

# 100% Pass Quiz 2026 Authoritative Salesforce Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional Trustworthy Exam Content



Our Salesforce Revenue-Cloud-Consultant-Accredited-Professional desktop-based practice software is the most helpful version to prepare for Salesforce Revenue Cloud Consultant Accredited Professional exam as it simulates the real certification exam. You can practice all the difficulties and hurdles which could be faced in an actual Salesforce Revenue Cloud Consultant Accredited Professional Revenue-Cloud-Consultant-Accredited-Professional Exam. It also assists you in boosting confidence. The PassTestking designs Revenue-Cloud-Consultant-Accredited-Professional desktop-based practice software for desktops, so you can install it from a website and then use it without an internet connection.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification Exam is a highly sought-after accreditation for professionals who are looking to take their career in revenue management and optimization to the next level. Salesforce Revenue Cloud Consultant Accredited Professional certification is designed to validate the skills and knowledge of individuals who are responsible for implementing Salesforce Revenue Cloud solutions to clients. Revenue-Cloud-Consultant-Accredited-Professional Exam is intended for professionals with experience in revenue management, sales operations, and finance.

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Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is a specialized certification that is awarded to individuals who have demonstrated their expertise in managing the sales processes of an organization using Salesforce Revenue Cloud.

To be eligible for the Salesforce Revenue Cloud Consultant Accredited Professional certification, candidates must have a minimum

of six months of experience working with Salesforce Revenue Cloud solutions. Additionally, candidates must complete the Salesforce Revenue Cloud Consultant training course, which covers the fundamentals of the platform and provides candidates with the knowledge they need to pass the certification exam. The training course is available online and can be completed at the candidate's own pace.

## Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q20-Q25):

### NEW QUESTION # 20

Universal Containers sell a product bundle named "Corporate IT Solutions". One of the product options inside this bundle is named Hardware Firewall. Universal Containers has a requirement where if the customer has purchased a hardware firewall in the past, the hardware firewall product option should be hidden while configuring the bundle. The CPQ admin has created a product rule to handle this requirement. What should the evaluation event of the product rule be set to?

- A. Always
- **B. Load and Edit**
- C. Save
- D. Load.

**Answer: B**

Explanation:

In Salesforce Revenue Cloud, the evaluation event of a product rule specifies when the rule should be evaluated. The options are:

Load: The rule will be evaluated when the product bundle is opened.

Edit: The rule will be evaluated when the product bundle is edited.

Save: The rule will be evaluated upon Save.

Always: The rule will be evaluated during any event.

In the context of the question, the requirement is to hide the hardware firewall product option while configuring the bundle if the customer has purchased a hardware firewall in the past. This means that the rule needs to be evaluated when the product bundle is being edited, not just when it is loaded or saved. Therefore, the correct answer is "Load and Edit".

Reference

Salesforce CPQ Product Rules: General Considerations

Decide When Rules Evaluate Unit | Salesforce Trailhead

Product Rules - Salesforce

### NEW QUESTION # 21

What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. A Design Document
- B. Customer Acceptance sign off
- C. Migration from Sandbox to Production
- **D. Complete deployment migration plan**
- E. A Change Order

**Answer: D**

### NEW QUESTION # 22

A Salesforce CPQ implementation suffers from poor performance. The Revenue Cloud Consultant has implemented 90 active price rules Supporting complex pricing requirements. what tactics can a Revenue Cloud Consultant Consider to reduce the number of price rules to improve performance in this area?(Choose 2 options)

- A. Implement triggers and Apex that behave like price rules.
- **B. Implement lookup price rules where applicable**
- C. Replace recursive price rule logic with nested bundles.
- D. Create a support case and request to increase the processing limits so that price rules perform better.
- **E. Implement Quote Calculator Plugin where Possible to replace price rules.**

**Answer: B,E**

Explanation:

A Salesforce CPQ implementation can suffer from poor performance due to a large number of active price rules supporting complex pricing requirements. To improve performance in this area, a Revenue Cloud Consultant can consider the following tactics:

\* Implement lookup price rules where applicable (Option B): Lookup price rules in Salesforce CPQ allow for the mapping of data points on a quote line to data in a custom object, finding a matching record with the same values, and retrieving an associated field value from the matched record<sup>1</sup>. This can help reduce the number of price rules needed, thereby improving performance<sup>1</sup>.

\* Implement Quote Calculator Plugin where possible to replace price rules (Option C): The Quote Calculator Plugin in Salesforce CPQ allows for the addition of extra functionality to the quote line editor with custom JavaScript code<sup>2</sup>. This can change how calculations are performed and manage page-level security such as field visibility<sup>2</sup>. By replacing some price rules with functionalities in the Quote Calculator Plugin, the number of price rules can be reduced, leading to improved performance<sup>2</sup>.

References:

\* Salesforce CPQ Lookup Price Rules

\* Salesforce CPQ Quote Calculator Plugin

### NEW QUESTION # 23

Some of the users at universal containers have faced long processing times during quotedocument generation. What can be done to reduce the processing times for documentgeneration?

- A. Reducing the number of product rules and option constraints
- B. increase the number of product of product rules and option constraints
- C. using compressed image formats for image files included in the quote document
- D. reducing the number of line columns that are included in the quote document
- E. reducing the number of quote line fields displayed in the quote line editor

Answer: C,D

### NEW QUESTION # 24

Which feature is needed to split Order Products into different Invoice runs?

- A. Order by Quote Line Group
- B. Invoice Batch
- C. Invoice Group
- D. Order by Group

Answer: A

### NEW QUESTION # 25

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