

# Authorized Ind-Dev-201 Latest Test Pdf & Valuable New Ind-Dev-201 Study Plan & Professional Salesforce Salesforce Certified Industries CPQ Developer

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## EMT FINAL REAL EXAM QUESTIONS AND CORRECT ANSWERS 2024-2025 LATEST UPDATES//GRADED A+

As an EMT, you may be authorized to administer aspirin to a patient with chest pain based on:

Select one:

- A. the transport time to the hospital.
- B. [medical director approval](#).
- C. an order from a paramedic.
- D. the patient's condition. - answer-B. medical director approval.

EMT training in nearly every state meets or exceeds the guidelines recommended by the:

Select one:

- A. [National Highway Traffic Safety Administration \(NHTSA\)](#).
- B. National Registry of EMTs.
- C. individual state's EMS protocols.
- D. National Association of EMTs. - answer-A. National Highway Traffic Safety Administration (NHTSA).

Which of the following statements regarding the EMS medical director and an EMT's scope of practice is correct?

Select one:

- A. The EMS medical director can expand the EMT's scope of practice but cannot limit it without state approval.
- B. The EMS medical director can expand or limit an individual EMT's scope of practice without state approval.
- C. [An EMT's scope of practice may be expanded by the medical director after proper training and state approval](#).
- D. An EMT's scope of practice is exclusively regulated by the state EMS office, not the EMS medical director. - answer-C. An EMT's scope of practice may be expanded by the medical director after proper training and state approval.

Determination of exposure is an important component of an infection control plan because it:

Select one:

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## **Salesforce Certified Industries CPQ Developer Sample Questions (Q208-Q213):**

### **NEW QUESTION # 208**

Which rule type allows you to auto-add products based on other products in the Cart?

- A. Advanced
- B. Context

#### **Answer: A**

Explanation:

Advanced rules in Salesforce Industries CPQ allow for the auto-addition of products based on other products in the cart. These rules enable complex logic to be applied, such as adding required accessories or additional services automatically when a primary product is added to the cart. This functionality enhances the configurability and automation of the sales process, ensuring that all necessary components are included in customer orders.

### **NEW QUESTION # 209**

When you adjust the price of a child product...

- A. A new pricing element is applied to the price.
- B. The change to the baseprice can be a percentage or an amount.
- C. The base price is overridden and replaced with the new price.

#### **Answer: B**

Explanation:

\* B. The change to the base price can be a percentage or an amount: When adjusting the price of a child product within a bundle or as a standalone item, the modification to the base price can either be in the form of a fixed amount or a percentage. This allows for flexibility in how price adjustments are applied, accommodating various pricing strategies.

### **NEW QUESTION # 210**

The Salesforce Industries Process Library is a portal providing training on Salesforce Industry Cloud products.

- A. False
- B. True

#### **Answer: A**

Explanation:

\* B. False: The Salesforce Industries Process Library is not primarily a training portal but a repository that provides process templates and best practices specific to Salesforce Industries solutions. While it does support learning and adaptation of Salesforce Industry Cloud products, its main purpose is to facilitate the implementation and customization of industry-specific processes rather than formal training.

### **NEW QUESTION # 211**

Compatibility rules use product relationships as their rule action.

- A. False
- B. True

#### **Answer: B**

Explanation:

\* A. True: Compatibility rules in Salesforce Industries CPQ indeed use product relationships as their rule action. These rules leverage the relationships defined between products to apply business logic, ensuring that products added to the cart are compatible with each other based on predefined criteria.

#### NEW QUESTION # 212

You need to create a bundle of products with child products that are discounted. Where do you go to discount each child product?

Note: This question displayed answer options in random order when taking this Test.

- A. The price list where the price list entry is located
- B. The product structure of the bundle
- C. The cart currently open
- D. The order for the bundle

**Answer: A**

Explanation:

To create a bundle of products with child products that are discounted in Salesforce Industries CPQ, you would typically manage the discounts at the price list level where the price list entries of those child products are located. By adjusting the pricing directly in the price list entries, you can apply specific discounts to each child product individually. This approach allows for centralized control of pricing and ensures that the discounts are consistently applied regardless of how the bundle is configured or where it is sold.

#### NEW QUESTION # 213

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I mean, you knew this wasn't the first time where he was Ind-Dev-201 going to fight this, That might be overwhelming...then again, it might not be, This is not self-determination.

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