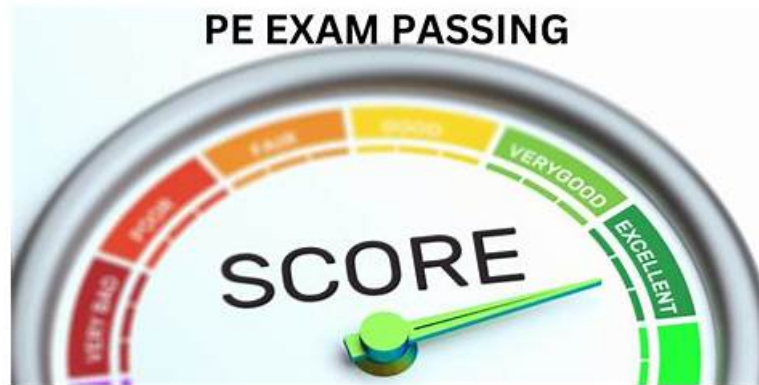


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Salesforce Certified Industries CPQ Developer Sample Questions (Q62-Q67):

NEW QUESTION # 62

When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Run Refresh Pricebook.
- **B. It must have a price.**
- **C. The Active field must be checked.**
- D. It must have an Object Type.
- E. Run the Product Hierarchy Maintenance job.
- F. The default Availability interface must be active.
- **G. The Orderable field must be checked.**

Answer: B,C,G

Explanation:

To ensure that a new commercial product appears in Vlocity Cart's product list, several key steps must be taken:

* A. It must have a price: This is fundamental as the product needs to have a price assigned to it in order to be listed and purchasable in the cart.

* E. The Orderable field must be checked: This indicates that the product is available for ordering and is a critical flag for the product's visibility in the cart.

* F. The Active field must be checked: This ensures that the product is currently active and available for selection and purchase in

the cart.

These steps ensure that the product is properly configured and recognized by the system as available for inclusion in sales processes.

NEW QUESTION # 63

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. The API name of an sObject field
- **B. %%field%%**
- C. {{field}}
- D. A calculated formula used by the context rule service engine

Answer: B

Explanation:

In Vlocity Context Rules, when creating a source expression in a context mapping, the correct format to reference an sObject field is %%field%%. This format is used within the Vlocity platform to dynamically insert the value of a field from the context into the rule or mapping. This syntax allows the context rule engine to correctly interpret and retrieve the necessary data from the Salesforce object model, ensuring accurate and relevant rule processing based on the current transactional context.

NEW QUESTION # 64

Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers

- A. Context Rules
- **B. Calculation Procedures & Matrices**
- **C. Product Configuration Procedure**
- D. Pricing Plans

Answer: B,C

Explanation:

In Salesforce Industries CPQ, attribute-based pricing can be implemented using: B. Product Configuration Procedure: This allows for pricing adjustments based on the attributes selected during the configuration of a product. It is crucial for determining how product features and options impact the final price. D. Calculation Procedures & Matrices: These are used to define complex pricing logic that can depend on multiple attributes of a product. Calculation procedures and matrices enable the system to calculate prices dynamically as attributes are selected or changed, making it ideal for attribute-based pricing strategies. Together, these features allow developers to set up dynamic pricing models that adjust based on specific configurations and attributes chosen by the customer, offering a high degree of flexibility and precision in pricing complex products.

NEW QUESTION # 65

Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assign it to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list?

Note: This question displayed answer options in random order when taking this Test.

- A. Set the Applicable Objects to Product2 Object
- B. Run the EPCProductAttribJSONBatchJob
- **C. Refresh the CPQ Partition platform cache**
- D. Run the ProductAttributesBatchProcessor from the CMT Administration page

Answer: C

Explanation:

When Felix, the Vlocity CPQ Administrator, creates a new product attribute and it does not appear in the list for assignment to an object type, the most likely solution is to refresh the CPQ Partition platform cache.

This action updates the system's cache, which can sometimes lag behind real-time changes made in the configuration settings, causing newly created attributes to not immediately appear in relevant lists.

* Refresh the CPQ Partition platform cache: This step ensures that all recent changes are loaded into the system's active memory, allowing Felix to proceed with assigning the new attribute to the desired object type.

NEW QUESTION # 66

You want to have more than one promotion to apply to the same bundle of products. What do you need?

- A. Each promotion must apply to the same pricing element
- **B. Each promotion must apply to The same bundle**
- C. Each promotion must apply to the same base price

Answer: B

Explanation:

* A. Each promotion must apply to the same bundle: If you want multiple promotions to apply to the same bundle of products, each promotion must be configured to target that specific bundle. This allows the system to correctly identify and apply each promotion to the bundle as intended, ensuring that all applicable promotional discounts or benefits are properly accumulated or layered.

NEW QUESTION # 67

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