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SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 2	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.

Topic 3	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 4	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.

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Our SAP Exam Questions greatly help SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam candidates in their preparation. Our C-TS462-2023 practice questions are designed and verified by prominent and qualified SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam dumps preparation experts. The qualified SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam questions preparation experts strive hard and put all their expertise to ensure the top standard and relevancy of C-TS462-2023 exam dumps topics.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q34-Q39):

NEW QUESTION # 34
Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set the Schedule Lines Allowed indicator in the item category.
- B. You need to set up copying control in Logistics Execution System for the item category.
- C. You need to set the Item Relevant for Delivery indicator in the item category.
- D. You need to set up the item category as relevant for delivery-related billing.

Answer: B,C

Explanation:
Required settings to deliver a product include:
B . You need to set up copying control in Logistics Execution System for the item category: This determines how data is transferred from sales to delivery documents.
D . You need to set the Item Relevant for Delivery indicator in the item category: This specifies that items of this category should be included in deliveries.

NEW QUESTION # 35
Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:
There are 2 correct answers to this question.

- A. RFC
- B. IDoc
- C. SOAP
- D. OData

Answer: C,D

Explanation:
Managing Clean Core

NEW QUESTION # 36
When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. Assign an appropriate text type to the sales document type.
- B. Assign the text determination procedure to the sales document type.
- C. Ensure that the access sequence reads the sold-to party text first.
- D. In the access sequence, set the partner function language for this text to "sold-to party".
- E. Include the text type with an appropriate access sequence in the text determination procedure.

Answer: B,D,E

NEW QUESTION # 37

You sell a product for which there is a bill of material.
What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The item usage during the item category determination of each sub-item
- B. The structure scope in the item category of the main item
- C. The material entry type in the sales document type
- D. The delivery group in the item category of the sub-item

Answer: B

NEW QUESTION # 38

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.
What must you do? Note: There are 3 correct answers to this question.

- A. Assign an appropriate text type to the sales document type.
- B. Assign the text determination procedure to the sales document type.
- C. Ensure that the access sequence reads the sold-to party text first.
- D. In the access sequence, set the partner function language for this text to "sold-to party".
- E. Include the text type with an appropriate access sequence in the text determination procedure.

Answer: B,D,E

Explanation:
Basic Functions (customizing)

NEW QUESTION # 39

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