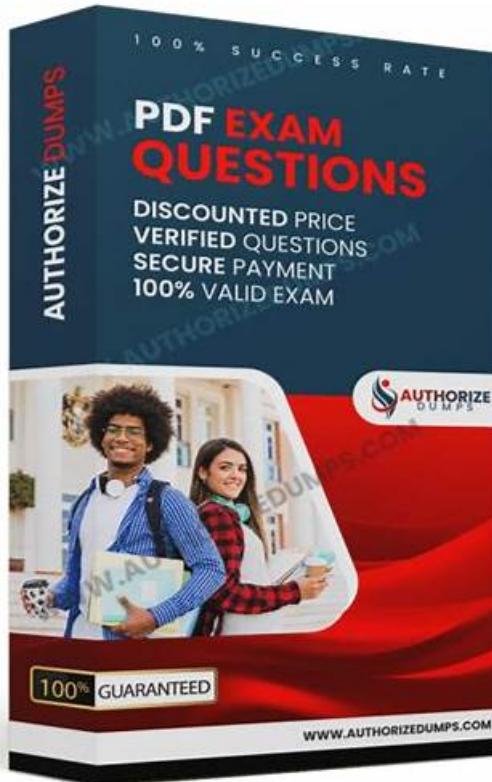


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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q164-Q169):

NEW QUESTION # 164

How are prospect that have started a wait step impacted when an entire engagement program is paused?

- A. They will continue through the wait step until they hit the end of it and once the engagement program is resumed, the prospect will immediately move on to the next step even if the engagement program pause was shorter than the wait step.
- B. They will NOT continue to progress through the wait step and once the engagement program is resumed, they will start the wait step from the beginning.
- C. They will continue to progress through the wait step until they hit the end of it and once the engagement program resumed, if it has been beyond the length of the wait step logic, the prospect will immediately move on to the next step.
- D. They will NOT continue to progress through the wait step and

Answer: B

NEW QUESTION # 165

LenoxSoft is using a repeating Engagement Studio program to send prospects who complete a specific form a series of emails, increase the prospect score when the emails are engaged with, and notify an assigned user if the call to action in the email is completed. Prospects should only repeat the program when the form is completed again.

How should LenoxSoft add the prospects?

- A. By creating a dynamic list based on the form being completed and use that list as the distribution list on the program.
- B. By using a static list on the form's completion action, then start the program with a 'Form Completed' trigger so only prospects who completed the form will get the follow up actions.
- C. By using a static list on the form's completion action that is used as the recipient list on the program, then remove prospects from the static list before every end step in the program.
- D. By using an automation rule to add prospects to a static list based on the form being completed, then use that list as the recipient list on the program.

Answer: A

NEW QUESTION # 166

LenoxSoft would like to send out non-marketing emails to certain prospects who have opted-out. From their previous experience working with Marketing Cloud Account Engagement at another company, they know that it is a simple process to 'Enable Operational Email Sending1 for their account. They have a tight deadline, and they need you to grant them access over the phone. Which of the following would be the appropriate course of action to take?

- A. Notify LenoxSoft that sending non-marketing emails to opted-out prospects is in violation of US CAN-SPAM laws.
- B. Inform LenoxSoft that they need to contact the Client Advocate Team and to mention in their request to enable operational email sending that it is for non-marketing purposes.
- C. Inform LenoxSoft that you would require written confirmation that they intend to use this feature for non marketing purposes prior to enabling the setting for them.
- D. After being given their consent, go into their Marketing Cloud Account Engagement account settings and enable operational emails sending.

Answer: B

NEW QUESTION # 167

There is limitation of 50 forms and 50 landing pages in Marketing Cloud Account Engagement Growth Edition and also you can't create more than one Scoring Category in this edition

- A. False
- B. True

Answer: B

NEW QUESTION # 168

LenoxSoft wants to notify the US East region and the US West region of the companies visiting the LenoxSoft website each day, whether or not a person has ever been identified by an email address.

How should this be set up?

- A. Configure Users > Send daily prospect activity emails by owner
- B. Configure Users > Send Salesforce Engage report emails by team
- C. Configure Users > Send starred prospect activity alerts by owner
- D. **Configure Users > Send daily visitor activity emails by state**

Answer: D

NEW QUESTION # 169

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