

NP-Con-101 シミュレーション問題集 & NP-Con-101 試験対応



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>> NP-Con-101 シミュレーション問題集 <<

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Salesforce Certified Nonprofit Success Pack Consultant 認定 NP-Con-101 試験問題 (Q95-Q100):

質問 # 95

A consultant for a nonprofit needs to upload data that contains payments on existing opportunities in Salesforce using donation matching in the NPSP Data Importer.

After a gift is successfully matched to an existing record, which two updates may occur?

Choose 2 answers

- A. The Opportunity amount will include the new payment amount.
- B. A Payment will be added to the Opportunity.

- C. The open Payment will be marked as Paid.
- D. The Stage of the Opportunity will change to Closed/Won.

正解: A、B

解説:

When using the NPSP Data Importer to upload data that contains payments on existing opportunities, and matching donations to existing records, the following updates may occur:

A Payment Will Be Added to the Opportunity:

When a gift is successfully matched to an existing Opportunity, a Payment record is created and associated with the Opportunity. This reflects the new donation and updates the financial records accordingly.

The Opportunity Amount Will Include the New Payment Amount:

The total amount on the Opportunity will be updated to reflect the sum of the original amount and the new payment amount.

This ensures that the Opportunity accurately represents the total donations received.

These updates help maintain accurate and up-to-date financial records within Salesforce, reflecting all contributions accurately.

Salesforce NPSP Documentation: NPSP Data Importer

Salesforce Trailhead: Manage Donations with NPSP

質問 #96

A nonprofit organization wants to integrate its event management system and Salesforce. The organization wants to automatically send event and event attendee data from its event management system and create Campaigns and Campaign Members in Salesforce on a daily basis. What should the consultant recommend?

- A. Consider using Salesforce Connect
- **B. Consider using a middleware tool to integrate the event management system with Salesforce**
- C. Export Campaign and Campaign Member information and import into the event management system
- D. Export event and event attendee information to the NPSP Import Template and import into Salesforce

正解: B

解説:

Integrating an external event management system with Salesforce can be efficiently achieved using a middleware tool. Middleware tools are designed to facilitate communication and data transfer between different systems, automating processes and ensuring data consistency.

Middleware Tools:

Middleware tools like Mulesoft, Dell Boomi, or Jitterbit are commonly used to integrate Salesforce with external systems.

They offer robust functionalities for data transformation, real-time integration, and scheduled data synchronization.

Integration Process:

Data Mapping: Define how data fields in the event management system correspond to Salesforce fields.

API Connectivity: Set up API connections between the event management system and Salesforce using the middleware tool.

Automation: Schedule daily data transfers to automatically send event and attendee data to Salesforce, creating Campaigns and Campaign Members.

Advantages:

Real-time Data Transfer: Ensure that data is updated in real-time or at scheduled intervals without manual intervention.

Data Consistency: Middleware tools help maintain data consistency and integrity across systems.

Scalability: Easily handle large volumes of data and complex integration requirements.

Implementation Steps:

Choose a middleware tool based on the organization's requirements and budget.

Configure the tool to connect to the event management system and Salesforce.

Map the data fields and set up the necessary transformations.

Test the integration thoroughly before going live.

CertGod Nonprofit Cloud Consultant study guide: "Consider using a middleware tool to integrate the event management system with Salesforce" 【22:13†source】 .

質問 #97

A nonprofit is rolling out a new implementation of Salesforce and NPSP containing custom code. The project go-live date is a few days before a Salesforce release. The project team has proposed developing in a sandbox on a preview instance to review new features and then deploy to production prior to the release date.

Which important consideration should the consultant discuss with the project team?

- **A. The API version in the preview sandbox differs from Production.**
- B. A preview sandbox is only available in the Unlimited Edition.
- C. A preview sandbox has limited metadata storage.
- D. A support case is required to request a preview sandbox.

正解: A

解説:

When rolling out a new implementation of Salesforce and NPSP containing custom code, especially near a Salesforce release date, it's critical to consider the following points about using a preview sandbox:

API Version Differences:

The API version in the preview sandbox may differ from the production instance. This difference can cause inconsistencies or issues when deploying code developed or tested in the preview environment to the production environment.

It's essential to test the compatibility of your custom code and integrations with the new API version in the preview sandbox to ensure they work seamlessly once the Salesforce release is live in production.

Project Planning:

Ensure that any development or testing done in the preview sandbox accounts for potential changes introduced by the new release.

Plan for additional testing post-release to verify everything functions as expected.

Deployment Strategy:

Develop a clear deployment strategy that includes thorough testing and validation in both the preview sandbox and a post-release production environment.

Salesforce Release Notes

Salesforce Sandbox Preview Guide

質問 # 98

A nonprofit organization is currently using Person Accounts in Salesforce. The organization now wants to use the NPSP Household Account model instead and does not want system administrators to interact with anything related to the Person Account model. What should the consultant advise?

- A. Extract the Person Account data, uninstall Person Accounts, install NPSP and reimport the data.
- **B. Apply for a new Salesforce NPSP org and request a license transfer, then migrate existing data from the current system to the new Salesforce instance**
- C. Export all Person Account data, then create a help ticket asking Salesforce to uninstall Person Accounts, then install NPSP and reimport the data
- D. Install NPSP in its Salesforce org and set the account model to Household Accounts and the record type to Person Accounts

正解: B

解説:

To transition from Person Accounts to the Household Account model in NPSP and avoid interacting with Person Accounts, the recommended approach is to migrate to a new Salesforce NPSP org. Here's how:

Apply for a New Salesforce NPSP Org:

Contact Salesforce to apply for a new NPSP org.

Ensure the organization qualifies for the NPSP and request the necessary licenses.

Request License Transfer:

Work with Salesforce support to transfer existing licenses from the current org to the new NPSP org.

Export Data from Current Org:

Export all Person Account data, including Contacts, Accounts, Opportunities, and any other relevant records.

Use Salesforce Data Loader or another export tool to ensure a complete data export.

Prepare Data for Import:

Clean and prepare the exported data for import into the new org.

Map Person Account data to the appropriate fields in the Household Account model.

Import Data into New NPSP Org:

Use the NPSP Data Importer or Data Loader to import the cleaned data into the new org.

Ensure that all relationships and references are correctly mapped and maintained during the import process.

This method ensures a clean transition to the Household Account model without the complications of dealing with Person Accounts in the original org.

Salesforce NPSP Documentation: Account Models

質問 # 99

A nonprofit organization has a large volume of contacts, organizations, and address records. The organization wants to migrate all of its data into its NPSP org.

What are two considerations? Choose 2 answers

- **A. Migrating all historical address information impacts system data storage.**
- B. There is a limit of three addresses per contact or organization that can be migrated into NPSP.
- C. Address verification only works with the one-to-one and individual ("Bucket") Account models.
- **D. Tracking addresses with the Address object may introduce more complexity.**

正解: A、D

解説:

When migrating a large volume of contacts, organizations, and address records into NPSP, it is essential to consider the following: Complexity with the Address Object:

Using the Address object to track addresses can introduce complexity, especially if multiple addresses per contact or organization need to be managed. This complexity arises from the need to ensure all address records are correctly linked and maintained.

Impact on Data Storage:

Migrating all historical address information can significantly impact system data storage. Salesforce has storage limits, and large volumes of data can quickly consume available storage. It is important to plan for data storage needs and consider archiving or summarizing historical data to manage storage usage effectively.

Steps for Migration:

Data Preparation:

Clean and standardize the data before migration to ensure consistency.

Identify and remove duplicates to avoid data redundancy.

Data Mapping:

Map the fields from the legacy system to the corresponding fields in NPSP, including custom fields if necessary.

Data Import Tools:

Use Salesforce Data Loader or the NPSP Data Importer for the migration process.

Import data in batches, starting with Accounts, followed by Contacts, and then address information.

Testing and Validation:

Test the migration in a sandbox environment to identify and resolve any issues.

Validate the imported data to ensure accuracy and completeness.

"Data Import Strategies for Nonprofits" from Salesforce Help: Data Import Strategies

"Address Management in NPSP" from Salesforce.org: Address Management

質問 # 100

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