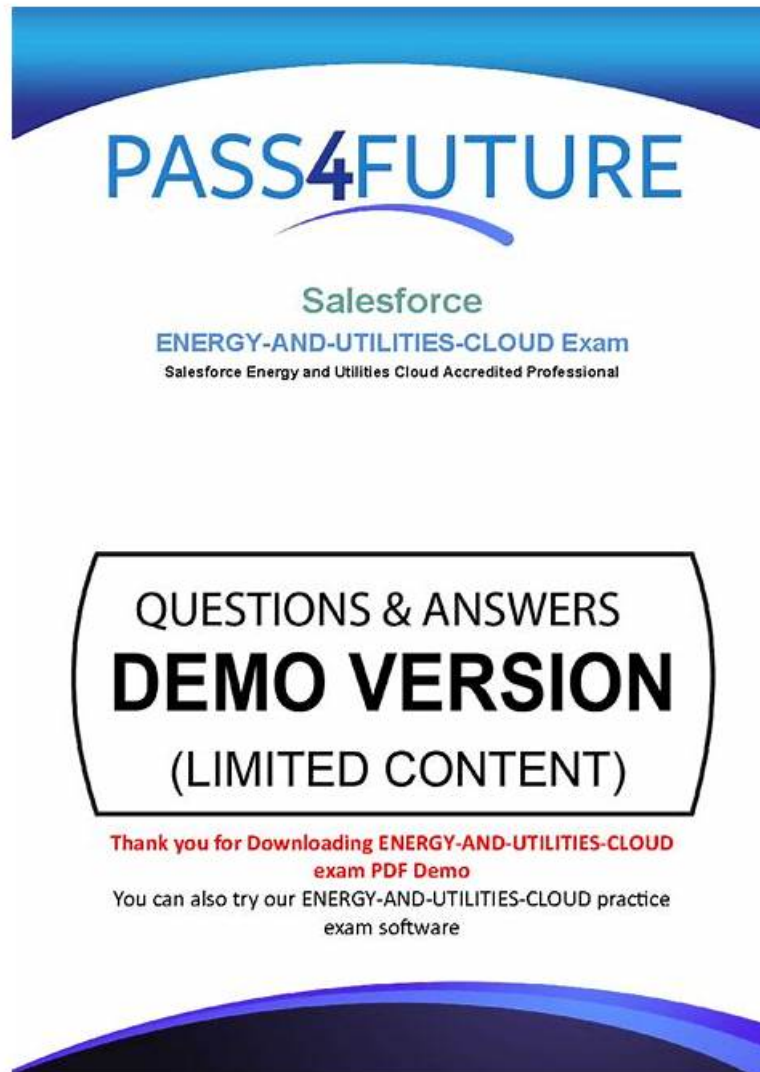


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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q51-Q56):

### NEW QUESTION # 51

An energy company provides gas, electricity, and warranty services to its customers. When a customer calls for help, the agent needs to see the products and services they have purchased.

Which object does the Energy and Utilities Cloud data model use to store this information?

- A. Contract
- **B. Account**
- C. Premise
- D. Asset

**Answer: B**

### NEW QUESTION # 52

An energy company must include a clause about additional operational costs in contracts that exceed 10 MegaWatts in their DOCX Template. The information about energy volume is already available in the Contract object.

How should the administrator proceed to include this condition in the document template to show this clause only when the contract energy volume is higher than 10 MegaWatts?

- A. Create a custom field in the Contract object
- **B. Create a custom formula in DataRaptor Extract**
- C. Create an Apex Class
- D. Create a custom formula in DataRaptor Load.

**Answer: B**

Explanation:

To include a specific clause in a DOCX template based on the condition that the contract energy volume is higher than 10 MegaWatts, creating a custom formula within a DataRaptor Extract is the appropriate approach. This method allows for dynamic content generation in documents based on data-driven conditions. By utilizing a custom formula in DataRaptor Extract, the administrator can specify that the additional operational costs clause should only appear in the generated document when the contract's energy volume exceeds the defined threshold. Reference = The use of DataRaptor for dynamic document content generation is detailed in the Salesforce Industries CPQ documentation, where it outlines how to use DataRaptor Extracts to manipulate and conditionally display data in templates: [https://help.salesforce.com/articleView?id=industries\\_cpq\\_dataportr.htm&type=5](https://help.salesforce.com/articleView?id=industries_cpq_dataportr.htm&type=5)

### NEW QUESTION # 53

What's an example of a parent and child premise record?

- **A. The parent premise is the apartment building, and the child is the apartment unit.**
- B. The parent premise is the apartment unit, and the child is the apartment building.
- C. The parent premise is the type of service provided, and the child is the apartment.
- D. The parent premise is the apartment, and the child is the type of service provided.

**Answer: A**

### NEW QUESTION # 54

An energy company wants to integrate its current Product Catalog legacy system with its Salesforce org, which uses Industries CPQ. In this API, all products require a Product type, which can be one of four values: Energy, Batteries, Measurement, or Solar Panels. This information must be captured in Salesforce and be easily searchable in the org to be sent to the system.

What is the recommended way to design it in Energy and Utilities Cloud?

- A. A Velocity Picklist can be configured and related to Product object
- B. A picklist field can be added to the Product object
- C. A picklist attribute can be configured and associated to the base object type.
- D. A picklist attribute can be configured and associated to each product individual