

2026 Exam IFC Forum - Valid CISI Investment Funds in Canada (IFC) Exam - IFC Reliable Test Tutorial



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IFC Reliable Test Tutorial - Test IFC Question

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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q266-Q271):

NEW QUESTION # 266

An investor seeks an equity investment that will mirror the performance of the energy sector in Canada. She desires a low-cost, flexible alternative that can quickly be bought or sold. Which product is most suited to her needs?

- A. Direct investment in energy sector stocks
- B. Energy-sector index mutual fund
- C. Energy sector segregated fund
- D. **Exchange-traded fund of energy sector stocks**

Answer: D

Explanation:

Exchange-traded funds (ETFs) are traded on exchanges, offering flexibility and lower costs compared to index mutual funds, making them ideal for tracking the energy sector. The feedback from the document states:

"Like stocks, and unlike index mutual funds, ETFs are traded on an exchange and can be bought and sold throughout the trading day. In this way, ETFs provide investors with a flexible way to participate in the performance of the underlying assets without having to acquire the assets directly, incurring high transaction costs. MERs on ETFs also tend to be lower than on other index and actively managed products." Reference: Chapter 13 - Alternative Managed ProductsLearning Domain: Understanding Alternative Managed Products

NEW QUESTION # 267

Who is responsible for regulating mutual fund activities?

- A. Administrative body
- B. Stock exchange
- C. Federal Government
- D. Transfer agent

Answer: A

Explanation:

Mutual fund activities in Canada are regulated by administrative bodies, specifically provincial and territorial securities regulators, acting collectively through the Canadian Securities Administrators (CSA)

. The Investment Funds in Canada course explains that securities regulation in Canada is not federal, but rather administered at the provincial and territorial level through securities commissions such as the Ontario Securities Commission (OSC) and the Autorité des marchés financiers (AMF) in Quebec.

These administrative bodies create, administer, and enforce securities legislation, including rules governing mutual fund distribution, disclosure, registration, and conduct. National Instruments such as NI 81-102 (Mutual Funds) and NI 31-103 (Registration Requirements) are developed through the CSA and enforced by these regulators.

The federal government does not directly regulate mutual funds. Transfer agents perform record-keeping functions only, and stock exchanges regulate listed securities, not mutual fund operations. The CIPC curriculum clearly emphasizes that securities regulation is carried out by administrative authorities, not political or commercial bodies.

Therefore, Option B is the correct and fully CIPC-verified answer.

NEW QUESTION # 268

Gary chooses not to recommend that his client sell a current mutual fund to purchase a similar new mutual fund despite pressure to meet a sales target for the new fund. What responsibility applies to Gary's action?

- A. Professional
- B. Legal
- C. Compliance
- D. Ethical

Answer: D

Explanation:

Gary's decision to prioritize the client's interests over meeting a sales target reflects his ethical responsibility.

The feedback from the document states:

"Gary is fulfilling his ethical responsibility by placing his client's needs ahead of his own need to reach a sales target. As the new fund is similar to the current investment, it would be an appropriate one for the client, so he would not be compromising his legal responsibility to ensure that all client orders are suitable." Reference: Chapter 1 - The Role of the Mutual Fund Sales RepresentativeLearning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 269

What is Widget Inc.'s gross profit?

Widget Inc. Earnings Statement

Sales: \$200,000

Cost of Goods Sold: \$80,000

Selling & General Expenses: \$40,000

Depreciation: \$5,000

Total Expenses: \$30,000

Net Earnings: \$40,000

- A. \$50,000
- B. \$75,000
- C. **\$120,000**
- D. \$45,000

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Gross profit is calculated as sales minus the cost of goods sold. For Widget Inc.: \$200,000 - \$80,000 = \$120,000. The feedback from the document states:

"Sales are reduced by the expenses that were incurred in order to generate the goods sold (cost of goods sold).

These expenses include the cost of inventories used to produce the goods as well as the labour that went into their production. The sales revenue, net of the cost of producing those goods, is known as gross profit. In this case, gross profit = \$200,000 - \$80,000 = \$120,000." Reference: Chapter 9 - Understanding Financial Statements Learning Domain: Understanding Investment Products and Portfolios

NEW QUESTION # 270

Which newspaper article would be likely to result in foreign capital moving out of a country?

- A. Government Re-elected for a Fourth Consecutive Term
- B. International Ranking of Domestic Level of Education Rises Significantly
- C. Corporate Taxes Reduced
- D. **New Taxes on Foreign Direct Investment**

Answer: D

Explanation:

New taxes on foreign direct investment increase the cost of investing in a country, making it less attractive for foreign capital and likely causing capital outflows. The feedback from the document explains:

"Capital moves in and out of a country based on a variety of risk factors. Increased trade barriers or increased taxes on foreign investments would typically reduce the attractiveness of a country for foreign investment. (a), (c), and (d) would all indicate positive trends in a risk factor analysis." Reference: Chapter 2 - Overview of the Canadian Financial Marketplace Learning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 271

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