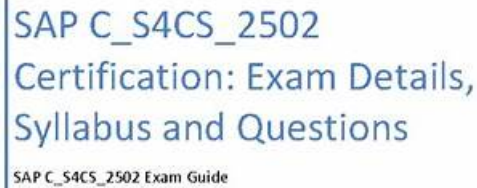


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 2	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 3	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

Topic 4	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 5	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Extensibility and Integration
Topic 7	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q30-Q35):

NEW QUESTION # 30

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. You select the same migration method previously used for other objects
- B. Predecessor objects have been migrated
- C. Permission to migrate the data has been assigned
- D. All previous migration projects are in the "Finished" status

Answer: B,C

NEW QUESTION # 31

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- B. The percentage of the number of orders that was converted from quotations
- C. The percentage of net values converted from quotations into billing documents
- D. The percentage of the number of order items that was converted from quotation items

Answer: D

NEW QUESTION # 32

After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. Integration Solution Advisory Methodology
- B. SAP Business Accelerator Hub

- C. Integration and API List
- D. SAP Cloud ALM Requirements app

Answer: A

NEW QUESTION # 33

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Picking document type
- B. Billing type
- **C. Sales document type**
- D. Delivery document type

Answer: C

NEW QUESTION # 34

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Enter a specific condition in the pricing procedure of the sales order.
- **B. Enter an appropriate item in the billing plan of the sales order.**
- C. Mark the down payment checkbox at item level.
- D. Create a sales order with a dedicated order type.

Answer: B

NEW QUESTION # 35

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