter SMS provider-specific values.
- Sign in to your Sales app and change the area to **App Settings**.

Order

- In **General Settings**, create a new SMS provider.
- Sign in to your Sales app and change the area to **App Settings**.
- Enter SMS provider-specific values.
- Add a unique phone number to Dynamics 365 Sales.

21. Frage

You have enabled Dynamics 365 App for Outlook for your sales team.

Users report that they are dissatisfied that they must track the emails manually, so you propose folder-level tracking.

You need to enable folder-level tracking in your environment in order for your users to configure the rules.

Which three actions should you perform in sequence before saving your changes? To answer, move the three appropriate actions from the list of actions to the answer area. Arrange the three actions in the correct order.

Antwort:

Begründung:

Reference:

Select Email Tracking Settings:

Within the environment settings, go to Email Tracking settings. This area contains the configuration options for email tracking, including methods for tracking emails automatically or manually, and where folder-level tracking can be configured.

Enable Use Folder-Level Tracking from Exchange Folders:

Once in the Email Tracking settings, enable the Use folder-level tracking from Exchange folders option. This feature allows users to automatically track emails by moving them into designated folders in their mailbox. It removes the need for manual tracking, as moving an email to a tracked folder automatically links it to Dynamics 365.

After enabling this setting, save the changes to activate folder-level tracking across the environment.

By following these steps, folder-level tracking will be enabled, allowing users to configure tracking rules based on specific folders in their Exchange mailboxes, streamlining the email tracking process within Dynamics 365.

22. Frage

Which entity must be configured before creating a Product Family in Dynamics 365 Sales?

- A. Price List
- B. Discount List
- C. Product Catalog
- **D. Unit Group**

Antwort: D

23. Frage

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Viele IT-Fachleute wollen Microsoft MB-280 Zertifikate erhalten. Die IT-Zertifikate werden Ihnen helfen, in der IT-Branche befördert zu werden. Das Microsoft MB-280 Zertifikat ist ein beliebtes unter den vielen Zertifikaten. Obwohl es nicht so leicht ist, die Microsoft MB-280 Zertifizierungsprüfung zu bestehen, gibt es doch Methoden. Sie können viel Zeit und Energie für die Prüfung benutzen, um Ihr Know-How zu konsolidieren, oder an den effizienten Kursen teilnehmen. Die speziellen Simulationsprüfungen von PrüfungFrage, die Ihnen viel Zeit und Energie ersparen und Ihr Ziel erreichen können, ist sehr effizient. PrüfungFrage ist eine gute

Wahl für Sie.

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