Plat-Admn-301 Latest Braindumps Ppt: Salesforce Certified Platform Administrator II - Valid Salesforce Plat-Admn-301 Mock Test

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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.
Topic 2	• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.

Topic 3	- Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.
Topic 4	- Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.
Topic 5	- Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Topic 6	- Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.

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Salesforce Certified Platform Administrator II Sample Questions (Q82-Q87):

NEW QUESTION # 82
Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system.
Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.
What should sales reps do to ensure their quotes and opportunities reflect their sales?

- A. Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.
- B. Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.
- C. Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.
- D. Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.

Answer: B

Explanation:
Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close. Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. References:
https://help.salesforce.com/s/articleView?id=sf.
quotes_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION # 83
The administrator at Cloud Kicks made new fields and page layout adjustments based on new requirements from the service teem.
The changes have been built In a sandbox and are ready to be deployed Into production.
Whet should an administrator do before deploying the change set in production?

- A. Make a new sandbox based on production to restore changes from.
- B. Request a new sandbox based on the sandbox where the changes were made.
- C. Push the change set to another sandbox to restore from.
- D. Create the fields and update the page layouts In production.

Answer: C

Explanation:
change sets are tools that allow administrators to move customizations from one Salesforce org to another.
However, change sets do not track dependencies or conflicts between components in different orgs, so administrators need to manually verify that all required components are included in the change set and that they do not overwrite existing customizations in the target org. To avoid losing changes in production due to deploying an incomplete or incorrect change set, administrators should push the change set to another sandbox first and test it there before deploying it to production. References:
https://help.salesforce.com/s
/articleView?id=sf.changesets_considerations.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
changesets_best_practices.htm&type=5

NEW QUESTION # 84
Cloud Kicks is looking for a way to back up its data dally.
What should the administrator recommend?

- A. Use an ETL tool that can be scheduled to extract the data ard push it to the target destination.
- B. Extract the data with the Import Wizard and push it to the target destination.
- C. Set up Salesforce's Data Export Service and store the data In the target destination.
- D. Schedule a report and have the data emailed to the admin to put In the target destination.

Answer: A

Explanation:
Salesforce's Data Export Service is a tool that allows you to export your organization's data to a set of comma-separated values (CSV) files and store them in a backup location of your choice. You can schedule this service to run weekly or monthly and receive an email notification when your files are ready to download.
This is one way to back up your data daily without using any external tools or services. References:
https://help.salesforce.com/s/articleView?id=sf.data_export.htm&type=5

NEW QUESTION # 85
A sales rep needs to help cross-sell an opportunity but is unable to make updates on the record or update the opportunity team.
Which two options would be required for a sales rep to add a rep to the opportunity team?
Choose 2 answers

- A. A permission with Edit access on the Account object
- B. Transferred ownership of the Account to the sales rep
- C. Transferred ownership of the Opportunity to the sales rep
- D. A role above the Opportunity owner in the role hierarchy

Answer: A,D

Explanation:
To add a user to an opportunity team, you need Edit access on the account associated with the opportunity and either own the opportunity or be above the owner in the role hierarchy. References: https://help.salesforce.com /s/articleView?id=sf.teams_adding.htm&type=5

NEW QUESTION # 86
A previous consultant helped Universal Containers automate many of its business processes. The administrator changed the email address on the consultant's user record and deactivated it. The consultant called to say they continue to get email messages from failed flows and processes.
What steps should the administrator perform to stop the fault messages from going to the consultant?

- A. Export Flow Interviews filtered by LastModifiedBy.email using Data Loader. In the .csv file, change LastModifiedBy to the System Admin and upload changes with Data Loader.
- B. Create a custom metadata type and associate the LastModifiedBy field. Write a flow that updates the field in any flows or processes equal to the consultant's name.
- C. Set Send Process or Flow Error Email' to Apex Exception Email Recipients' in Automation settings. Add the System Admin's email to the Apex Exception Email page in Setup.
- D. Request an Email Log from Email Log Files in Setup and filter the request by the consultant's email. Manually update any flows or processes listed on the log.

Answer: C

Explanation:
This option will allow the administrator to change the recipient of the fault messages from the consultant's email to the system admin's email without modifying any flows or processes. The other options are either not feasible or not effective. References: https://help.salesforce.com/articleView?id=flow_concepts_error_email.
htm&type=5

NEW QUESTION # 87
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