

# Hottest L4M3 Certification, L4M3 New Dumps Questions



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## 100% Pass Quiz 2026 CIPS L4M3: CIPS Commercial Contracting Latest Hottest Certification

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### CIPS Commercial Contracting Sample Questions (Q56-Q61):

#### NEW QUESTION # 56

Maximum Score 1

A purchase order has been raised for £5,000. It allows the user department to order items of a £50 value when they need them. This is an example of what type of order?

- A. Stand-off
- B. Straight-off
- C. Shut-off
- D. Call-off

**Answer: D**

Explanation:

A call-off order is raised against an existing agreement or blanket order that sets an overall value limit (£5,000 in this case). Users can "call off" small quantities or values (£50 each time) when required.

Reference: CIPS L4M3 Commercial Contracting - "Framework agreements and call-off contracts."

#### **NEW QUESTION # 57**

If service level agreement is used as a schedule that makes up the contract, it will be most likely to be a part of...?

- A. Specifications
- **B. Performance management framework**
- C. Exclusion of liabilities
- D. Pricing arrangement

**Answer: B**

Explanation:

If a service level agreement is used as a schedule to a contract, it will generally have the following contents:

- Service definitions. If the service information is provided by the specification, SLA should only refer to the specification to avoid any inconsistencies.
- Details on how to measure KPIs, who will measure KPIs
- Minimum requirements or targets
- Remedies if the minimum requirements are not met

...

Since SLA often lists out the KPI targets, consequences for not meeting the KPI targets and remedies to situation of poor performance, it is a part of performance management.

Reference:

LO 2, AC 2.2

#### **NEW QUESTION # 58**

Which of the following can be considered as implied terms in a contract?

1. Case law
  2. Statute
  3. Trade custom
  4. A term can never be implied, it must always be expressed by the parties
- **A. 1, 2 and 3 only**
  - B. 2, 3 and 4 only
  - C. 1,3 and 4 only
  - D. 1, 2 and 4 only

**Answer: A**

Explanation:

An implied term is a term which the courts imply into a contract because it has not been expressly included by the parties. This may be because the parties did not consider it, did not think that any problem would arise in relation to it or simply omitted to include it.

The courts are very reluctant to imply terms into contracts and will only do so in the following circumstances:

1. terms implied under statute
2. terms implied under common law
3. terms implied because of custom or usage
4. terms implied due to previous dealings
5. terms implied 'in fact' or to reflect the parties' intentions

Reference:

- Contracts: Express and Implied Terms

- CIPS study guide page 126

LO 3, AC 3.1

### NEW QUESTION # 59

Which of the following is used to detail the complex matter that may be verbiage to the main document?

- A. Schedule
- B. Standard terms and conditions
- C. Contract variation
- D. Subcontracting

**Answer: A**

Explanation:

Without further explanation, a schedule may be deemed to form an integral part of the obligations of either or both parties.

Obviously, the scope or binding nature of such schedule depends on the way it is referred to in the obligatory language of the main agreement. Accordingly, merely attaching the general terms and conditions of sale without explaining to which part of the sale they apply or which provisions apply does not subject a sale pursuant to the body text of the agreement to those general terms and conditions.

Subcontracting is the practice of assigning, or outsourcing, part of the obligations and tasks under a contract to another party known as a subcontractor.

Reference:

- Schedules, annexes and exhibits
- CIPS study guide page 22-26

LO 1, AC 1.1

### NEW QUESTION # 60

Which of the following will be included in a conformance specification?

1. Brand names
2. Description of the operating environments
3. Chemical formulae
4. Required safety level

- A. 1 and 3 only
- B. 1 and 4 only
- C. 2 and 3 only
- D. 1 and 2 only

**Answer: C**

Explanation:

According to CIPS, there are two main types of specification:

- Conformance specification - is more output driven as it outlines the product details exactly which may include the material, dimensions, tolerances, source, ingredients, packaging, storage of the part or material.

- Performance specification - is more output driven in terms of what the part or material must achieve.

Among the four options, only 2. 'Description of the operating environments' and 3. 'Chemical formulae' are possible components of a conformance specification. Brand names can be a part of a performance specification, according to a document published by CIPS and NIGP.

Graphical user interface, text, application Description automatically generated

Reference:

- CIPS study guide page 8-10
- Knowledge Byte - Specification Development
- Principles and Practices of Public Procurement: Specifications

LO 1, AC 1.1

### NEW QUESTION # 61

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