Free PDF C-C4H47-2503 - Professional SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Exam Dumps Free

The trick to the success is simply to be organized, efficient, and to stay positive about it. If you are remain an optimistic mind all the time when you are preparing for the C-C4H47-2503 exam, we deeply believe that it will be very easy for you to successfully pass the exam, and get the related certification in the near future. Of course, we also know that how to keep an optimistic mind is a question that is very difficult for a lot of people to answer. Because the C-C4H47-2503 Exam is so difficult for a lot of people that many people have a failure to pass the exam. As is known to us, where there is a will, there is a way. We believe you will get wonderful results with the help of our C-C4H47-2503 exam questions.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 2	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 3	• Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.

Topic 4	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 5	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 6	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 7	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 8	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 9	• Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q46-Q51):

NEW QUESTION # 46
As a Sales Manager, you have created multiple Playbooks for Opportunities based on existing Account IDs and Expected Revenue. Where would you find the Playbooks applied for the newly created Opportunity?

- A. Timeline
- B. Progress bar
- C. Kanban view
- D. Planned Activities

Answer: D

NEW QUESTION # 47
As a Sales Manager for Best Run Bikes, you want to standardize a set of activities performed for various sales phases of the Opportunity.
Which SAP Sales Cloud Version 2 feature will help you achieve this?

- A. Playbook
- B. Digital Selling Workspace
- C. Activity Manager
- D. Machine Learning

Answer: A

NEW QUESTION # 48

Which are valid cards to be added to SAP Sales Cloud Version 2 Home Page?
Note: There are 3 correct answers to this question.

- A. Pins
- B. Forecast Tracker
- C. Video Feed
- D. Learning Content
- E. My Network

Answer: A,B,E

NEW QUESTION # 49

You want to assign Leads that originate from source 'External Partner' to a sales employee.
Which setting do you use to achieve this?

- A. Lead Routing to Employee
- B. Party Schema
- C. Qualifications
- D. Status

Answer: A

NEW QUESTION # 50

As a Sales Manager, you want to create a Call List for your sales team. Which of the following entities can you add as participant?
Note: There are 3 correct answers to this question.

- A. Accounts
- B. Target Groups
- C. Leads
- D. Opportunities
- E. Contacts

Answer: B,C,E

NEW QUESTION # 51

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