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Salesforce Certified Administrator Sample Questions (Q18-Q23):

NEW QUESTION # 18

Validation rules may evaluate an opportunity line item against the opportunity it's associated with

- A. True
- B. False

Answer: A

NEW QUESTION # 19

A user at Cloud Kicks is having issues logging in to Salesforce. The user asks the administrator to reset their password. Which two options should the administrator consider when resetting the user's password?

Choose 2 answers

- A. Single sign-on users can reset their own passwords using the forgot password link.
- B. Resetting a locked-out user's password automatically unlocks the user's account.
- C. After resetting a password, the user may be required to activate their device to successfully log in to Salesforce.
- D. Resetting the password will change the user's password policy.

Answer: B,C

Explanation:

Explanation

Page layout editor is a tool that allows you to customize the layout and organization of detail and edit pages for a specific object and record type combination. You can use page layout editor to make fields editable or read-only on page layouts for different profiles or record types. After resetting a password, the user may be required to activate their device by entering a verification code sent to their email address or phone number before they can log in to Salesforce. This is a security feature that helps prevent unauthorized access to Salesforce from unknown devices or browsers. References:

https://help.salesforce.com/s/articleView?id=sf.customize_layoutedit.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.identity_verification.htm&type=5

NEW QUESTION # 20

You can't package workflow rules with time triggers.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume G

NEW QUESTION # 21

Report are available on the following tabs

- A. Account tab
- B. Contacts Tab
- C. Report Tab
- D. Home tab
- E. Opp Tab

Answer: C

Explanation:

Section: Volume J

NEW QUESTION # 22

Universal Containers wants to create a new sales team that focuses exclusively on small to medium business customers. This group will track information with the same fields and picklist values but will have 2 new options on Stage field. How should the system administrator accomplish this task?

- A. Create a new Record type and a new sales process.
- B. Create a new Record type and a page layout.
- C. Create a new Record Type.
- D. Create a new Sales process.

Answer: D

NEW QUESTION # 23

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