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Today, in an era of fierce competition, how can we occupy a place in a market where talent is saturated? The answer is a certificate. What the certificate main? All kinds of the test Consumer-Goods-Cloud-Accredited-Professional certification, prove you through all kinds of qualification certificate, it is not hard to find, more and more people are willing to invest time and effort on the Consumer-Goods-Cloud-Accredited-Professional Exam Guide, because get the test Consumer-Goods-Cloud-Accredited-Professional certification is not an easy thing, so, a lot of people are looking for an efficient learning method. Our Consumer-Goods-Cloud-Accredited-Professional exam questions are the right tool for you to pass the Consumer-Goods-Cloud-Accredited-Professional exam.

The Salesforce Consumer Goods Cloud Accredited Professional certification exam covers various topics related to consumer goods, such as account and contact management, order management, pricing, promotions, and trade promotions. It also covers topics related to Salesforce's Consumer Goods Cloud, such as data modeling, data management, and reporting. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidate's knowledge of Salesforce's best practices and its applications to the consumer goods industry.

The CGCAP certification is ideal for professionals working in the consumer goods industry, including sales managers, account

managers, marketers, and business analysts. Salesforce Consumer Goods Cloud Accredited Professional certification validates the knowledge and skills required to utilize Salesforce's Consumer Goods Cloud platform to its fullest potential. With this certification, professionals can demonstrate their expertise and enhance their career prospects by showcasing their knowledge of the platform and its capabilities.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q105-Q110):

NEW QUESTION # 105

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location

- A. White Space Analysis
- B. Account Insight
- C. Sales Rep Performance
- D. Sales Manager- Territory Performance

Answer: D

NEW QUESTION # 106

Sales Managers would like a map that shows which stores are running a promotion within their vicinity. Which solution meets their requirement and also involves the least amount of custom development?

- A. The nearby map component on the promotion records page
- B. An unmanaged package from the AppExchange modified to meet the requirements
- C. A visual mashup that displays the required map on the promotions page
- D. The map component added to the home page

Answer: A

Explanation:
The nearby map component on the promotion records page allows a user to see which stores are running a promotion within their vicinity. This solution meets the requirement and also involves the least amount of custom development, as it is a standard feature of Consumer Goods Cloud. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 32.

NEW QUESTION # 107

A Company by the name of Northern Trail Outfitters(NTO) leverages top industry professionals to manage direct store delivery. How should a consultant explain the power of Consumer Goods Cloud's Einstein for CG- Visit Recommendations feature to NTO?

- A. By adopting the Einstein for CG - Visit Recommendations on the Consumer Goods Cloud the existing workforce can be terminated and replaced with more affordable lay workers to increase margins
- B. Consumer Goods Cloud Einstein for CG - Visit Recommendations feature is natively powered by market research data enabling comprises to target customers by leveraging big data and competitors performance
- C. By adopting the Einstein for CG- Visit Recommendations with the consumer goods cloud, Professionals can focus on these work while having information served to them that will support them in being competitive
- D. Einstein for Consumer Goods Cloud is a great tool,but like all software Consumer Goods Cloud is a work in progress. Updates to resolve the functionality gaps of professionals aren't likely to occur until one of the three yearly releases.

Answer: C

Explanation:
Einstein for CG- Visit Recommendations is a feature that uses artificial intelligence to suggest optimal store visits for field reps based on predefined rules and criteria. By adopting this feature with the consumer goods cloud, professionals can focus on their work while having information served to them that will support them in being competitive. For example, they can prioritize the most profitable or strategic stores, avoid unnecessary or redundant visits, and optimize their routes and schedules. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

NEW QUESTION # 108

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Model Metrics
- B. Planogram Metrics
- C. Object Metrics
- D. Shelf Metrics
- E. Goods Metrics

Answer: A,D

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 109

Universal Connect (UC) offers business internet to its customers. UC has two requirements: their business internet offers must be by region to provide competitive prices in each region, and customers must be able to see pricing before adding the product to the Industries CPQ cart.
What are two ways a consultant can meet the business requirements?

- A. Add an Attribute to define the region on the business internet offers and use the Attribute-based Pricing Matrix.
- B. Create multiple Price List Entries associated with Context Rules per region.
- C. Create a Base Price List and Multiple Child Price Lists associated with Context Rules per region.
- D. Create Promotions associated with Context Rules per region.

Answer: B,C

Explanation:

To meet the requirements of offering regional pricing and ensuring customers can see the correct price before adding the product to the cart (i.e., while browsing the catalog), the solution must rely on Context Rules that evaluate the customer's profile (Region) prior to product configuration.
B . Create a Base Price List and Multiple Child Price Lists associated with Context Rules per region:
In Salesforce Industries (Communications Cloud) CPQ, Price Lists are the primary container for prices. You can create specific price lists for each region (e.g., "New York Price List," "Texas Price List") and use Context Rules to automatically assign the correct price list to the user's session based on their Account or Quote details (Region).
Because the Price List is selected before the product is viewed, the catalog automatically displays the price entries from that specific regional list, satisfying the visibility requirement.
D . Create multiple Price List Entries associated with Context Rules per region:
Alternatively, you can use a single global Price List but create multiple Price List Entries (PLEs) for the same "Business Internet" product (e.g., one entry for $50, another for $60).
You can apply Context Rules directly to these Price List Entries. When the catalog renders, the system evaluates the rules against the customer's context (Region) and filters the entries, showing only the one valid for that region.
This allows for granular control at the product price level without necessarily duplicating entire price lists.
Why A is incorrect: Attribute-based Pricing Matrices are typically used for calculating prices based on product attributes that a user selects during configuration (e.g., Speed, Color). Since the requirement is to see the price before adding to the cart (pre-configuration), and Region is a context of the customer not a feature they configure on the product, Context Rules (B & D) are the correct architectural choice.

NEW QUESTION # 110

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Challenge is omnipresent like everywhere. By eliciting all necessary and important points into our Consumer-Goods-Cloud-Accredited-Professional practice materials, their quality and accuracy have been improved increasingly, so their quality is trustworthy and unquestionable. There is a bunch of considerate help we are willing to offer. Besides, according to various predispositions of exam candidates, we made three versions for your reference. Untenable materials may waste your time and energy during preparation process.

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